Auctions International, Inc.

Response to: City of Rochester
Request for Proposals- Auctioneer Services (GROUP D)

Date: December 3, 2015

Prepared For:
Attention: Roslyn Phillips
City of Rochester
Bureau of Purchasing
30 Church Street, Room 105-A
Rochester, NY 14614
Tel: (585) 428-7042
Email: phillipr@cityofrochester.gov

Prepared By:
Russ Scherrer
Senior Auctioneer
Auctions International, Inc.
11167 Big Tree Road
East Aurora, NY 14052
FEIN: 32-0038079
Tel: (800) 536-1401 x 110
Fax: (800) 569-3334
Email:rich@auctionsinternational.com
Web: www.AuctionsInternational.com

City of Rochester, NY
Lovely A. Warren, Mayor

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PROFESSIONAL AUCTION SERVICES
11167 BIG TREE ROAD, EAST AURORA, NY 14052
WWW.AUCTIONSINTERNATIONAL.COM
TEL: 800-536-1401 FAX: 800-569-3334

1.) Title Page

12.3.2015

Online Surplus Auction Services to be provided by:

Auctions International, Inc.
11167 Big Tree Road, East Aurora, NY 14052
FEID: 32-0038079
Tel: (800) 536-1401
Fax: (716) 656-1438
Email: rich@auctionsinternational.com
Web: www.AuctionsInternational.com

Proposal Due Date: Monday, December 7, 2015 by 4:00PM

Person authorized to sign and negotiate contracts on behalf of corporation:

Russ Scherrer, Senior Auctioneer
Tel: (800) 536-1401 x 127
Fax: (716) 656-1438

Contact person for clarifications regarding this RFP:

Richard J. Klisiewicz III
Tel: (800) 536-1401 x 110
Fax: (716) 656-1438

Auctions International hereby accepts and will meet or exceed all specifications and requirements outlined in RFP.

Sincerely,

RJ Klisiewicz III

2.) Transmittal Letter

Auctions International's staff is composed of over 100 years of authentic auctioneering experience.

Enclosed you will find our technical proposal with explanations and descriptions of the services offered to the City in response to the RFP for Surplus Auction Services. Our company offers government agencies a full-service, turnkey asset disposal program that utilizes online auctions and the prices we obtain are among the best in the business.

We've been conducting auctions since 1989, and are prepared to deliver reliable, consistent and efficient auction services. We carrying Auctioneer's licenses in numerous states including: AZ, CT, DE, FL, GA, IN, MD, MA, NH, NC, OH, PA, VT, VA and WV. We have full time customer service associates and our phones are answered until 9pm or until the last auction closes, to assist bidders; a service rarely offered by our competitors. Our office is open during all normal business hours, 9am-5pm and a company representative is always available via phone, fax or email.

With the company website, www.AuctionsInternational.com, we have sold over $500 million of surplus vehicles, equipment and assets from over 700 government sellers since January of 2006. We own our own website and the content thereof. We have been conducting online auctions since 2003, and currently have over 45,000 online bidders pre-registered and ready to bid on your surplus merchandise. We reach an additional 850,000 potential buyers through our relationship with Auctionzip.com, an online auction preview and listing service. Our website is easy to use, open to the public, and features surplus from a variety of government agencies, educational institutions, and municipal clients. Some of our largest client agencies include the States of Vermont, Massachusetts, New Hampshire, Alabama and Georgia, along with Onondaga, Cayuga, Nassau, Ontario, Erie and Niagara Counties in New York, plus the New York Power Authority, National Grid New England and the Waterfront Commission of New York Harbor.

We are able to expose your surplus to a nationwide audience, through our aggressive regional and national marketing campaigns, combined with our active company website where we showcase auctions for our government clients. In 2014 alone we invested over $212,000 for advertising and promotion which resulted in over $25 million in government sales. There is no other auction company that will offer this comprehensive of a marketing plan, thus you can expect your returns to be higher with Auctions International.

Our mission is to provide the best auction service in the industry at a reasonable price, taking into consideration what the taxpayers must pay for services. Our experience and professionalism set us apart from the other companies in the field. We have established a reputation for quality customer service, technical support, and proven auction capabilities to ensure the highest return for your surplus items.

Auctions International hereby accepts all terms and conditions outlined in the City of Rochester's RFP for Auctioneer Services. This proposal is a firm and irrevocable offer; however, we are open to suggestions, recommendations and concerns of the City.

Sincerely,

Russ Scherrer

Russ Scherrer, President- Senior Auctioneer

3.) Technical Proposal & Project Implementation

Introduction and Summary of Services

Enclosed you will find a proposal to provide Auctioneer Services for the City of Rochester surplus vehicles, equipment, real property and all other assets. Our proposal response is directed to the Group D service of the RFP.

Our asset auction program consists of online silent auction services. This approach can be utilized by the City to maximize the value and efficiency of selling old and obsolete merchandise much more efficiently and effectively than a traditional live auction venue. **All of our online auctions close in the evenings after 6PM, 7 days a week. We have been averaging 110 auctions on our website daily.**

We provide solutions that can be used by all City agencies throughout the year to dispose of any type of surplus including trucks, autos, heavy equipment, shop machinery, computers, office furniture, scrap materials, leftover building materials, junk piles, food service equipment, unneeded supplies, tools, surplus city owned real property and more.

Auctions International is prepared to sell the City's low-value merchandise along with more valuable items. Our experienced staff is ready with proper notice to travel to City locations to conduct training sessions with appropriate personnel. There is no cost for our staff to provide assistance and advice to City staff. **Our online auction service allows the City to sell their assets online as soon as it is deemed surplus, without having to wait for a monthly internet auction or live auction venue.**

After the auctions are complete, we can provide detailed accounting reports of all sale transactions. We're prepared to assist City of Rochester handle purchasers who do not pick up merchandise in a timely manner.

We allow five business days for purchasers to get their payments to our office. If we do not receive payment within this time frame we issue a final payment notice. If the high bidder does not make payment for their purchase(s) they are automatically suspended from our website and our office contact the backup bidder on the sixth day after invoices are sent out.

Purchasers have the ability to pay with a credit card online, in their member's area of our website. This function improves the overall efficiency of making payments in a timely manner.

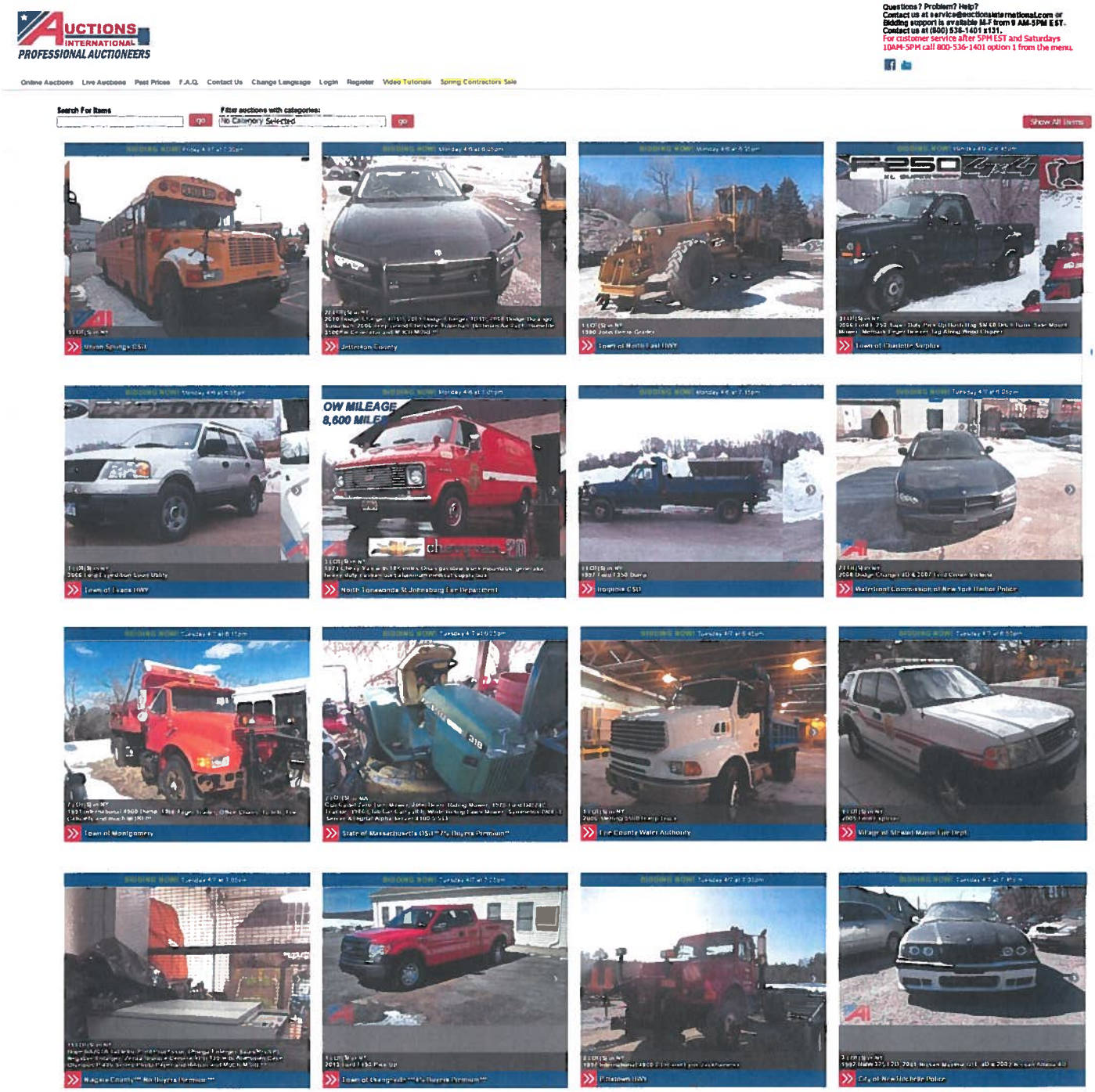
We charge a one time, $10 identity verification fee for all new bidders on our website. We require the new registrant to provide a valid credit card to pay the fee, and use Veri-sign to confirm that the address entered with matches the billing address on the credit card. The fee is non-refundable, and protects both government sellers and other members of our site from fraudulent bid activity. This has improved our success rate at collecting payments dramatically, and gives us confidence that the bids being placed are valid.

As always, our online auction service allows the City of Rochester to reject any bid that does not meet the minimum acceptable price, with no penalty to the City. All auction terms are completely customizable according to the needs of the City. We look forward to serving all departments and agencies of the City should we be awarded the contract.

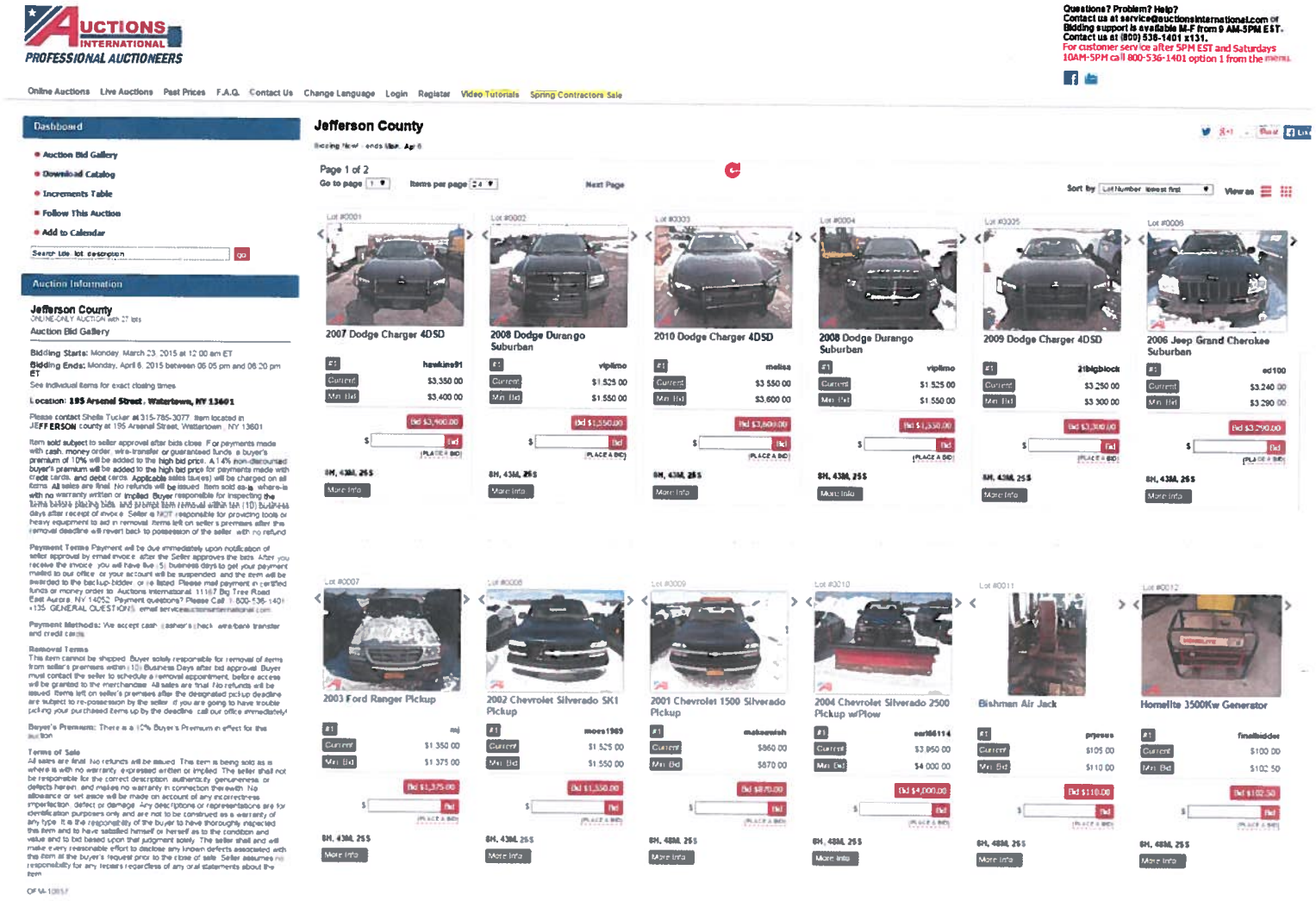
Description of Services
Online Auction Narrative

1) How Our Online Auctions Work:

The front page of the site (shown below) shows links to all of the online auctions that are currently in progress. Users can click the titles or thumbnail images to view all of the items in a particular category. Note that each seller and/or agency gets their own auction block. NOTE: Each seller is given their own "Auction Block." Our auctions are not compiled into one large grouped auction. This helps with brand identity and allows potential bidders to search directly for City surplus assets.

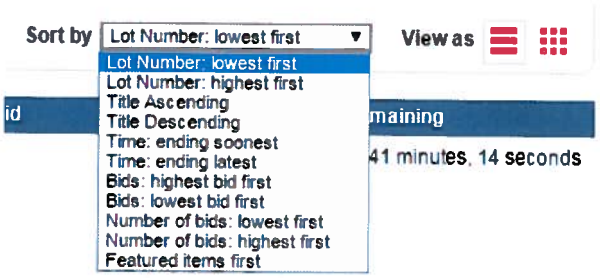


When a user clicks on a particular link from the front page, they are taken to that seller's auction page, which lists all of the items from that seller. The users can then click on an item title or image to go to the item detail page (shown below).



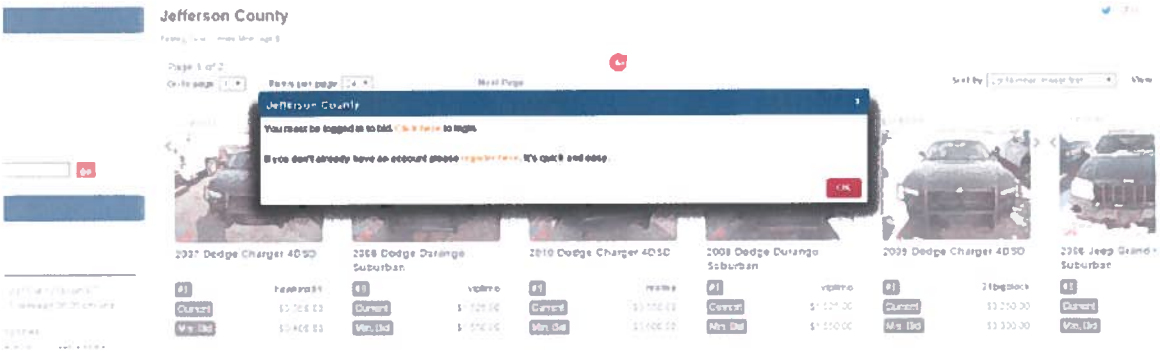
Auction lots may be viewed as tiles (shown above) or in a linear formation. Simply clicking one of the icons below adjusts the page format.

Lots within a particular auction may be sorted as well.

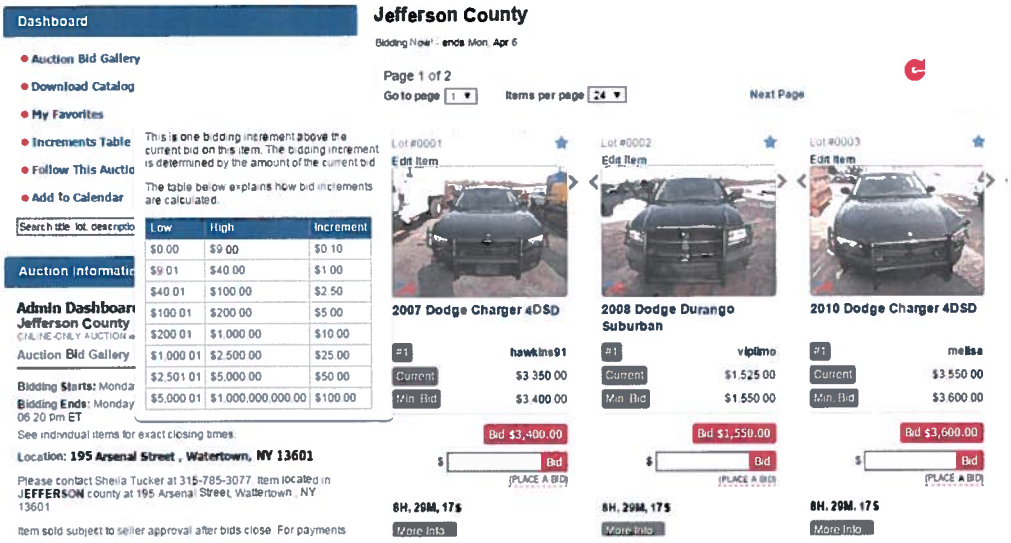


Bidders may also search for merchandise by category or search for a specific item on or homepage:

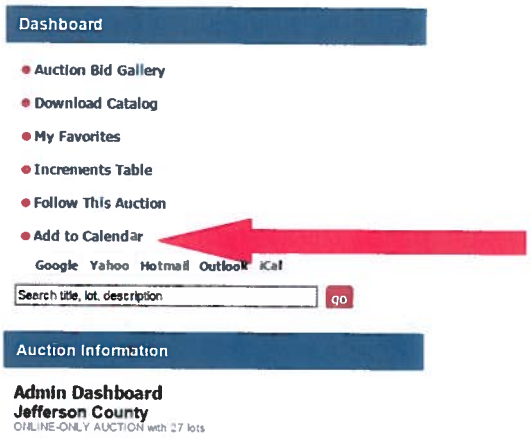
Once a potential bidder selects and an auction listing they are interested in bidding on, there is a place for bidders to enter their login information.



Bidders can either enter a 'max' bid (similar to eBay), where our system will bid on their behalf, in increments up to that max bid amount, or the bidder can place a single bid at the next bid increment.

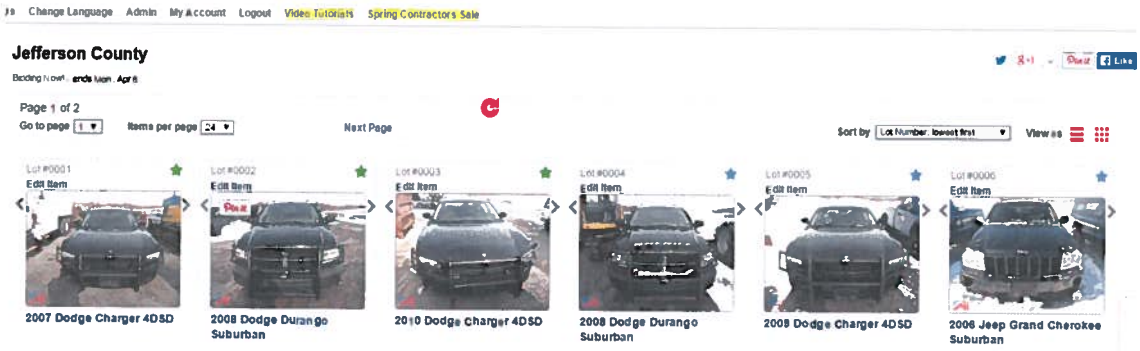


Members can also;
Add a selected auction to their web hosted, email calendar

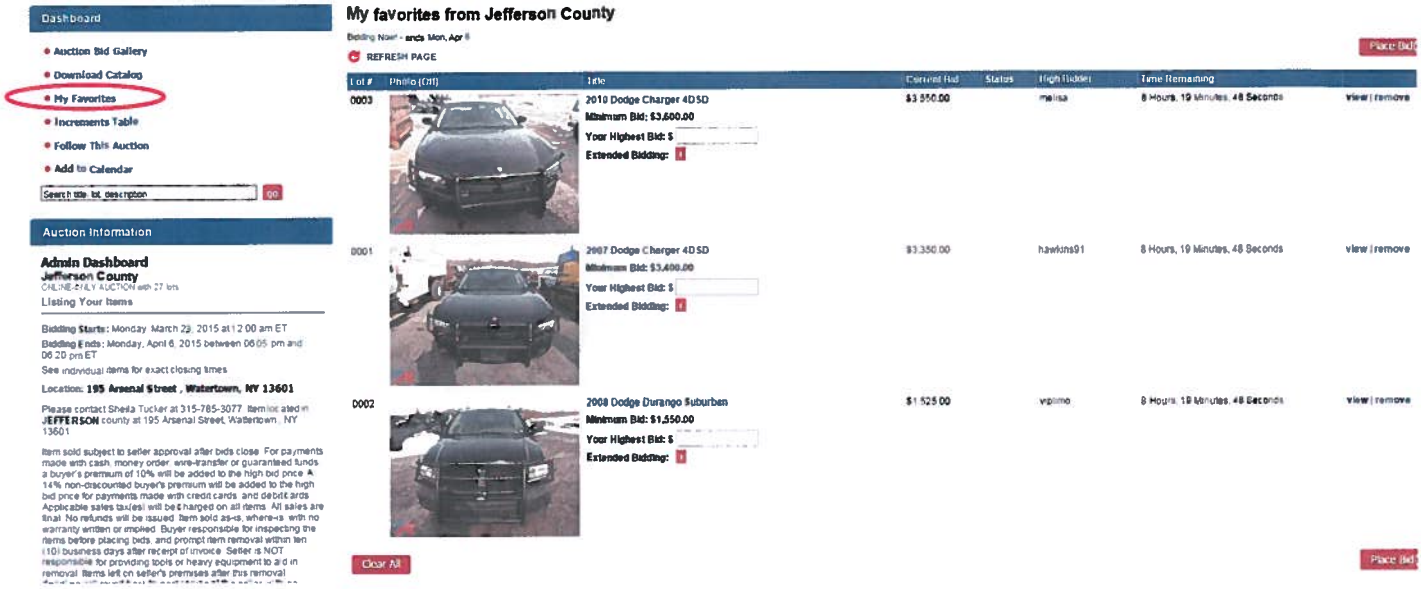


"Follow This Auction"; by entering their email address they are able to receive important updates for sales of interest.

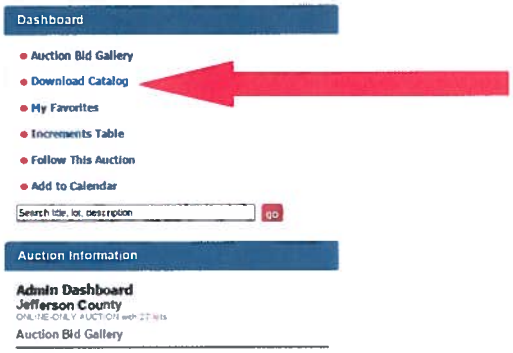
Add lots to "My Favorites"; by clicking the ★ (star) icon, on the top right side of each lot, members are able to add lots they are interest in, to their favorites. (Note favorite items have a green star)



Once selected as a "Favorite" members can click on "My Favorites" to view their selected lots of interest. They may also place bids from this section.



"Download Catalog"; for each auction members have the ability to download a PDF file listing the lots for sale, with lot numbers, for a particular auction. This is especially useful to members when they are out inspecting items prior to bidding.



Please see sample Auction Catalog on following page.

AUCTIONS INTERNATIONAL auctionsinternational.com

Jefferson County

Auction Opens: Mon, Mar 23 12:00am **Auction Closes:** Mon, Apr 6 6:05pm

Lot	Title
0001	2007 Dodge Charger 4DSD
0002	2008 Dodge Durango Suburban
0003	2010 Dodge Charger 4DSD
0004	2008 Dodge Durango Suburban
0005	2009 Dodge Charger 4DSD
0006	2006 Jeep Grand Cherokee Suburban
0007	2003 Ford Ranger Pickup
0008	2002 Chevrolet Silverado SK1 Pickup
0009	2001 Chevrolet 1500 Silverado Pickup
0010	2004 Chevrolet Silverado 2500 Pickup w/Plow
0011	Bishman Air Jack
0012	Homelite 3500Kw Generator
0013	1990 Case 585 Tractor
0014	1987 John Deere 792 Track Excavator
0015	1994 Ingersoll Rand DD 24 48" Vibratory Roller
0016	Xerox Engineering Copier
0017	Kenwood Car CD Player/Receiver KDC-2022
0018	Pioneer Car CD Player Mixtrax
0019	Sony Car CD Player CDX-GT65U1W
0020	Pioneer Car CD Player DEH 150MP w/Remote
0021	Kenwood Set of (2) 6" Speakers
0022	Magellan Road Mate GPS Unit
0023	Touchscreen DVD Receiver 7"
0024	Office Supplies
0025	Kodak Carousel 850 Projector and Kroy 360Digital Lettering System
0026	Filing Cabinets
0027	Desk Units L-Shaped

04/06/15 08:48:20

Payment Terms Payment will be due immediately upon notification of seller approval by email invoice, after the Seller approves the bids. After you receive the invoice, you will have five (5) business days to get your payment mailed to our office, or your account will be suspended, and the item will be awarded to the backup-bidder, or re-listed. Please mail payment in certified funds or money order to: Auctions International, 11167 Big Tree Road, East Aurora, NY 14052. Payment questions? Please Call: 1-800-536-1401 x135. GENERAL QUESTIONS: email serviceauctionsinternational.com
Payment Methods: We accept cash, cashier's check, wire/bank transfer and credit cards.

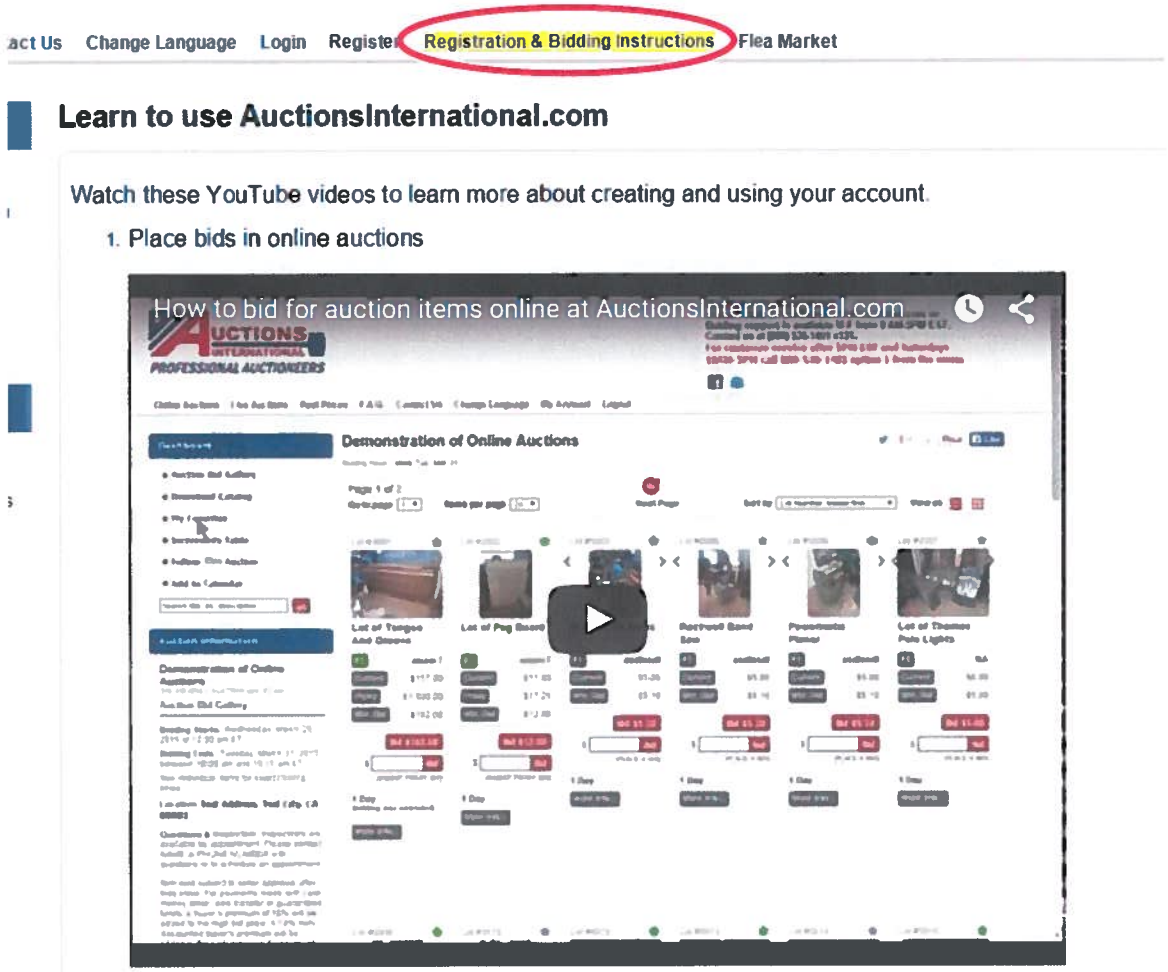
Removal TermsThis item cannot be shipped. Buyer solely responsible for removal of items from seller's premises within (10) Business Days after bid approval. Buyer must contact the seller to schedule a removal appointment, before access will be granted to the merchandise. All sales are final. No refunds will be issued. Items left on seller's premises after the designated pickup deadline are subject to re-possession by the seller. If you are going to have trouble picking your purchased items up by the deadline, call our office immediately!

Buyer's Premium: There is a 10.000% Buyer's Premium in effect for this auction.

11167 Route 20-A, East Aurora, New York 14052 -- Phone 800-536-1401 -- Fax 800-569-3334
www.AuctionsInternational.com

Video Tutorials

On Friday March 27, 2015 Auctions International launched our new and improved website. Our new web platform is more user friendly and visually more appealing. To assist current members with the transition and aid new members in understanding our website, we have posted video tutorials to our homepage.



Congratulations on your auction purchase! An invoice for the items you won in the RJ Demo Auction [TEST] auction is now ready at MY INVOICE.

We look forward to seeing you at the pickup.

Removal Terms
This item cannot be shipped. Buyer solely responsible for removal of items from seller's premises within (10) Business Days after bid approval. Buyer must contact the seller to schedule a removal appointment, before access will be granted to the merchandise. All sales are final. No refunds will be issued. Items left on seller's premises after the designated pickup deadline are subject to re-possession by the seller. If you are going to have trouble picking your purchased items up by the deadline, call our office immediately!

INVOICE DETAILS:

AUCTIONS INTERNATIONAL

INVOICE

Tel: 800-536-1401 Fax: 800-569-3334
11167 Big Tree Road, East Aurora, NY 14052
FEID # 32-003-8079

Bill To:
RJ Bidder Demo Klisiewicz
Auctions International
123 Test Street
Monsuet, NC 98562

DATE	INVOICE #	TERMS
04/6/2015	52	Due on receipt

AUCTION	RJ Demo Auction [TEST]

Item Description	Tax	Amount
0102 -- Yet Another Distinct Item Title	8.25% - 0.64	102.50
Sub-Total		$102.50
Buyers Premium = 14%		$14.35
Payment DUE with FIVE (5) business days, ANY MERCHANDISE LEFT ON PREMISES AFTER TEN (10) BUSINESS DAYS WILL REVERT BACK TO THE POSSESSION OF THE SELLER, WITH NO REFUND ISSUED.		
4.00% Buyer Premium Discount for Payments made with cash, bank transfer, guaranteed funds or money orders. If using these payment methods, your Discounted Balance due is: $122.39		
Sales Tax		$9.64
Your bids have been approved, and payment is now due. Please remit your payment to our office within five (5) business days. The pickup contact for these items is located in the body of your invoice. You may make pickup arrangements once we receive your payment. You must provide a copy of this invoice stamped "PAID" in order to obtain your merchandise.		Invoice Total $126.49 Balance Due $126.49

Payment Terms Payment will be due immediately upon notification of seller approval by email invoice, after the Seller approves the bids. After you receive the invoice, you will have five (5) business days to get your payment mailed to our office, or your account will be suspended, and the item will be awarded to the backup-bidder, or re-listed. Please mail payment in certified funds or money order to: Auctions International, 11167 Big Tree Road, East Aurora, NY 14052. Payment questions? Please Call: 1-800-536-1401 x135. GENERAL QUESTIONS: email serviceauctionsinternational.com

Payment Methods: We accept cash, cashier's check, wire/bank transfer and credit cards.

Removal Terms
This item cannot be shipped. Buyer solely responsible for removal of items from seller's premises within (10) Business Days after bid approval. Buyer must contact the seller to schedule a removal appointment, before access will be granted to the merchandise. All sales are final. No refunds will be issued. Items left on seller's premises after the designated pickup deadline are subject to re-possession by the seller. If you are going to have trouble picking your purchased items up by the deadline, call our office immediately!

Terms of Sale
Item(s) sold SUBJECT to seller's approval after bids close. For payments made with cash, money order, ACH check, guaranteed funds (cashiers check, bank check, certified check) or cash directly deposited into a First Niagara Bank a discounted buyer's premium of 10% will be added to the high bid price. For payments made by wire transfer; a transaction fee of $15.00 will be added on top of the discounted 10% buyers premium to cover the bank service charge. Please make all payments payable to: Auctions International Inc. A 14% non-discounted buyer's premium will be added to the high bid price for payments made with credit cards and debit cards. Applicable sales tax(es) will be charged on all items. Note: we no longer accept personal and/or company checks. Payments are to be made online or to the East Aurora office only. Payments must be received within (5) business days from invoice date. All sales are final. No refunds will be issued. Items are sold as-is, where-is, with no warranty written or implied. Buyer is responsible for inspecting the item(s) before placing bids and prompt item removal within ten (10) business days after receipt of invoice. Seller is NOT responsible for providing tools or heavy equipment to aid in removal. Items left on seller's premises after this removal deadline will revert back to possession of the seller, with no refund.

Payments will be due within five (5) business days, and customers can pay with cash at our headquarters, company checks, certified funds, money orders and credit cards. After seven (7) days, any item that has not been paid for will be offered to a backup bidder for the backup bid price (the last bid increment before the final bid). If the backup bidder takes the item, they will be invoiced with approval from your agency. If they are not interested, then the item will be re-sold, or revert back to your agencies possession. Any bidder who does not follow the terms and conditions of the site will be banned permanently.

Auctions International provides a complete service to our government clients, many of whom do not want to deal with collecting payments and invoicing customers. Our professional accounting department calculates and collects state and local sales taxes according to the requirements of the law. We keep detailed accounting records of all transactions for a period of seven years, and remit sales tax to state and local agencies on a monthly basis.

All proceeds collected remotely on your agency's behalf by Auctions International in an online auction will be forwarded to your agency within fifteen (15) business days after invoices are sent to the winning bidders, unless other terms are negotiated after award of the contract. As customers pay their invoices, they will be issued a paid receipt and a copy of that paid receipt will be sent immediately to your agency. The winning bidder will be instructed they need to make an appointment with your agency in order to pick up their items. By receiving a duplicate of each paid receipt, the seller's staff can expect a call for making pickup arrangements from the purchaser(s).

After a purchase has been paid for, and the paid receipts have been issued, your agency will then be cleared to release, by appointment with adequate notice to an on-line bidder, the auction merchandise to the customers who present a copy of the paid receipt. The title(s) and keys will be handed out by your agency. Your agency retains ownership of the item until the identity of the buyer has been confirmed and that buyer is ready to remove the purchased auction items.

Since 2003, www.auctionsinternational.com has not been offline or out-of-service except for our 8 hour software upgrade conducted in March of 2015. All information is backed up on redundant servers with power backup generators. All website maintenance is performed without taking the site offline. Our full-time staff conducts the online auctions with technology owned by Auctions International. Please find a **sample** of our standard invoice following this page.

After the auction ends, for online auctions, our website will automatically contact your agency, via email, to submit high bid prices for approval. At this time your agency will have the option of declining any bid they feel is not high enough. We will ask your agency to specify a minimum acceptable price for bids they declined, and post this minimum price on our Past Prices page.

[www.AuctionsInternational.com] Auction Is Over Inbox x

Info@auctionsinternational.com
to me

AUCTIONS INTERNATIONAL

Questions? Problem? Help?
Contact us at service@auctionsinternational.com or Bidding support is available M-F from 9 AM-5PM EST. Contact us at (800) 536-1401 x131.
For customer service after 5PM EST and Saturdays 10AM-5PM call 800-536-1401 option 1 from the menu.

Sent on: Monday April 06, 2015, 11:04:01
Auction: RJ Demo Auction [TEST] is over and you have items that need to be approved before invoices can be generated.
Please click on the following link to access your page:
http://www.auctionsinternational.com/myaccount/consigneditems/auction/4828/salesstatus/pending

Clicking the link above will bring you to your Consigned Items tab. Simply, check the lots you wish to approve, on the left hand side and use the drop down box to select, Approve. If declining the high bid price, enter your counter offer and click "Will Accept".

Personal Information | Invoices | Credit Cards | My Favorites | My Bids | Are you a reseller? | Communication Preferences | Consigned Items | Manage Consignor
Emails History | Admin

List of lots consigned (3)

Filter By: Lot/Title/Description
Summarized By: --
Date Range
Auctions: All Auctions
More Auctions...
Category: --
Filter by Status: All
Get Report | Clear Fields

Page 1 of 1

Summary of Consigned Items

Period	Number of Items	Total Bid Amount	Total Commission Estimate	Total Net to Consignor Estimate
Total	3	$4,882.50	$0.00	$4,882.50

Batch Actions
Batch Actions
Approve Selected Items
Disapprove Selected Items

	Lot Number	Title	Current Bid	High Bidder	Sales Status	Counter Offer		Commission	Net Estimate	Auction ID
	0001	1973 Chevrolet Chevy Van 20 Van	$4 500 00	apexlate	Pending		Will Accept	0.00%	$4 500 00	4699
	0002	Onan 5KW 5000 Watt Gasoline Generator	$330 00	ofs925	Pending		Will Accept	0 00%	$330 00	4699
	0003	Heavy Gauge Aluminum Emergency Vehicle Medical Supply Box	$52.50	ofs925	Pending		Will Accept	0.00%	$52.50	4699

All bids that are approved will be sent to our Accounts Receivable Department for invoicing. Invoices will be emailed to the respective winning bidders whose bids were approved.

Our website provides a 'Bid History' tab, so any interested party can see how the bidding events unfolded for any particular online auction lot. The list shown below continues all the way down to the starting bid of $25, specified for this particular auction.

Search title, lot, description

Auction Information

Admin Dashboard
Jefferson County
ONLINE-ONLY AUCTION with 27 lots

viewing lot number 0001

Bidding Starts: Monday, March 23, 2015 at 12:00 am ET
Bidding Ends: Monday, April 6, 2015 between 06:05 pm and 06:20 pm ET
See individual items for exact closing times

Location: 195 Arsenal Street, Watertown, NY 13601

Please contact Sheila Tucker at 315-785-3077. Item located in **JEFFERSON** county at 195 Arsenal Street, Watertown, NY 13601.

Item sold subject to seller approval after bids close. For payments made with cash, money order, wire-transfer or guaranteed funds, a buyer's premium of 10% will be added to the high bid price. A 14% non-discounted buyer's premium will be added to the high bid price for payments made with credit cards, and debit cards. Applicable sales tax(es) will be charged on all items. All sales are final. No refunds will be issued. Item sold as-is, where-is, with no warranty written or implied. Buyer responsible for inspecting the items before placing bids, and prompt item removal within ten (10) business days after receipt of invoice. Seller is NOT responsible for providing tools or heavy equipment to aid in removal. Items left on seller's premises after this removal deadline will revert back to possession of the seller, with no refund.

Payment Terms Payment will be due immediately upon notification of seller approval by email invoice, after the Seller approves the bids. After you receive the invoice, you will have five (5) business days to get your payment mailed to our office, or your account will be suspended, and the item will be awarded to the backup-bidder, or re-listed. Please mail payment in certified funds or money order to: Auctions International, 11167 Big Tree Road, East Aurora, NY 14052. Payment questions? Please Call 1-800-536-1401 x135, GENERAL QUESTIONS, email serviceauctionsinternational.com

Payment Methods: We accept cash, cashier's check, wire/bank transfer and credit cards.

Removal Terms
This item cannot be shipped. Buyer solely responsible for removal of items from seller's premises within (10) Business Days after bid approval. Buyer must contact the seller to schedule a removal appointment, before access will be granted to the merchandise. All sales are final. No refunds will be issued. Items left on seller's premises after the designated pickup deadline are subject to re-possession by the seller. If you are going to have trouble picking your purchased items up by the deadline, call our office immediately!

Buyer's Premium: There is a 10% Buyer's Premium in effect for this auction.

Extended Bidding:
Bidding Ends: Mon, Apr 6 6:05 pm ET
High Bidder: hawkins91
Bid Increment: $50.00
Item has been viewed 525 times.

PREV LOT | RETURN TO LIST | NEXT LOT | ADD TO MY FAVORITES | ASK ABOUT THIS ITEM

Item Description | Bid History (38 bids) | Photo Gallery

Bid Date	Bid Amount	Bidder
Apr 6, 2015 - 10:34:18 PM	$3,350.00	hawkins91
Apr 5, 2015 - 10:34:03 PM	$3,300.00	mykrap
Apr 5, 2015 - 10:34:04 PM	$3,300.00	hawkins91
Apr 5, 2015 - 10:31:43 PM	$3,250.00	mykrap
Apr 5, 2015 - 10:31:43 PM	$3,200.00	hawkins91
Apr 5, 2015 - 12:48:19 PM	$3,150.00	hawkins91
Apr 5, 2015 - 12:47:48 PM	$3,100.00	melisa
Apr 5, 2015 - 12:47:49 PM	$3,100.00	hawkins91
Apr 5, 2015 - 12:42:42 PM	$3,050.00	melisa
Apr 5, 2015 - 12:42:42 PM	$3,000.00	hawkins91
Mar 30, 2015 - 11:15:12 AM	$2,900.00	hawkins91
Mar 28, 2015 - 10:36:40 PM	$2,850.00	6111
Mar 28, 2015 - 11:09:13 AM	$2,800.00	hawkins91
Mar 28, 2015 - 11:07:53 AM	$2,750.00	meadsound
Mar 28, 2015 - 11:07:53 AM	$2,700.00	hawkins91
Mar 28, 2015 - 11:07:21 AM	$2,550.00	meadsound
Mar 28, 2015 - 11:07:21 AM	$2,500.00	hawkins91
Mar 28, 2015 - 11:07:08 AM	$2,375.00	meadsound
Mar 28, 2015 - 11:07:08 AM	$2,350.00	hawkins91
Mar 28, 2015 - 11:06:50 AM	$2,325.00	meadsound
Mar 28, 2015 - 11:06:50 AM	$2,300.00	hawkins91
Mar 28, 2015 - 11:06:30 AM	$2,275.00	meadsound
Mar 28, 2015 - 11:06:30 AM	$2,250.00	hawkins91
Mar 28, 2015 - 11:06:00 AM	$2,225.00	meadsound
Mar 28, 2015 - 11:06:00 AM	$2,200.00	hawkins91
Mar 25, 2015 - 7:23:29 AM	$2,125.00	meadsound
Mar 25, 2015 - 7:23:29 AM	$2,100.00	mrmoper79
Mar 23, 2015 - 4:27:11 PM	$2,025.00	mrmoper79
Mar 23, 2015 - 4:27:11 PM	$2,000.00	melisa
Mar 23, 2015 - 4:27:02 PM	$1,825.00	mrmoper79
Mar 23, 2015 - 4:27:02 PM	$1,800.00	melisa
Mar 23, 2015 - 11:38:08 AM	$1,225.00	mrmoper79
Mar 23, 2015 - 11:38:08 AM	$1,200.00	mrgatewie
Mar 23, 2015 - 10:12:57 AM	$1,025.00	mrgatewie
Mar 23, 2015 - 10:12:57 AM	$1,000.00	jseb8647
Mar 23, 2015 - 9:52:28 AM	$25.00	jseb8647

Bidders may also click the "Item Description" tab to view information pertinent to the current lot.

Search title, lot, description

Auction Information

Admin Dashboard
Jefferson County
ONLINE-ONLY AUCTION with 27 lots

viewing lot number 0001

Bidding Starts: Monday, March 23, 2015 at 12:00 am ET
Bidding Ends: Monday, April 6, 2015 between 06:05 pm and 06:20 pm ET
See individual items for exact closing times

Location: 195 Arsenal Street, Watertown, NY 13601

Please contact Sheila Tucker at 315-785-3077. Item located in **JEFFERSON** county at 195 Arsenal Street, Watertown, NY 13601.

Item sold subject to seller approval after bids close. For payments made with cash, money order, wire-transfer or guaranteed funds, a buyer's premium of 10% will be added to the high bid price. A 14% non-discounted buyer's premium will be added to the high bid price for payments made with credit cards, and debit cards. Applicable sales tax(es) will be charged on all items. All sales are final. No refunds will be issued. Item sold as-is, where-is, with no warranty written or implied. Buyer responsible for inspecting the items before placing bids, and prompt item removal within ten (10) business days after receipt of invoice. Seller is NOT responsible for providing tools or heavy equipment to aid in removal. Items left on seller's premises after this removal deadline will revert back to possession of the seller, with no refund.

Payment Terms Payment will be due immediately upon notification of seller approval by email invoice, after the Seller approves the bids. After you receive the invoice, you will have five (5) business days to get your payment mailed to our office, or your account will be suspended, and the item will be awarded to the backup-bidder, or re-listed. Please mail payment in certified funds or money order to: Auctions International, 11167 Big Tree Road, East Aurora, NY 14052. Payment questions? Please Call 1-800-536-1401 x135, GENERAL QUESTIONS, email serviceauctionsinternational.com

Payment Methods: We accept cash, cashier's check, wire/bank transfer and credit cards.

Removal Terms
This item cannot be shipped. Buyer solely responsible for removal of items from seller's premises within (10) Business Days after bid approval. Buyer must contact the seller to schedule a removal appointment, before access will be granted to the merchandise. All sales are final. No refunds will be issued. Items left on seller's premises after the designated pickup deadline are subject to re-possession by the seller. If you are going to have trouble picking your purchased items up by the deadline, call our office immediately!

Buyer's Premium: There is a 10% Buyer's Premium in effect for this auction.

Terms of Sale
All sales are final. No refunds will be issued. This item is being sold as-is, where-is with no warranty, expressed written or implied. The seller shall not be responsible for the correct

Extended Bidding:
Bidding Ends: Mon, Apr 6 6:05 pm ET
High Bidder: hawkins91
Bid Increment: $50.00
Item has been viewed 525 times.

PREV LOT | RETURN TO LIST | NEXT LOT | ADD TO MY FAVORITES | ASK ABOUT THIS ITEM

Item Description | Bid History (38 bids) | Photo Gallery

2007 Dodge Charger 4DSD

VIN# 2B3KA43H87H817531 154387 miles
5.7L V8 Gas engine. Automatic transmission. 2WD. Starts, runs, and drives. Tires are in good condition. Sold with keys and clean title.

Mechanical
Condition: Good
Notes: Overall condition good

Body
Condition: Good
Notes: Overall condition good with little rust on L Rear quarter panel

Interior
Condition: Good
Notes: A/C, cruise, CD Player, Power Locks, overall condition good

Item sold subject to seller approval after bids close. For payments made with cash, money order, wire-transfer or guaranteed funds, a buyer's premium of 10% will be added to the high bid price. A 14% non-discounted buyer's premium will be added to the high bid price for payments made with credit cards, and debit cards. Applicable sales tax(es) will be charged on all items. All sales are final. No refunds will be issued. Item sold as-is, where-is, with no warranty written or implied. Buyer responsible for inspecting the items before placing bids, and prompt item removal within ten (10) business days after receipt of invoice. Seller is NOT responsible for providing tools or heavy equipment to aid in removal. Items left on seller's premises after this removal deadline will revert back to possession of the seller, with no refund.

QUESTIONS & INSPECTION: Please contact Sheila Tucker at 315-785-3077. Item located in **JEFFERSON** county at 195 Arsenal Street, Watertown, NY 13601.

Reports and Invoices provided to the City

Auction Report- At the conclusion of the auction, after all monies are collected Auctions International, Inc can furnish the City with a complete auction report. Said report will depict: Lot number, item description, prices, auction close date and total amount to be paid to the consignor

AUCTIONS INTERNATIONAL

Auctions International
11167 Big Tree Rd.
East Aurora, New York 14052
800-536-1401 FAX 800-569-3334
AuctionsInternational.com

Seller Number: 1453
Village of Silver Creek
Tom Harmon
172 Central Ave Silver Creek, NY 14136
Phone 716-908-7800

APPROVED

Statement Date: 10/09/2015
Email: tharmon@pdscl.com

Statement For: Village of Silver Creek Surplus #5917 **Board Approval 9/21/15**

Lot	Buyer	Description	Quantity	Price	Commission	Net Due
0001	23586	2009 Dodge Charger R/T Sedan	1	7,600.00	0.00	7,600.00
0002	35601	**4%BP** 2013 Ford Police Interceptor (Taurus) Sedan	1	19,100.00	0.00	19,100.00
0003	36295	2009 Dodge Charger R/T Sedan	1	7,100.00	0.00	7,100.00
0004	17932	1986 BIG-T-Vac	1	265.00	0.00	265.00
0005	24796	Smith & Wesson Police Bicycle	1	385.00	0.00	385.00
0006	36295	Smith & Wesson Police Bicycle	1	335.90	0.00	335.90

Summary of Sales Activity at Village of Silver Creek Surplus #5917 **Board Approval 9/21/15**

Commissions are Calculated on a Percent of the Sale Price of EACH LOT.

Commission Summary:

Commission Description	Commission Rate	Amount Sold	Comm. Amount
Buybacks 0 Lots	0.00%	0.00	0.00
	0.00%	34,785.90	0.00

Statement Totals	
6 Lots Sold.	
Buybacks	$0.00
Total Sales	$34,785.90
Less: Fees	$0.00
Less: Commissions	$0.00
Total Amount Due	$34,785.90

Note:

Auction Closed: 09/17/2015

Auction Invoices- Once a successful high bidders has paid for their merchandise, in full, they are administered a "PAID" invoice. A copy of this PAID invoice is also emailed to the consignor as well as available for review in the Consignors "Member Area."

Attn: Casey,

To go with report that will be coming

Congratulations on your auction purchase! An invoice for the items you won in the Village of Silver Creek Surplus #5917 **Board Approval 9/21/15** auction is now ready at MY INVOICE.

We look forward to seeing you at the pickup.

Must contact Ralph Crawford at 716-934-2601 to arrange for pickup. **Multiple lot auction please check individual lots for specific location info Erie County.**

INVOICE DETAILS:

AUCTIONS INTERNATIONAL INVOICE

Tel: 800-536-1401 Fax: 800-569-3334
11167 Big Tree Road, East Aurora, NY 14052
FEID # 32-003-8079

PAID 09/25/2015

Bill To:
Village of Bainbridge
33 West Main St
Bainbridge, NY 13733

DATE	INVOICE #	TERMS
09/22/2015	4963	Due on receipt

AUCTION	09-17 Village of Silver Creek Surplus #5917 **Board Approval 9/21/15**
PHONE	607-435-6811
EMAIL	Delaware_Alarm@Yahoo.com

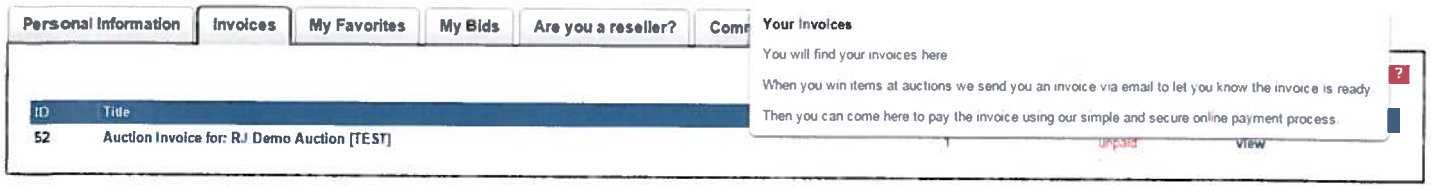
Customer Dealer No. Village of Bainbridge

Item Description	Tax	Amount
0002 -- **4%BP** 2013 Ford Police Interceptor (Taurus) Sedan Fleet #S-1, VIN #1FAHP2M82DG130584, 4609 miles	0.000% - 0.00	19,100.00
Payments:		
Payment by Wire Transfer 09/25/2015 10:02:09 AM ET		19,864.00
Sub-Total		$19,100.00
Buyers Premium = 4%		$764.00
Chenango (use-tax paid) Sales Tax		$0.00
Must contact Ralph Crawford at 716-934-2601 to arrange for pickup. **Multiple lot auction please check individual lots for specific location info Erie County.**		

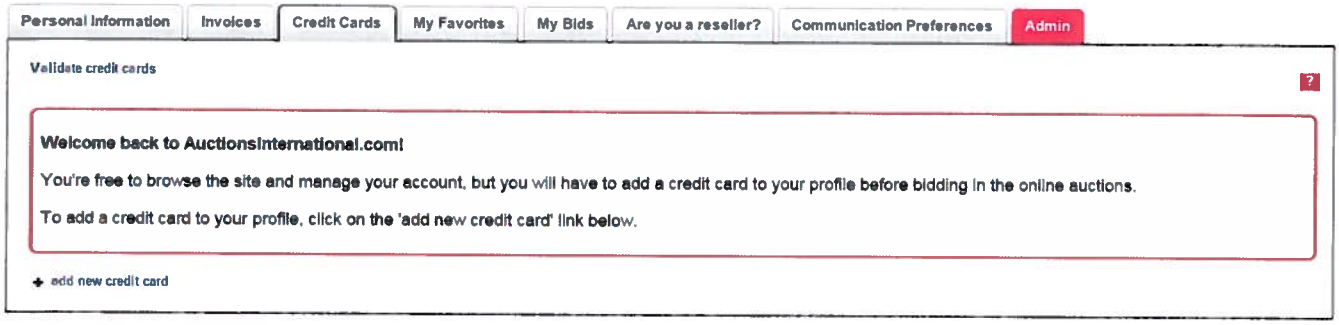
Payment Options and Policies

We have developed a secure online payment module for each Member. Invoices can now be paid by credit card, online, by any registered bidder of the site. Below is an example of the Account Main Page, with the invoices tab on the left. Members may also pay via mailed bank check or money order, personal check (with appropriate clearing time allowed), wire transfer, or in cash if appearing in person at our facility.

Account Main Page for RJ Bidder Demo Kilsiewicz



If a bidder was the successful high bidder for mulitple auctions, each separate invoice would appear.



All members are required to keep a credit card on file. This may be utilized for paying invoices as well as allowing us to charge a relisting fee, shall a successful high bidder default on paying.

Other acceptable payment methods accepted by Auctions International:
-Cash (Paid in our Corporate office)
-Certified Checks (Bank Check or Money Order)
-Bank Wire Transfers (Bank fees may be applicable, typically $15.00)

Buyer Database and Bidder Registration

New bidders on the auction site must fill out the registration page, agree to the site terms and conditions, and enter a valid credit card into the appropriate fields. A one-time $10 registration fee is charged to the credit card that was entered on the registration form. The fee is used to verify the registrant's identity and address information. Credit cards that are declined will prevent the registration from being processed. This protects our government sellers, and other bidders. However, those interested in following our site but not necessarily in bidding may register for free to receive email updates.

All registration and credit card information collected from bidders is kept in the strictest confidence, and encrypted by 128-bit SSL technology during the registration process. All credit card payments are processed by Authorize.net, the industry standard for secure online credit card processing. If the address that is entered in the registration form is not correct, Authorize.net will reject the account application.

Bidders who fail to meet the terms of sale are banned from the website and subject to collection activity by our company. Failure to pay bidders are banned from our website. Since we implemented ID verification technology, our default rate for auctions has been less than 2.5%, and has been decreasing steadily from that figure. In the future we hope to get the number down to 1% or less.

Please find the complete 'Terms and Conditions' of AuctionsInternational.com on the following pages. All new members must agree to these terms before being allowed to place bids.

Terms and Conditions of Membership for www.AuctionsInternational.com

Acceptance of Terms

Before you attempt to buy items with www.auctionsinternational.com, Auctions International, Inc. requires that you read and accept the following Agreement. Those who are under the age of 18, or who are not able to form legally binding contracts are prohibited from using www.AuctionsInternational.com (the Site). If you choose not to accept this agreement, you will not be allowed to place bids on the website. For questions regarding this agreement, please contact our customer service department at 1-800-536-1401. This agreement is effective August 25th, 2008 for current users, and upon acceptance for new Users.

Terms & Conditions

By checking the box next to the 'Submit Registration' button, you hereby represent that you have read, understood, and accepted the terms and conditions of this user agreement and all agreements incorporated by reference:

1) Once the system accepts your online bid, you have entered into a binding contract with Auctions International, Inc., and are obligated to pay for your winning bid(s). By bidding, you are agreeing to be held personally liable for the bid amount, buyer's premium, and any other fees or applicable taxes specified in the item description. Bidders agree that bidding on the

Site is the legal equivalent of a firm purchase order. Auctions International, Inc. reserves the right, and you acknowledge and agree to its exercise of this right, to notify third parties, including law enforcement authorities, credit bureaus, other auction companies and industry regulators and authorities, about bidder's involved with or connected to fraudulent bidding or the failure to fully pay invoices in accordance with our terms and conditions.

2) All Bidders are required to pay for their purchases immediately upon receipt of an Adobe Acrobat electronic invoice, sent to the email address in the buyer's account. You agree to pay the full amount of your invoice within five (5) business days after you receive an Adobe PDF invoice in your email. Users who fail to pay for their bids within the designated time frame will be assessed a $10 administrative fee, plus a penalty fee equal to 20% of the outstanding invoice(s). These fees will be charged to the credit card that was used to register with the website, or added to the outstanding invoice(s). In addition to the penalty fee(s), the offenders account will be subject to suspension or termination, and charges may be filed to collect monetary damages in a court of law in Erie County, NY. By using this service, you agree that any dispute concerning an auction, any bid, use of the online auction service, or goods purchased shall be governed by and resolved in accordance with the laws of the State of New York, that you consent to personal jurisdiction over you in New York State, and that the exclusive locale and venue for any claim, dispute or legal action concerning same shall be the New York State Supreme Court, County of Erie. A proceeding commenced in any other jurisdiction or venue shall be immediately dismissed and/or transferred to the Erie County Supreme Court. If you commence a claim or legal action in other than the Erie County Supreme Court, then you agree to be liable for all attorney's fees, court costs and disbursements incurred by Auctions International, Inc. in connection with obtaining a dismissal and/or transfer of the matter. If you fail to pay for your winning bid, including the buyer's premium, or any portion thereof, then you shall be liable for all attorney's fees, court costs and disbursements incurred by Auctions International, Inc. in attempting to collect the amounts due. In all other respects, attorney's fees, disbursements, and court costs associated with any claim, dispute or legal action between the parties to this Agreement shall not be recoverable by one party against the other.

3) All sales are final. No refunds will be issued. All merchandise is sold "as-is", with no warranty, written or implied. No warranty is made with respect to the accuracy of any information provided to bidders regarding auction items, provided in either written or image form, and bidders should rely solely on their own investigation and/or research of the item they place bids on. Narrative descriptions and photographs provided in online auction listings are for bidder convenience only. We recommend that all potential bidders personally and physically inspect all auction merchandise, before bidding.

4) Auctions International does not transfer legal ownership of items from the Seller to the Buyer. The Buyer will become the Item's lawful owner upon physical receipt of the Item. Auctions International shall not be responsible for dispute claims filed after an auction Item has been removed from the Seller's premises by the Buyer, the transportation company hired by the Buyer, or any and all other agents of the Buyer.

5) All items listed on www.AuctionsInternational.com are sold 'Subject to Seller Approval' after the auctions close. Sellers that consign merchandise to our auctions reserve the right to accept or decline bids after the auction has concluded. Members can check the approval status of

auctions they have participated in by visiting the 'Past Prices' page the day after the auction has ended. Declined bids will be indicated on the 'Past Prices' page, and the minimum amount required to sell the declined item will be shown (if applicable).

6) Buyers are solely responsible for removal of purchased items from the Seller's premises within the designated removal period indicated in every auction listing. Items left after this removal period will be considered abandoned, and will be subject to re-possession by the Seller, with no refund issued to the Buyer. Auctions International will not be held liable for storage fees imposed by the Seller(s) after the removal deadline indicated in the item listing(s). It is the buyer's responsibility to arrange removal, rigging and shipment of any and all Items purchased. Use the contact information provided in each listing to figure out what you are going to do with the merchandise before bidding.

7) Our website uses Dynamic Ending Times for online auctions. Online auction ending times will extend by one-minute intervals if bids are placed in the last minute before the scheduled auction ending time. The ending times of the auctions will keep extending by one-minute intervals as long as bidding continues. Once there is 59 seconds without any bidding, the auction will end.

8) Buyers may pay with cash, wire-transfers or guaranteed funds. A Convenience Fee of 4% will be assessed for Buyers paying with credit cards, debit cards, personal or business checks. Read the payment terms in each auction listing to see whether there is a buyer's premium charged. All buyers will be charged appropriate sales tax unless they provide a completed resale certificate or other appropriate tax-exempt documentation with their payment.

9) In order to participate in Auctions International online auctions, users must register with Auctions International by filling out a registration form, and paying a non-refundable $10 registration fee. Upon credit card approval of the registration fee, and submission of the registration form, such user shall become a 'Registered User'. Users agree that such information shall be (and kept) current, complete and accurate. Auctions International reserves the right to disapprove, suspend or terminate User accounts for any reason, at it's sole discretion, and prohibit such User(s) from participating in the Services.

10) During the registration process, Users will select a 'Member ID', and upon successful registration a randomly-generated password will be sent to the email address entered on the registration form. Users are solely responsible in all aspects for all use of the login information provided by Auctions International. Users agree to notify Auctions International immediately of any unauthorized use of any Member ID or password, or any other breach of security regarding the Site.

11) Auctions International reserves the right to reject or void bids, whether winning or not, which it believes have not been made in good faith, or are intended to manipulate the auction process, or are prohibited by law. If Auctions International determines that a Seller or someone associated with the Seller has bid on that Seller's own item, shill bidding penalties will be assessed against the Seller. Auctions International will ban the Seller from future use of Auctions International, cancel the involved transaction(s) and the Seller will be charged a Seller Default Penalty of 25% of the final auction price of the Items in question.

12) Auctions International reserves the right to withdraw, cancel, or postpone any auction listing at our discretion, and Auctions International will have no liability to prospective bidders or Sellers as a result of any withdrawal, cancellation or postponement of any auction.

13) Auctions International makes every effort to accurately describe vehicles and equipment using standard industry terms. Buyers must refer to the pictures contained in the auction listings to clarify their understanding of the specific item characteristics. Auctions International cannot be responsible for misinterpretation or oversight by the Buyer.

14) Without limiting other remedies, we may limit, suspend, or terminate our service and user accounts, prohibit access to our website, delay or remove hosted content, and take technical and legal steps to keep Users off the Site if we think they are creating problems, possible legal liabilities, or acting inconsistently with the letter or spirit of our policies, terms and conditions. We also reserve the right to cancel accounts that have been inactive for a long period of time.

15) All information contained on www.auctionsinternational.com is the sole property of Auctions International, Inc., and protected by United States Copyright laws. No one shall copy, reproduce, modify, create derivative works from, distribute, or publicly display any content from the Site without the prior expressed written consent of Auctions International, Inc.

16) If any provision of this Agreement is held or determined to be invalid or unenforceable, such provision shall be struck and the remaining provisions shall be enforced.

17) Neither Auctions International or any Seller make any warranties or representations of any kind or nature with respect to the property in the online auctions or its value, and in no event shall they be responsible for correctness of description, mileage, hours, genuineness, attribution, provenance, authenticity, authorship, completeness, condition of the property or estimate of its value. No statement (spoken or written) in our online auction listings, catalogs, at onsite auctions, or anywhere else shall be deemed such a warranty or representation, or any assumption of responsibility. The highest bidder for each Item shall be the Buyer, and if any dispute arises as to any bidding, or between two or more bidders, at the sole discretion of the auctioneer, the disputed Item shall be put up again for bid and re-sold. Bidders should personally inspect Items before bidding.

18) Items not paid for within the required time period will be offered to the backup bidder(s) and/or re-listed in the online auctions. Auctions International reserves the right to offer any merchandise that was not paid for to any qualified buyer in order to satisfy the needs of our selling clients.

19) Auctions International is not responsible and shall not be held liable for interruptions or loss of internet connectivity, user errors or software issues, system failures of the bidder, or their internet provider, or due to unforeseen acts of nature.

20) Our automated auction system generates Winning Bid emails at 1:00 AM EST every night a 1:00am. This indicates to the recipient that they have submitted the highest, winning bid for a particular auction.

21) We send an official PDF invoice (attached to an email) as soon as we obtain bid approval from the seller's authorized representative(s). Sometimes it may take up to a week to obtain approval. Please be patient. Refer to the 'Past Prices' page to see the status of approvals.

22) Auctions International is not responsible for year, make, model or serial number discrepancies. It is the buyer's responsibility to ensure that the year, make, model and serial number on the title match the year and serial number on the vehicle they receive.

23) Auctions International is not responsible for vehicles after they have been removed from the facility where they are located.

See the New Member Registration page which online bidders must complete to bid on any lot.

AUCTIONS INTERNATIONAL
PROFESSIONAL AUCTIONEERS

Online Auctions | Live Auctions | Past Prices | F.A.Q. | Contact Us | Change Language | Login | Register | Video Tutorials | Spring Contractors Sale

Welcome to Auctions International - Register to bid

Basic Info

First Name: *
Last Name: *
Company Name:
Country: United States *
Address: *
Address 2:
City: *
State: ———
If you select United States or Canada as the country, choose a state from the US State. Otherwise please enter the state information in the space provided for non-US states/provinces.
Postal Code: *
Phone: *
Phone 2:
Fax:
Heard About Us From:
Email: *
User Name: *
Username must not contain more than 50 characters.
Password: *
Password must not contain more than 50 characters.
Confirm Password: *
Password must not contain more than 50 characters.

User Agreement

☐ Yes, I have read the www.AuctionsInternational.com user agreement and agree to be bound by its terms and conditions. *
The www.AuctionsInternational.com user agreement is intended to make sure that everyone plays fair. But don't take our word for it - You should read the agreement before using the website.

Bidding privileges will be available after your account is activated for a $10 fee.

Have a question? Call or email us.

Register to bid | Cancel my registration

Quality Control Procedures for Online Auctions

Protecting the Seller's Interests

Our policies, terms and conditions were designed by legal professionals, to your agency from any legal action or disputes by unsatisfied bidders. Your agency will always retain the right to withdraw items, make changes to descriptions, or add merchandise to the online auctions, with no penalties or obligations.

Furthermore, bidders are prompted to accept the terms and conditions for each specific auction. They will only have to do this once, for each auction they are interested in participating in, not for each individual lot.

Price Erosion Concerns

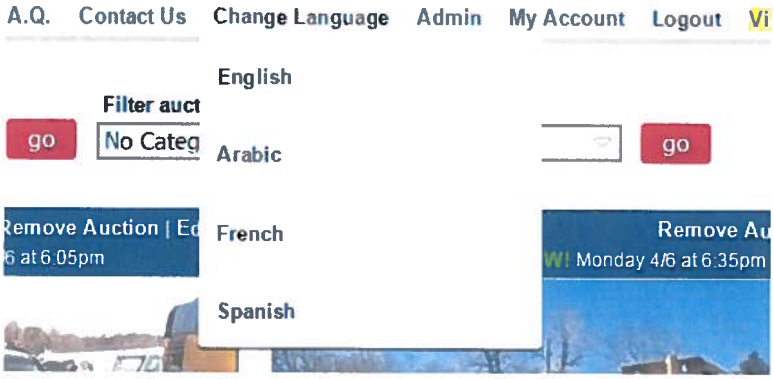
With over 45,000 registered bidders, we are well-equipped to sell a high volume of similar items to a variety of buyers. We have routinely conducted online auctions for various police departments and other government entities with many vehicles of similar nature. In our experience, we have found that some of our wealthiest bidders (i.e. taxi companies, limo services and other transportation companies) actually prefer to buy in quantity from a single seller to meet their needs. The single destination for their truckers and drivers saves fuel and labor costs, while reducing the time taken to place the bids.

System Customization for Sellers

Our surplus disposal program allows our selling clients to set specific terms for each of the auctions we conduct. The terms can be incorporated directly into the item descriptions, or links can be created in the descriptions that allow the bidders to download your agency's special terms and print them out. We will also carry the you agency's logo on our site if requested.

Multi-Lingual Access

Our website is configured to utilize Google Translate functionality which allows users to choose to see our website's written content in English, Arabic, French and Spanish. This will make our website accessible to speakers of some of the most commonly spoken languages in North America.



Customer Service System

During Business Hours (M-F 9am-5pm):
Auctions International, Inc prides itself on being customer oriented. We offer numerous methods for answering customer questions and providing technical support.

PHONE:
Our phone system is set up with dial in options to direct callers to the personnel best fit the answers they are asking;
From our Toll Free number 800-536-1401 or our local number 716-656-1400:

To make a payment: Dial 1
Questions about bidding and Website: Dial 2
Complaints service issues: Dial 3
Consignors calling about payment: Dial 4
Listings Department: Dial 5
Interested in cosigning: Dial 6
Reach a field representative: Dial 7

We also offer email communication abilities to our customers:
Info@auctionsinternational.com: allows customers and consignors to send inquiries about our website and services.

service@auctionsinternational.com : allows customers to submit their concerns or issues they may have endured through our online auction process.

All email correspondences are addressed by our customer service department and a response is given within 1 business day or receiving.

After Business Hours (M-F 5pm- last auction closed)
Auctions International, Inc offers LIVE customer services assistance after hours. At 5pm our phone system changes our menu to offer "Live customer support" by dialing 1 on the key pad. Our afterhours customer service representative is available to assist online bidders until the last auction for that evening closes.

Typical calls after hours include:
-Forgot password or username
-I was the high bidder, when can I pay?
-Why did the auction extend?

May calls we receive after hours are from newer customers who are unfamiliar with our online auction process. Our customer service rep is happy to walk them through the process and ensure a sense of understanding as they continue to bid on our website.

ONLINE REAL PROPERTY AUCTIONS

Auctions International also gives government agencies an avenue to liquidate their surplus real property or county owned parcels.

Our entire online auction process remains the same as far as functionality. However, we pride ourselves in going above and beyond to ensure the highest returns for our government sellers.

Auction Length: Typically our online auctions are posted to our website for 14 days. This timeframe is altered for real property auctions extending to 30 or more days. This provides ample time for advertisements to be placed and for potential bidders to do their research on the parcels.

ADJUSTED AUCTION LENGTH; Washington County Surplus Real Estate
Bidding Starts: Monday, October 5, 2015 at 12:00:00 am ET
Bidding Ends: Monday, December 7, 2015 between 06:00:00 pm and 06:20:00 pm ET

Information Gathered: When it comes to selling surplus real property it is essential to have as much information as possible. This includes Tax ID number, physical address, true taxes, accurate descriptions, aerial photography, actual photography, etc. Our team can gather much of this information from your City's GIS system and our real property software. We do ask that the City supply us with as much pertinent information as possible.

LOT #1 AUCTION DETAILS; Washington County Surplus Real Estate

89.10 +/- acres
Tax ID #: 189.-1-12.4
Property Class: 322 - Rural vac >10
School District: Argyle

This parcel is consists of most wooden lands with fields in the northern most region as well as in the south western quadrant. This parcel is split by Coach Road in the south eastern quadrant.
The western border of this parcel runs along NYS Route 40. The norther border is separated from Lot # 2 by County Farm Road; a dirt surfaced highway.
Lot #'s 1 and 2 are subject to a Waterline Easement.

SAMPLE- Multi-Vacant Lot Real Property Online Auction
Washington County

Online Auctions | Live Auctions | Past Prices | F.A.Q. | Contact Us | Change Language | Login | Register | Registration & Bidding Instructions | Flea Market

Dashboard

- Auction Bid Gallery
- Download Catalog
- Increments Table
- Follow This Auction
- Add to Calendar

Auction Information

Washington County Surplus Real Estate-6902
ONLINE-ONLY AUCTION with 3 lots

Auction Bid Gallery

Bidding Starts: Monday, October 5, 2015 at 12:00:00 am ET

Bidding Ends: Monday, December 7, 2015 between 06:00:00 pm and 06:20:00 pm ET

See individual items for exact closing times.

Location: Multiple Locations, Argyle, NY 12809

Questions & Inspection: Inspections are available by appointment. Please contact Washington County Real Property Tax Serv. Director, Laura Chadwick at 518-746-2130 with questions or to schedule an appointment.

Payment Terms If closing bid price is equal to or less than $10,000, amount is to be paid in full (with a credit card) at the conclusion of the auction. If the closing bid price is greater than $10,000, then $10,000 will be required immediately (with a credit card) as a down payment. Successful bidders MUST be available via telephone, IMMEDIATELY upon the conclusion of the auction for payment collection. There will be an additional 4% convenience fee implemented in addition to the 5% buyer's premium for ALL credit card payments.

These terms are subject to adjustment.

Washington County Surplus Real Estate-6902

Bidding Now! - ends Mon, Dec 7 at 06:00:00 pm

Page 1 of 1

Lot #0001	Lot #0002	Lot #0003
Town of Argyle: Lot #1	Town of Argyle: Lot #2	Town of Argyle: Lot #3
#1 barnyard36	#1 barnyard36	#1 barnyard36
Current $25,700.00	Current $25,000.00	Current $6,488.00
Min. Bid $25,800.00	Min. Bid $25,100.00	Min. Bid $6,588.00
Bid $25,800.00	Bid $25,100.00	Bid $6,588.00
$ Bid (PLACE A BID)	$ Bid (PLACE A BID)	$ Bid (PLACE A BID)
21 Days	21 Days	21 Days
More Info...	More Info...	More Info...

Page 1 of 1

Tax maps are shaded to create a sense of ease to potential bidders.

Online Auctions | Live Auctions | Past Prices | F.A.Q. | Contact Us | Change Language | Login | Register | Registration & Bidding Instructions | Flea Market

Dashboard

- Auction Bid Gallery
- Download Catalog
- Increments Table
- Follow This Auction
- Add to Calendar

Auction Information

Washington County Surplus Real Estate-6902
ONLINE-ONLY AUCTION with 3 lots

viewing lot number 0001

Bidding Starts: Monday, October 5, 2015 at 12:00:00 am ET

Bidding Ends: Monday, December 7, 2015 between 06:00:00 pm and 06:20:00 pm ET

See individual items for exact closing times.

Location: Multiple Locations, Argyle, NY 12809

Questions & Inspection: Inspections are available by appointment. Please contact Washington County Real Property Tax Serv. Director, Laura Chadwick at 518-746-2130 with questions or to schedule an appointment.

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These terms are subject to adjustment.

Payment Methods: We accept cash, cashier's check, wire/bank transfer and credit cards.

Lot #0001: Town of Argyle: Lot #1

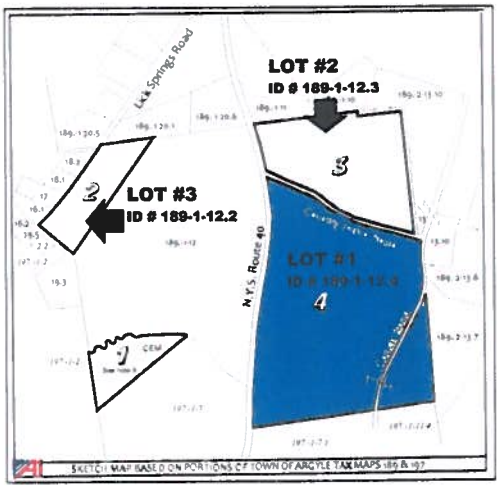
Your Highest Bid: [ ] Place Bid

Enter $25,800.00 or more

Current Bid:	$25,700.00
Your Proxy Bid:	NA
Time Remaining:	21 Days
Extended Bidding:	
Bidding Ends:	Mon, Dec 7 6:00:00 pm ET
High Bidder:	barnyard36
Bid Increment:	$100.00

Item has been viewed 2,229 times.

PREV LOT | RETURN TO LIST | NEXT LOT



Details | Bid History (94 bids)

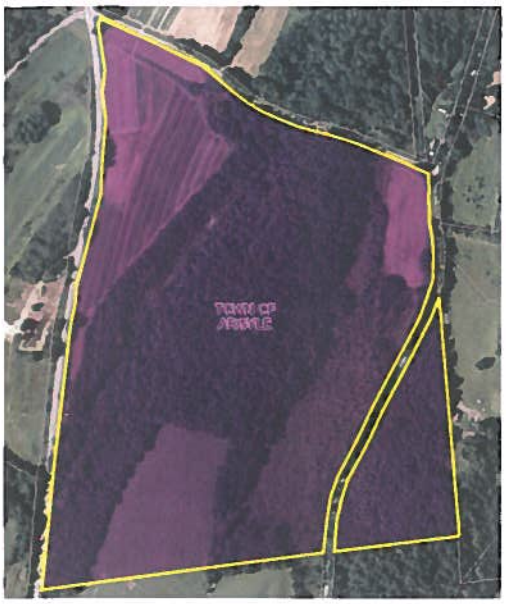
89.10 +/- acres

Tax ID #: 189.-1-12.4

Property Class: 322 - Rural vac >10

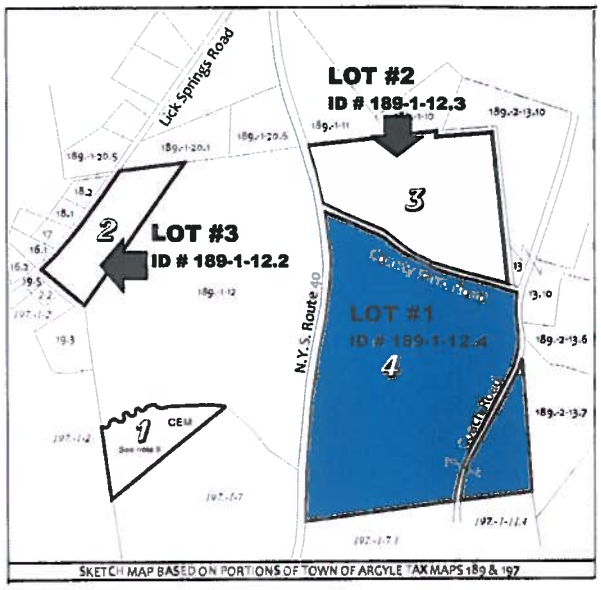
School District: Argyle

SAMPLE PHOTOS- Multi-Vacant Lot Real Property Online Auction Washington County (Lot #1 of 3)

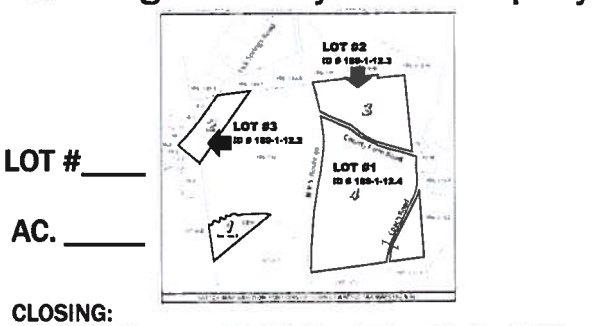


Ariel photo

Tax Map



Custom signs are created and posted in high visible areas to help potential bidders locate the real property being auctioned.



SAMPLE- Municipal Owned Building; Town of Scriba Recreation Center

3 Creamery Road, Scriba, NY 13126

Bidding is closed.

High Bid:	$30,200.00
Current Bid:	$30,200.00
Your Proxy Bid:	NA
Time Remaining:	Closed
Bidding Ended:	Tue, Oct 13 7:00:00 pm ET
High Bidder:	JSOULE 3700
Bid Increment:	$100.00

Item has been viewed 9,734 times.

Details | **Bid History (82 bids)** | **Documents (2)**

Property Address: 3 CREAMERY RD
Municipality: Town of SCRIBA
Tax ID: 129.00-01-53.01
School District: OSWEGO
Gross Floor Area (sqft) : 4600
Built: 1960
Water: PUBLIC
Sewer: PRIVATE Number Stories: 1.0
Imprv 1: GAR 1.0 DET 1960
Imprv 2: PAVNG,ASPHLT 1970

Acreage: 1.99 Land SqFt: 86684
Use Code: NO - 682
Class Name: RECREATIONAL
Longitude: -76.4310672
Latitude: 43.4658976

Total Assessment: $155,200.00
Land Assessment: $31,000.00

Open House Date Tuesday 9/29 From 12PM-3PM

Additional Photos; Town of Scriba Recreation Center

Click on any picture to see a larger image.

Real Property Auction Terms: Our team of auction professionals can work with your City's staff to develop a set of terms that meet the needs of your agencies obligations.

SAMPLE PAYMENT TERMS; Washington County Surplus Real Estate

Questions & Inspection: Inspections are available by appointment. Please contact Washington County Real Property Tax Serv. Director, Laura Chadwick at 518-746-2130 with questions or to schedule an appointment.

Payment Terms If closing bid price is equal to or less than $10,000, amount is to be paid in full (with a credit card) at the conclusion of the auction. If the closing bid price is greater than $10,000, then $10,000 will be required immediately (with a credit card) as a down payment. Successful bidders MUST be available via telephone, IMMEDIATELY upon the conclusion of the auction for payment collection. There will be an additional 4% convenience fee implemented in addition to the 5% buyer's premium for ALL credit card payments.

These terms are subject to adjustment.

Auctions International can/will host specific open house dates to allow potential bidders to view buildings. This is at the discretion of the City.

Additional Advertising: For all real property auctions, Auctions International will take extra steps in advertising the parcels. We can (but not limited to) send postcards to our extensive list of previous real property auction attendees, send postcards to adjacent property owners, draft press releases to be placed in local and regional papers and create demographic specific ad campaigns on Facebook

REAL ESTATE AUCTION

Washington County Owned Property

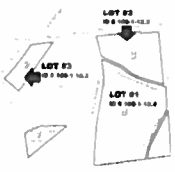
Over 130± acres in the T/O Argyle

Lot #1; *ID 189.-1-12.4* (89.10±ac)

Lot #2; ID *189.-1-12.3* (33.06±ac)

Lot #3; ID *189.-1-12.2* (15.86±ac)

Class Code; 322 Rural Vacant >10ac



ONLINE only auction Closing: Mon., 12/07 @ 6pm

For more information call us at **1-800-536-1401** or visit us at:

www.**AUCTIONSINTERNATIONAL**.com

REAL ESTATE AUCTION

3 Creamery Road, Scriba, NY 13126

Former T/O Scriba Recreation Center

Located; corner of Creamery Rd and 104

Plenty of off road parking.

1.99 Acres / 4600 sq. ft. Building

Many possible uses.

ONLINE only auction Closing: Tues., 10/13 @ 7pm

For more information call us at **1-800-536-1401** or visit our website:

www.**AUCTIONSINTERNATIONAL**.com

Property Transfer Documents: Shall the City request, Auctions International, INC can prepare and complete all property transfer forms; TP584, RP5217, Deeds and Buyer's Agreements.

SAMPLE BUYER'S AGREEMENT

AUCTION OF OTSEGO [illegible] PROPERTIES
[illegible]
5206 State Highway 23, [illegible] N[illegible]20
Parcels to be auctioned: Wednesday, A[illegible]ust 26, [illegible]015
11:00 AM. Item #'s 1-15, 17-21, & 23-4[illegible]

I, _____, acknowledge receipt of the "Terms and Conditions of the Auction" and agree to the terms as set forth.

_____ August 26, 2015
Signed Date

Witnessed by:

_____ August 26, 2015
Auctions International, INC Date

Bidder # issued_____

SAMPLE
AUCTIONS INTERNATIONAL
PROFESSIONAL AUCTIONEERS
WWW.AUCTIONSINTERNATIONAL.com

SUMMARY OF PURCHASER'S RIGHTS
SALE OF REAL ESTATE AT AUCTION

1. The purchaser has the right to have an attorney represent them.

2. The purchaser should have their attorney review the Terms of Sale prior to the auction.

3. The deposit made by the Purchaser shall be held in a non-interest bearing escrow account by the auctioneer until the title is transferred. The deposit is subject to the auctioneer's knockdown fee as announced at the sale.

4. In the event that title is not transferred due to default by the purchaser, the deposit will not be refunded, and shall be paid to Seller as and for liquidated damages.

5. In the event that title is not transferred due to inability of the Seller, the deposit will be refunded after execution of a proper release by the Seller and the Purchaser.

6. Unless otherwise stated in the terms of sale the purchaser is to receive good, marketable and insurable title.

7. This sale is not contingent upon the Purchaser obtaining financing. By participating in the auction you are affirming that you have the means to complete the sale and that you are ready, willing and able to do so as per the Terms of Sale.

8. You are advised to closely read the announced Terms of Sale.

9. The property is being sold in "as-is" condition as of the date of sale. The purchaser has satisfied himself/herself as to the conditions of the property.

10. A Buyers premium in effect for this auction.

SAMPLE

Initials_____

PLEASE [illegible] these t[illegible] of sale become a binding contract upon execution. If you do not under[illegible]d [illegible] not c[illegible] with these terms of sale it is suggested that you do not participate in the [illegible]ion

E [illegible] SA[illegible]

DATED:

PREMISES KNOWN AS: 3 Creamery Road, [illegible]riba, NY [illegible]26

Tax Map SBL Number: 129.00-01-53.01

These premises are offered at a Online Public Auction, closing o[illegible] [illegible]esday October 13th 2015 at 7:00 PM, EST, upon the following terms and conditions:

1. At the end of the online auction a $3,000 payment is to be made by credit card. The balance of 20% to be paid with 48 hours by cash, certified funds, wire transfer or credit card; Mastercard, Visa, Discover. (All credit card payments will have an additional 4% convenience fee added.) This payment must be accompanied by a signed contract of which will be emailed to you. In the event that you do not answer your phone immediately after the auction ends, we will award the sale to the backup bidder at their high bid price. If the first high bidder fails to pay deposit, they will be responsible for the penalty fee, explained in Section #2 of the Terms and Conditions of Membership for www.AuctionsInternational.com

> ....Users who fail to pay for their bids within the designated time frame will be assessed a $10 administrative fee, plus a penalty fee equal to 20% of the outstanding invoice(s)....

A 10% buyers premium will be added to the price of the winning bid.

2. The balance of the purchase money shall be required to be paid by Purchaser by bank or certified check to Seller's order at a closing within thirty days of the auction, at the Oswego County Clerk's office, or other location agreed to by the parties involved.

3. This property is sold in its present condition in all respects, and is subject to utility easements, zoning ordinances of the City, Town, Village, or County, and any other restrictions of record. No warranties as to physical condition, habitability, tenancies, or compliance with any laws, codes, or ordinances are made either by the Seller(s) or Auctioneers, unless specifically stated herein.

4. Rentals, mortgage interest, taxes, insurance premiums, water and sewer charges and any other matters appropriate for prorating and adjustment shall be prorated between the Purchaser and Seller at the time of closing.

5. The Seller shall be required at the Seller's expense, to furnish to the Purchaser's attorney, at least ten days prior to the date of closing, an abstract of title, provided by a reputable title company. At the time of closing the Seller shall

Initials_____

ˈlive the ˈ ˈ ˈser a ˈˈARRANTY DEED, with covenants against Grantors ˈ sa ˈ ˈer ˈs, f ˈd ˈˈar of all liens and encumbrances except as otherwis ˈ ˈ her ˈ. S ˈ ˈ the Purchaser require a survey for any reason, the cost ˈ ˈe ˈ ˈ ˈ ˈ b ˈ ˈ ˈhe Purchaser.

6. The existence of any lie ˈ ur ˈd t ˈse ˈ ents shall not be deemed an objection to title provided an ˈmo sufficient ˈischarg ˈ is allowed the Purchaser at the time of closing or ˈn the alte ˈive disc ˈed ˈ ˈ paid by the Seller at Closing.

7. In the event that the Purchaser shall raise objection to th ˈ title, which, if valid, would render the title unmarketable, the Seller shall have ˈ right unless he/she has received prior notice of the Purchaser's election to take title subject to any alleged defects or objections to cancel this agreement by giving written notice of such cancellation to the Purchaser and upon execution of the proper releases, the down payment shall be refunded to the Purchaser whereupon all liability by reason of this agreement shall cease; provided, however, that if the Seller shall be able within a reasonable length of time to cure the objections, or if thereafter either party secures a commitment for title insurance containing standard exceptions only, then this agreement shall remain and continue in full force and effect.

8. Any statements made in sales brochures or advertising relating to this property are not to be considered as part of these terms and conditions of sale unless specifically stated herein and should be verified by the Purchaser before the sale.

9. The Purchaser will be required to sign a written acknowledgement of his or her bid and purchase of said premises.

10. The Seller, through Seller's agent the auctioneer, at Seller's option, may cancel this agreement and/or recall the property if the Purchaser fails to comply with any of the terms and conditions of this agreement. Upon any such default, the Purchaser forfeits any payments made on account of said purchase, and authorizes the auctioneer to pay any such payments to the Seller, after deducting auctioneer commission.

11. Any and all risks of damage to the property from the date of sale until closing shall be the responsibility of the Purchaser. The Purchaser agrees to accept the property in an "as-is" condition. No representation is made by either the Seller or auctioneer as to possession of, or suitability for any licenses or permits of any kind. Cost and responsibility for curing deficiencies, if any, is the Purchaser's.

12. The Seller, through their agent, the Auctioneers, reserve the right to reject any or all bids within 48 hours after the auction, Sundays and holidays excluded.

Initials_____

I / We _____

Hereby acknowledge purchase of real estate property described heretofore as:
3 Creamery Road, Scriba, NY 13126.

for the bid price of $_____ + 10% Buyer's Premium,

And have paid to Auctions International, Inc., the Auctioneers, the sum of _____ by way of cash or certified check deposit, and I/We hereby agree to complete the purchase in accordance with the terms and conditions listed above.

_____ _____
P[illegible]as[illegible] Signature Date of Auction

W[illegible] BI[illegible]RI[illegible] $_____

+10% BUYERS PI[illegible]MI[illegible] _____

TOTAL PURCHASE PRICE: _____

- DEPOSIT PAID: $ _____

BALANCE DUE UPON CLOSING $_____

As agents for the Seller(s), we ratify the sale, and as Auctioneers, acknowledge receipt of said deposit.

X_____ X_____
Auctioneer's Signature Seller's Approving Signature

X_____
Buyer's Signature

The deposit received is to be held by AUCTIONS INTERNATIONAL, INC. in an escrow account at First Niagara Bank.

SAMPLE

 Initials_____

Submitting Photos/Condition Reports for ONLINE AUCTIONS

Auctions International, Inc offers (2) methods of submitting auction materials. Both have been simplified to ensure the simplicity to our sellers.

If elected Auctions International can send a Sales Representative to your facility(ies) to photograph and check-in surplus assets. Please refer to the Project Cost Proposal.

STANDARD METHOD:
Our standard method of information transmittal is through the utilization of our standard condition reports. Seller would complete the appropriate report (either vehicle or general merchandise) in its totality; examples of condition reports seen in section 8). These may be either faxed into our corporate office, or scanned and emailed.

Seller will then take photos (min. of 6) for each lot and rename them in accordance with lot number. These photos are to be emailed with completed condition reports.

Please see our standard "Listing Instructions" in Section 8.

GO GREEN WITH OUR NEW DIGITAL METHOD:
Auctions International, Inc. also offers a paperless method for submitting auction materials. This method is executed utilizing our consignor seller's portal.

Through this method sellers can manually enter their merchandise information (condition reports and photos).

Once completed auction information is emailed to our listings departments it will be reviewed for completeness and posted within 24 hours.

Please see following sections for system walk through.

For each of these methods our staff is available for a detailed walk through via tele-conference, "Go-to Assist (screen sharing), or (upon request) a one time, in person demonstration.

Furthermore, Auctions International, INC is willing to send a Sales Representative to the City of Rochester facilities to conduct the vehicle check-in. This is outlined in depth on page 51 "Yours Sales Representative" and in the Cost Proposal.

Standard Data Submittal

Standard Listing Instructions- used by government agencies

Introduction to Online Auctions

Auctions International online auction listings are created for the seller, by our staff. Using the information that you provide, our online experts will have your auction up and running within 5-7 business days. These instructions take you step-by-step through the process, and describe what happens after the auctions are over. Please read them carefully.

Setting up your auction.

Step 1: Make an inventory list. Use the condition reports to catalog the auction merchandise. Organize the list from most valuable to least. Ask us if you're not sure, and we will be happy to advise. Always list vehicles and heavy machinery before smaller items. The big items up front attract interest to the other merchandise in an auction.

Use the condition reports we provided to catalog your auction merchandise. It is important that you complete the condition reports to accurately describe your merchandise, especially for vehicles and equipment.

If selling multiple items from more than one location, we suggest a separate auction for each. We can stagger the ending dates to help when removal appointments are scheduled after the auction. This is especially helpful when your availability is limited.

Step 2: Group together similar items, or low-value items. Selling them together for a single bid will make your life easier. This technique will save you time and maximize values.

Items that have low value may be worth much more when grouped into larger lots. Surplus supplies, office furniture, file cabinets, computers, electronics, vintage tools, used tires, older equipment, and obsolete machinery are examples of low-value merchandise.

Since buyer are required to remove the items from your premises after the auction, larger lot sizes make scheduling removal appointments that much easier.

Step 3: Each item (or group of items sold together) is considered one "lot." Using a marker (or writing on a piece of masking tape), number your lots starting with Lot 1. Number the condition reports with the lot number, as you fill the reports out, to make things easier during the auction. Arrange your auction lots in a neat and orderly fashion for the best presentation.

Use letters after the lot to insert additional items into your auction lineup. For example: You've numbered your lots from 1 to 20, and then found another similar item to lot 5 afterwards. Instead of crossing out numbers, or listing the similar item in the wrong part of the auction, simply make a new item Lot 5A and we'll put it in order (to follow lot 5) when we run your auction. Add as many additional lots as you need this way (5B, 5C and so on). This is especially helpful when coming across additional items after you've already documented your lots and assigned lot numbers.

If you are selling more than a few identical items, we strongly recommend making one large lot. Bidders are looking for wholesale purchases at auction, and they may be worth more together than sold separately.

Step 4: Take photos in order starting with "Lot 1". Take up to 26 photos for each lot. Try to take your photos outside and make sure you use the flash on your camera. Make sure to remove any objects that are not included with your sale items before taking the photos.

Vehicles and Heavy Equipment: Take a photo from each corner of the unit. Position yourself to capture the entire vehicle in each photo. Take a photo of the interior, looking in with the driver side door open. The final photo should be of the engine, with the hood open. For heavy equipment, pressure-wash your items and remove and debris.

Typical Vehicle and Heavy Equipment Photos (Minimum of 6 photos)

DRIVER FRONT PASSENGER FRONT DRIVER REAR PASSENGER REAR ENGINE

General Merchandise: Take two or three photos of each lot. Try to get a photo of the nameplate on any machinery or equipment.

Large lots consisting of many similar items: Take one photo of the entire group. Take a close-up of each type of item in the lot. Use all 26 photos if you have to

We highly suggest taking a photo of the Odometer as well as the frame for vehicle and heavy equipment. This helps to verify the information stated on the reports; i.e. mileage.

Step 5: Once you've taken your photos, save the photos from the digital camera to a folder on your desktop. Name this folder with the month and location of your auction items.

Rename the photos to make up with the lot numbers. The photos for Lot number 1 would be 1a.jpg, 1b.jpg, 1c.jpg and so on. Photos of Lot number 2 would be 2a.jpg, 2b.jpg , etc. By naming photos in this manner, there will be no confusion when we create your listings.

We resample all listing photos to 72 dpi resolution, and then set the length of the long side of the photo to 600 pixels.

After you've renamed and saved your photos, you will need to get them to our office. The preferred method of sending your photos is to email them to listings@auctionsinternational.com. We can accept up to 15MB per email. If you can't email them, you may save them to a CD or flash-drive, and mail them to Auctions International, 11167 Big Tree Rd, East Aurora, NY 14502, Attn: Online Auctions.

Step 6: Fax your completed condition reports to 888-870-6709 after you have filled them out. Remember, your items will not be listed unless the condition reports are filled out with the required information. Please write Attn: Online Auctions on your cover sheet. If you do not have a fax machine,

or if it is more convenient, you may scan and email the completed reports to listings@auctionsinternational.com.

If you are selling vehicles, and you checked "clean title" on the condition reports, you must also fax over a copy of the title, transferable registration or certificate of origin.

Step 7: Once we have received all of your merchandise information, it will take 5 to 7 full business days to have the auction ready. We will contact you to review the proposed ending date before the auction begins, and ask any questions that we have about your merchandise.

During the course of the online auction, we can update the listings if there are any changes to be made. However, you should double-check your condition reports and terms before sending over your information. This will help us to provide the highest quality services to you.

After the online auction

Auctions International auctions typically run from 10-14 days. They can be scheduled to close any day of the week between 6pm and 10pm. This is the time of the day when our website receives the most traffic. If you need or want more time for the auction length we can stretch it out to 30 days or more which we typically do for real estate when requested. This is helpful if you need time to place advertisement for the sale.

Each weekday morning, we update our "Past Prices" page with the results of online auctions that closed the evening before. This page is where you can find out the results of your auctions. Print this page out for a permanent record of the initial results.

After your auctions end the winning bids must be approved or declined within 24 hours so we can invoice the auction, get the invoice out and start collecting the proceeds. Respond to our automatically generated email to approve or decline bids. You may also reach Lynn at 1-800-536.1401 ext 135.

Ten business days after the auction, please check your records for any unpaid items, or items that have been paid for but not removed. Telephone numbers of the buyers are located on the upper right side of the invoices. Contact the buyers and set a deadline for removal (note below:)

The standard terms of our auctions state that the buyer has ten business days after they receive their invoice to remove the merchandise from the seller's premises, or the items will be subject to repossession by the seller, with no refund issued.

If after five business days an item has not been paid for, we have two options. The first would be to ban the offending bidder, and contact the back-up bidder to see if they are still interested. If the back-up bidder does not want to purchase the item, then we can re-list the unsold items in a new auction. Please call Lynn and let us know if there are still items sitting on your premises at this time, so we can take appropriate action,

Fifteen days after the auction has concluded, we will send you a check for auction proceeds, according to the terms of our contract.

Invoicing and Payment Questions:	Lynn Czaja:	800-536-1401 ext.135
	Email: lynn@auctionsinternational.com	
Data Input and Auction Scheduling:	Jessica Ruestow:	800-536-1401 ext. 126
	Email: Jessica@auctionsinternational.com	
Operations Manager:	RJ Klisiewicz:	800-536-1401 ext. 110
	Email: rich@auctionsinternational.com	

Listing Tips & Hints for Sellers

The optimal auction order is: heavy equipment, big trucks, light trucks, vans, vehicles, pumps, tools, machinery, office equipment, scrap, etc. We try to list the things that will garner the most attention first, to draw bidders to the rest of the merchandise in your auction.

After you have numbered the items, fill out one of the attached condition reports for each item. Write down "Lot number" in the upper-left corner of each condition report. You don't have to go crazy with every little detail, but keep in mind that better description are directly related to higher prices for your merchandise. You can see example of item descriptions on the website: www.AuctionsInternational.com.

It isn't a big deal to sell a vehicle without a title, we just have to know before the auction begins. Vehicles without titles, transferable registrations, or a certificate of origin are worth less than vehicles that have clean titles with no liens.

If you discover that an error has been made in your listing(s), please contact us to report the problem, and be ready to provide the necessary corrections. Updates can be made any weekday before the bids close.

Again you will be able to approve or decline bids after the auction has completed. Please let our staff know ahead of time if you need to submit the auction results to a board meeting or other assembly for approval. If you (or your board) do decline bids after the auction is complete please be sure to specify a minimum acceptable price, so we can post the minimum price on the "Past Prices" page. Often, the high bidder may contact us and agree to pay the higher price.

Just about anything and everything can be sold with our online auctions. Be creative when thinking of what to sell. Get rid of the items that clutter up your facilities, and turn them into cash. Here is a brief list of ideas;

Loaders, cranes, excavators, sweepers, dump trucks, vacuum trucks, roll-off trucks, pickups, fleet autos, vans, abandon vehicles, highway repair machinery, plows, sanders, forklifts, buses, engines, truck parts, electrical supplies, electronics, radios, computers, building materials, asphalt, gravel, stones, bricks, lumber, roofing, culverts, junctions, curb materials, pavers, salvage materials, scrap metals, seized property, evidence, safe deposit box content, and just about any other surplus items you can think of!

Thank You for reading these instructions. Please contact us anytime Monday-Friday from 9am-5pm Eastern Time with questions and for assistance in selling your surplus items.

1-800-536-1401

Sample Condition Reports used by Our Company / Your agency

VEHICLE & EQUIPMENT CONDITION REPORT

PHOTOCOPY THIS REPORT AS NEEDED - WHEN COMPLETE FAX TO: 1-888-870-6709

SELLER INFORMATION - Please type or print all information clearly(if your info is same for all just fill out top of first report)

Name of Seller: Dept: FLEET #

Item Location Address: LOT #

City: State: Zipcode:

Contact Name: Phone: ( ) Fax: ( )

Approval E-Mail:

Board Approval: ☐ Yes Meeting Date: / /

ITEM INFORMATION - Please type or print the item or vehicle information clearly -Fill out only the parts appropriate for this item

Year: Make: Model: Body Style:

VIN / Serial: Miles: Hours:

Engine Make/Model: Cyl: Gas ☐ Diesel ☐ Hybrid ☐ Electric ☐

Horsepower: Transmission: AUTO ☐ MANU ☐ Single Axle ☐ Dual Axle ☐

Tire Type/Size: Good ☐ Fair ☐ Poor ☐ Plow or Attachment Type: Dump Box Size:

Features: 2WD ☐ 4WD ☐ A/C ☐ Does Unit Operate/Drive: YES ☐ NO ☐

OVERALL CONDITION OF ITEM AND ADDITIONAL OWNERSHIPINFORMATION

Body:	Good ☐	Fair ☐	Poor ☐
Interior:	Good ☐	Fair ☐	Poor ☐
Mechanical:	Good ☐	Fair ☐	Poor ☐

Does Vehicle Start: YES ☐ NO ☐ UNKNOWN ☐

Keys Available: YES ☐ NO ☐ N/A ☐

Bill of Sale Only (No Title): ☐ Clean Title Available: ☐

Certificate of Origin Only: ☐ Transferable Registration: ☐

Please describe any overhauls or maintenance for your item in the box below. Items that have more complete descriptions receive higher bid prices. You should pressure wash your equipment, broom-clean vehicles, and wash the windows before taking digital photographs of your online auction merchandise

Mechanical

Body

Interior

☐ ADDITIONAL INFOCheck the box if you provided more info on back of report or on attached sheets

PLEASE FAX COMPLETED CONDITION REPORTS TO: 1-888-870-6709 ATTN: Online Auctioneer
Please send your digital photographs via email to: listings@auctionsinternational.com (15 MB per email)
Mail printed photos, photo CD & other info to: Online Auctions, 11167 Big Tree Road, East Aurora, NY 14052

Last Revised: 9-19-13

SURPLUS ASSETS, PROPERTY & SUPPLIES

PHOTOCOPY THIS REPORT AS NEEDED - WHEN COMPLETE FAX TO: 1-888-870-6709

LOCATION - Please type or print all information clearly

Building Address: Room #:

Contact Name & Telephone:

Approval E-Mail:

Board Approval ☐ Yes Meeting Date: / /

ITEM / LOT INFO - Please type or print the information clearly - Use this form for machinery, tools and assets

Lot #: Title: New ☐ Used ☐

S/N: Item in Working Condition? YES ☐ NO ☐

Specs: Inventory ID Number:

Description:

Lot #: Title: New ☐ Used ☐

S/N: Item in Working Condition? YES ☐ NO ☐

Specs: Inventory ID Number:

Description:

Lot #: Title: New ☐ Used ☐

S/N: Item in Working Condition? YES ☐ NO ☐

Specs: Inventory ID Number:

Description:

Lot #: Title: New ☐ Used ☐

S/N: Item in Working Condition? YES ☐ NO ☐

Specs: Inventory ID Number:

Description:

PLEASE FAX COMPLETED CONDITION REPORTS TO: 1-888-870-6709

Please send your digital photographs via email to: **listings@auctionsinternational.com**

Mail your photo CD and/or additional info to: 11167 Big Tree Rd, East Aurora, NY 14052

Last Revised: 12-19-12

DIGITAL DATA SUBMITTAL- to be used by consignors and utilized by our Sales Representatives

Once our office creates a "Consignor Account" for you, you will receive an email similar to the below. Multiple accounts can be made for different departments throughout the government agency.

AUCTIONS INTERNATIONAL

Questions? Problem? Help?
Contact us at service@auctionsinternational.com or Bidding support is available M-F from 9 AM-5PM EST. Contact us at (800) 536-1401 x131.
For customer service after 5PM EST and Saturdays 10AM-5PM call 800-536-1401 option 1 from the menu.

Sent on: Monday April 06, 2015, 10:04:59
User account has been created and linked with consignor RJ Klisiewicz
Login detail are
Email: klisiewiczrj+c@gmail.com
Password: dsf0DI7b
User Account: http://www.auctionsinternational.com/myaccount/personalinfo/id/34222

You have the following privileges

- You can add items to auction assigned to you
- You can check your items on your account page
- You must approve your sale items
- You will receive notification when auction assigned to you is published to home page

Simply use your email which will be considered your username and the auto-generated password to log into your account. You will have the ability to change your password once logged in.

Once our office has assigned you to an auction, you will receive an email similar to the following; the link will direct you to the "add items" section.

Auctions International <info@auctionsinternational.com>
to me

AUCTIONS INTERNATIONAL

Questions? Problem? Help?
Contact us at service@auctionsinternational.com or Bidding support is available M-F from 9 AM-5PM EST. Contact us at (800) 536-1401 x131.
For customer service after 5PM EST and Saturdays 10AM-5PM call 800-536-1401 option 1 from the menu.

Sent on: Monday April 06, 2015, 10:04:22
Dear RJ Klisiewicz
RJ Demo Auction [TEST] has been assigned to you.
Please visit link below to add items in RJ Demo Auction [TEST]
http://www.auctionsinternational.com/admin/additems/lots/auction/4828

You must be logged in as a consignor to upload auction lots.

Click “add pictures” to begin adding auction lots.

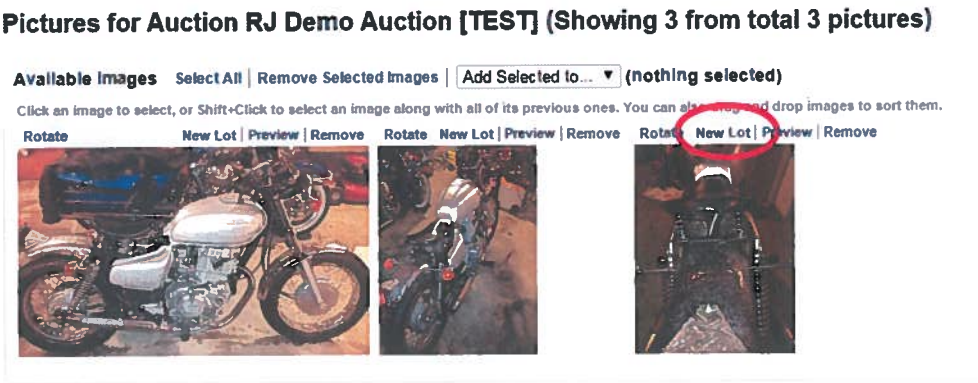
Simply drag your auction photos from your computer to the grey box.

Once you drag desired auction photos into the grey box, click “Start Upload”

(Photos will upload almost instantly)

Once photos are uploaded you can either “Upload More” or review uploaded pictures.

By clicking "here" (seen on previous page in orange text) you are able to review your uploaded photos. From here you are able to rotate your photos if necessary. Simply click "new lot" on the *last* photograph of your desired lot. All previous photos will become the photos for that particular lot.



Once you click "new lot" you will begin entering your auction details, starting with Lot #. You must select a category; General Merchandise or Vehicles. Immediately upon selecting one of the categories, our condition report for that category will pop up on the screen for your completion. (I have selected "Vehicles" as my category for this example)

On the following page you will see our vehicle report.

One of our newest features is the ability to Lookup & Verify the VIN number entered.

New Lot with 3 picture(s):

Lot #	0001
Category	Vehicles — Add new category
	Parent Category
Quantity	1
Starting Bid	$ 5.00
Fleet #	
Year	
Make	
Model	
Body Style	
VIN/SN	VIN Number Verification & Lookup
Miles	
Hours	
Engine Make/Model	
Cyl	
Fuel Type	
Transmission Model	
Transmission Type	Auto
Single Axle/Dual Axle	
Tire Size/Type	
Tire Condition	Good
Plow Size	
Dump Box Size	
2WD/4WD	2WD
Does the used operate?	Yes
Does the vehicle start?	Yes
Are keys available?	Yes
Ownership Documents	Clean Title
Mechanical Condition	Good
Mechanical Notes	
Body Condition	Good
Body Notes	
Interior Condition	Good
Misc Info	
Videos	(comma sep. list of youtube urls / id's)
Title	
Description	Paragraph · Font Family · Font Sizes
Internal ID	

Add Cancel

Once all of the fields are filled, simply click “Add” and your lot will be added to the auction.

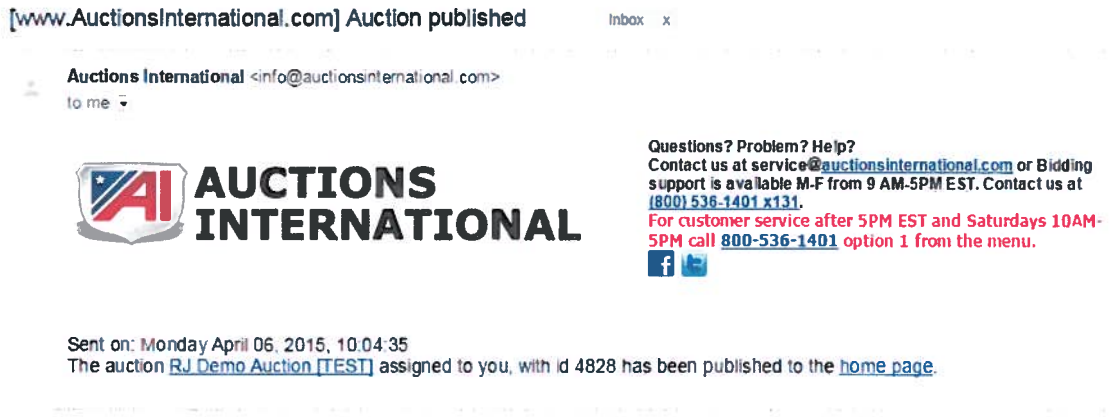
You may click “Review Lots” to view the lots you have entered.

Which will bring you to…

From here you can “review/edit” the lot information or “Make Lot”

By clicking “Make Lot” you are then no longer able to edit your lot information as you have in a sense created your auction. Our office is immediately notified that you have submitted an auction. Our staff with thoroughly review all of the information and contact you if further information is needed or if questions arise. For auctions with more than one lot, click “Make all Lots” when you are ready to submit your data.

After our staff reviews you auction, we will post it live to our website. You will receive another email, letting you know that it has been published to our homepage.



Click the link to view your auction on our website.

Price Comparison Table – Our Company and a Major Competitor (Confidential Information not to be released)

We have provided the below information to illustrate the difference in price for two sets of comparable items that our firm's auctions brought, with the extensive promotion, advertisement and marketing we carry out, versus those of one major NYS competitor. If the City of Rochester would like to provide us a similar list of items from their previous auctioneer, we would be pleased to provide a similar comparison table from the past few years' sales results, which may be independently audited by the State to verify authenticity of our information

Auctioneer	Year	Make	Model	Mileage	Sale Price	Auction #	Seller	Avg. Return-similar items	Average % higher return
Teitsworth			(4) New Truck Tires		$511.00	154	**Town of Amherst**	$63.75	230.72%
			(3) 7.50 x 20 New Truck Tires		$45.00	155	**Town of Amherst**		
			(3) 33.12.5R16.5 all season mounted tires		$150.00	347	**Town of Amherst**		
			(4) New Truck Tires		$10.00	156	**Town of Amherst**		
Auctions International			(4) Truck Tires (Used)		$210.00	1365	Madison County Surplus	$210.83	
			(4) Truck Tires (Used)		$360.00	1365	Madison County Surplus		
			(3) Goodyear G177 12R22.5		$62.50	1223	Town of Camillus Hwy Dpt		
Teitsworth	2001	Dodge	2500 P/U	88000	$700.00	245	**Town of Amherst**	$525.00	
	2001	Dodge	2500 4x4	114000	$350.00	313	**Town of Amherst**		
Auctions International	2001	Dodge	2500 P/U	101050	$2,500.00	120	Village of Brockport	$2,208.33	320.63%
	1999	Dodge Ram	250 P/U	N/A	$1,525.00	158	Eastern Suffolk BOCES		
	1998	Dodge	2500 P/U	76297	$2,600.00	214	Village of Brockport		
Teitsworth	2001	Chevy	1500 P/U	176000	$475.00	315	**Town of Amherst**	$1,137.50	
	2001	Chevy	1500 Pickup 4x4	82000	$1,800.00	234	**Town of Amherst**		
Auctions International	2001	Chevy	1500 P/U	88486	$6,700.00	1304	Speigletown Fire District	$5,450.00	1047.37%
	1999	Chevy	1500 Pickup	97548	$4,200.00	1841	Sencea Falls DA		
Teitsworth	1999	Dodge	2500 P/U 4x2	N/A	$400.00	317	**Town of Amherst**		
Auctions International	1999	Dodge	2500 P/U 4x4	72767	$1,625.00	2706	Village of Harriman DPW	$2,137.50	434.38%
	1996	Dodge	2500 P/U 4x4 (w/ plow)	111986	$2,650.00	2520	N. Rose -Wolcott Schools		
Teitsworth	1998	Chevy	3500 Dump	118000	$2,500.00	323	**Town of Amherst**		
Auctions International	1996	Chevy	Dump	43675	$1,775.00	1766	Town of Monroe	$2,891.67	15.67%
	1998	Chevy	C3500 Dump	85069	$3,550.00	261	Town of Colonie		
	1998	Chevy	C3500 Dump	57922	$3,350.00	522	Town of Salina		
Teitsworth		Toro	Lawn tractor mower		$125.00	201	**Town of Amherst**	$162.50	131.79%
		Toro	Lawn tractor mower		$200.00	202	**Town of Amherst**		
Auctions International		Toro	Riding Mower		$510.00	464	Attica Central School	$376.67	
		Toro	Riding Lawn Mower		$190.00	810	Private Consignor		
		John Deere	240 Lawn Mower		$430.00	363	Erie County		
Teitsworth	2001	Ford	F550 V10 Utility Body	105000	$3,750.00	324	**Town of Amherst**		
Auctions International	2001	Dodge	3500 Utility Truck	127900	$3,550.00	949	Private Consignor	$4,975.00	32.67%
	2003	Ford	F350 Utility Truck	61947	$6,400.00	1189	Rockland County		
Teitsworth	2003	GMC	4x4 Pickup	74000	$4,500.00	226	**Town of Amherst**	$3,250.00	
	2003	GMC	1/2 Ton 4x4	139000	$2,000.00	316	**Town of Amherst**		
Auctions International	2004	GMC	Pickup	218968	$3,150.00	1561	Wyoming County Hwy Dept	$3,258.33	0.26%
	2003	Chevy	Silverado 4x4	188809	$2,425.00	261	Town of Colonie		
	1999	Chevy	1500 Pickup	88486	$4,200.00	1841	Seneca Falls DA		
Teitsworth		Toro	455D Diesel mower		$3,250.00	237	**Town of Amherst**	$3,500.00	
		Toro	455D Diesel Mower		$3,750.00	238	**Town of Amherst**		
Auctions International	1999	Jacobsen	T-428-D		$3,600.00	64	Starpoint CSD	$4,416.67	35.90%
		Toro	455D Bat-Wing Mower		$5,600.00	1370	Private Consignor		
	1995	Toro	30455 Mower		$4,050.00	2936	Alden CSD		
Teitsworth	1995	Ford	Work Van	81000	$350.00	247	**Town of Amherst**		
Auctions Internatioanl	1998	Ford	E250 Cargo Van	67267	$1,425.00	178	DUPE OF Ontario County Hwy Dept	$815.00	132.86%
	1996	Ford	E250 Van	108769	$270.00	414	City of Stamford Auction		
	1995	Ford	E350 Van	89759	$750.00	295	Cedar Creek		
Teitsworth	1996	Ford	F250XL	83000	$450.00	244	**Town of Amherst**		
Auctions International	1996	Ford	F150	60852	$560.00	200	Nassau Co. Eisenhower Park	$676.67	50.37%
	1996	Ford	F250	65763	$760.00	280	Watertown CSD		
	1996	Ford	F250	124695	$710.00	867	Town of Yorktown		

Teitsworth	1996	Cross Country	Tandem Trailer		$775.00	310	**Town of Amherst**	
Auctions International		Trail Tech	14' Tandem Axel Trailer		$1,025.00	580	Private Consignor	$791.67	2.15%
	1997	CR/CO	Landscape Trailer		$790.00	1222	Town of Darien	
			Utility Trailer-Tandem Axel		$560.00	1142	Baldwinsville CSD	
Teitsworth		Loader	(2) Tires (23x25)		$800.00	345	**Town of Amherst**	$800.00
		Loader	(2) Tires (23x25)		$800.00	346	**Town of Amherst**	
Auctions International		Loader	(2) Tires(20.5x25)		$910.00	2736	Town of Arcade	
		Loader	(4) tired (20.5x25)	$1425/2	$712.50	2944	City of Oswego DPW	$811.25	1.41%
Teitsworth			Smithco 5 wheel rake		$350.00	198		
			1999 CP 180 air comp. diesel		$500.00	212		
			portable leaf blower, gas		$400.00	217		
			portable leaf blower, gas		$500.00	218		
Auctions International			Unable to compare					
Teitsworth	1990	GMC	3500 4x4 Flat bed		$900.00	326	**Town of Amherst**	
Auctions International	1990	GMC	3500 Stake Body	275975	$1,675.00	511	Chemung County & City	$1,350.00	50.00%
	1987	GMC	3500 Dump Truck	45308	$1,025.00	1904	Village of Alden	

Teitsworth Estimated Aucton Total
$29,880.00

	Teitsworth Auction Total (FOIL Paperwork)
	$30,105.00
Less 10% Commision	$3,010.50
Amherst Profit	$27,094.50

Auctions International Estimated Auction Total
$47,228.33
$0.00
$47,228.75

Profit over Competitor
$20,134.25

Please take note that Live Public auctions are becoming a thing of the past. This is true specifically for municipal surplus auctions.

4.) PROJECT ORGANIZATION

Corporate Summary

New York 'C' Corporation (Private):	Inc. Date:	Employer ID:
Auctions International, Inc.	8/2002	320038079

Headquarters	Telephone	Facsimile
11167 Big Tree Road, East Aurora, NY 14052	800-536-1401	800-569-3334

Website	Email
www.AuctionsInternational.com	rich@auctionsinternational.com

Company History

Conducted live and online auctions as Scherrer Auctions from 1989 to 2004. Auctions International, Inc. was founded in 2002. Scherrer Auctions was closed in 2004, with all business activity transferred to Auctions International, Inc. Our clients include state, county and local government agencies, educational institutions, state and municipal authorities, plus police and fire departments. Auctions International is NOT a subsidiary of any other company. We are currently registered with the Department of State to conduct business in New York and are authorized to collect sales taxes. Auctions International is registered as a NYS Vehicle Dealer (DBA: Active Leasing).

Ownership

Russ Scherrer- President/Senior Auctioneer

-100% shareholder and owner of Auctions International, Inc.

Corporate Officers - Authorized to Enter Binding Agreements

RJ Klisiewicz –Operations Manager

Cindy Klisiewicz- Treasurer

Employees- 25

Auctioneers- 8

Annual Business

15 to 25 live auctions per year, with 5000+ online silent auctions each year, and personal property appraisal services.

Legal Consultant for Government Affairs and Public Procurement

Anna Zephro-Jost,	PO Box 313, Tonawanda, NY 14151	Tel:(716) 695-2505
Corporate Attorneys		
Charles C. Ritter, Jr. Esq.	2500 Main Place Tower, Buffalo, NY 14202	Tel: (716) 855-1111
Auditor		
Michael J. Songin CPA	8612 Main St., Williamsville, NY 14221	Tel: (716) 630-0606
Bank First Niagara Bank	1455 French Road, Cheektowaga, NY 14043	Tel: (716) 656-5707

Insurance carried by our firm:

Commercial General Liability (general aggregate limit applies per Policy)

- Each Occurrence: $1,000,000
- Damage to Rented Premises $100,000
- Medical Expenses: $10,000
- Personal Injury: $1,000,000
- General Aggregate: $2,000,000
- Products: $2,000,000

Automobile Liability: $1,000,000

Cyber/Data Breach Liability: $1,000,000

Umbrella Liability: $2,000,000

NYS Worker's Compensation, Employers' Liability, and Disability Benefits Liability as required by law.

YOUR SALES REPRESENTATIVE
Shall the City of Rochester wish, as an optional service, Auctions International, Inc. can send a Sales Representative to City facilities and complete the auction check-in process. This does come at a fee, which is disclosed in our cost proposal.

Optional Check-in services include:

For Vehicles and Titled Equipment-
Completion of vehicle condition reports, photography of the vehicle, test drive of vehicle

For General Merchandise-
Completion of general merchandise condition reports, lotting of auction merchandise to ensure the most profitable outcome of the sale, photography of the general merchandise.

Bob Anderson
Auctions International- East Aurora, NY 2014- Present

Over 35 years of auction and appraisal experience. Engaged in legal/ financial community while servicing IRS Liquidations and US Bankruptcy Courts amongst numerous business foreclosure sales.
Over $1 Billion worth of appraisals conducted.
Certifications:
CAI; Certified Auction Institute (NAA)
GPPA; Graduate Personal Property Appraisal (NAA)
GRI; Greater Real Estate Institute (NY Board of Realtors)
CES; Certified Estate Specialist (among approx. 100 in USA) (NAA)

Bob Anderson has recently joined our team. With over 35 years of auction experience he has proved to be an asset to our organization. Bob will be your direct contact shall Auctions International be awarded this contract. He will be the personnel from our company directly responsible for photographing, cataloging and listing your surplus assets to our website.

5.) KEY PERSONNEL

AUCTIONEER

National Auctioneers Association
Education Institute

To all who may read these letters,
Greeting: hereby it is certified that upon the recommendation of the
Education Institute Trustees thereof have officially conferred upon

Russ Scherrer

the professional designation

Certified Auctioneers Institute

in recognition of the fulfillment of the requirements for this designation,
including the completion of the National Auctioneers Association's
prescribed threeyears course of study given at

Indiana University

During such period as this designate CAI continues to meet
the requirements of the National Auctioneers Association as developed
and maintained by the Education Institute Trustees, the member
is granted the right to use the professional designation, CAI.

24th day of March 20 06

President
National Auctioneers Association

Chairman
Education Institute Trustees

The designate shall use this certificate only as evidence of successful completion of the prescribed course of study. Any other use, or uses, shall be considered a misuse and warrant recall of the certificate and other materials by the National Auctioneers Association.

Russ Scherrer

Professional Auctioneer, Personal Property Appraiser, NY Real Estate Broker
Lead contact and senior manager for all municipality auctions

Professional Designations: Missouri Auction School Graduate, 1988,
CAI Graduate* (Certified Auctioneers Institute), AMI Graduate (Auction Marketing Institute),
CAGA Property Appraiser (Certified Appraisers Guild of America)

Auctioneer Licenses: Cities of Buffalo, New York and Niagara Falls, States of Massachusetts, Delaware, Florida, Georgia, Indiana, North Carolina, Ohio, **Pennsylvania # AU003524R**, Vermont, Virginia, West Virginia and New Hampshire.

Real Estate Broker Licenses: States of New York and North Carolina
Professional Memberships:
NY State Real Property Tax Directors Association
National Property Management Association
A.P.W.A. (American Public Works Association)
S.A.M.P.O. (New York State Association of Municipal Purchasing Officials)
N.Y.S.A.C. (New York State Association of Counties)
National Association of State Agencies for Surplus Property
National Auctioneers Association
New York State Auctioneers Association
North Carolina Auctioneers Association
Ontario Auctioneers Association (Canada)
Society of Professional Auctioneers
National Association of Realtors
Greater Niagara Association of Realtors
Greater Rochester Association of Realtors
Long Island Board Realtors
American Bankruptcy Institute
Highway Superintendents' Associations of 32 New York Counties

COMPLETE LIST AVAILABLE UPON REQUEST

Personal Affiliations:
Farm Bureau
Kiwanis of Wales NY, Loyal Order of Moose Lodge 370, Eagles

Education & Special Training:
Certified Appraisers Guild of America, Personal Property Appraiser Certification
Certified Appraisers Guild of America, Real Estate Courses R1, R2 & R3
Cusack Real Estate & Sales Training Center, Real Estate Broker Course
Bryant & Stratton Business Institute, Business Management

Richard J. Klisiewicz III

Auctions International- East Aurora, NY 2012- Present

Operations Manager; responsible for overseeing a growing sales force, utilizing modern technology to efficiently grow company, involved in clientele meetings. Registers for and attends numerous trade shows/ conferences.

Assistant Auctioneer; Assists with live auction setup, customer service, clerking, and cashiering. Auctioneer Licenses: Massachusetts (#3218)

Director of IT / Auction & Marketing Coordinator; Contracting and consignment procurement, overseeing day-to-day operations of online auction department and marketing office. Solicits new business through client contracts, print and online advertising campaigns.

Responsible for formulating, revising and implementing advertising strategies in conjunction with auctioneers and government sellers.
Works with advertising representatives to evaluate and secure new avenues of distributing material developed by marketing department. This includes online advertisements, printed advertisements, postcards, and more.

Design, layout and publishing of promotional materials that include direct mail, national and local newspaper advertisements, brochures, sale catalogs, radio & television commercials. Performs website design, graphics and development, including technical issues.

Produces weekly and monthly reports for the owner on various company trends and channel sales activities. Formulates plans to increase revenues and expand markets.
Promoting auctions with press releases, interviews, community events, seminars, and charity fundraising events. Provides registration and cashier duties at live auctions when necessary.

Member of National Auctioneers Association

Auctions International - East Aurora, NY 2011 to 2012
Auctioneer/Assistant

- assist Head Auctioneer at live auctions; bid calling
- business related activities
- attended multiple trades shows/conferences

Alfred State Office of Institutional Advancement (Work Study) - Alfred, NY
Fall 2010- Spring 2013
Office Assistant

- utilization of data bases, Razors Edge, Microsoft Word

Education

Alfred State - SUNY College of Technology; Business Administration
Bachelor of Science, Business Administration; BUAD
-SUNY College of Technology, Alfred State College, Alfred, NY. May 2013.

Associate of Applied Science, Business Administration; BUAD
-SUNY College of Technology, Alfred State College, Alfred, NY. May 2011.

Diploma, Certified Auctioneer
-Missouri Auction School, St. Louis, MS July 2012.
-Silver Creek Central School, Advanced Regents Diploma. June 2009
-National Honor Society (NHS), National Business Honor Society (NBHS)

Cindy Klisiewicz

Auctions International- East Aurora, NY Sept 2010-Present

HR/Treasurer: Manages & oversees bid proposals, advertising, office staff, payroll, and accounting department.

Erie 2 BOCES- Lakeshore, NY March 2008- May 2012

Human Resources

Silver Creek Central School District- Silver Creek, NY February 2006- March 2008

Missouri Auction School – Graduated 2012

4H Volunteer Leader (7 Years)

Shawn Foss

Auctions International- East Aurora, NY 2002-Present

Professional Auctioneer; Western N.Y. and Downstate Auction Coordinator

First alternate auctioneer for Thruway Authority and NY OGS Auctions

Live real estate auction setup specialist, bid spotter and ring

For real estate auctions, Shawn assists the senior auctioneer in visiting each property, walking the property lines, measuring distances from landmarks and intersections, staking the properties with signs and foreclosure notices, taking digital photographs of the sale properties, and relaying all of the catalog information to the designers at AI headquarters.

As a skilled mechanic, experienced auctioneer, and setup crew manager, Shawn is responsible for the oversight and preparation associated with conducting live and online auctions, including arranging the auction items, numbering as lots and attempting to get each vehicle up-and-running for maximum presentation value.

Started his career as an auctioneer in 1979 for Foss Auto and Auction, a family-run company that specialized in merchandise case lot sales and personal property. Has been associated with our senior auctioneer since 1989.

Missouri Auction School – Graduated 2012

Corey Cramer, Information Technology Director (2005-present)

Current Duties

Provides technical support for government sellers. Creates and customizes monthly auction sales reports for larger County and Municipal clients, as required by various contracts. Provides comprehensive statistical analysis of website activity, online auction sales, online payment activity, bidder information database and bidder shopping metrics. Formulates plans to enhance site visitor experience, and works with sellers to efficiently transfer data to and from our office to government facilities.

Maintains office networks and file sharing systems throughout the company. Provides technical assistance to new employees and staff. Configures and manages Voice over IP telephone system and hard-line internet provider requirements, including IP address settings, hosting and domain name registrations.

Supervises online auction setup crew with respect to cataloging, photography, and item descriptions. Works with government sellers to obtain complete contact and location data for online auctions. Assists government representatives with respect to purchaser requests. Provides additional invoicing and accounts receivable duties when needed. Ensures correct sales tax and buyer premium rates for automated invoicing. Creates and revises customer registration and mailing databases. Provides registration and clerking at live auctions.

Software Expertise

CorelDraw-Photopaint X4, Dreamweaver CS3, WS FTP Pro, Filemaker Pro, Adobe Acrobat 9, Microsoft Office 2007.

Technical Abilities

Cisco I & II, Network Administration, Database Management and A+ Computer Repair

Education

Missouri Auction School, St. Louis, MS **July 2012**

Harkness Career & Technical Center	Attended 2003-05	Technology Major, Skills USA
Amherst Central High School	Graduated 2005	National Technical Honor Society

Trevor Foss

Auctions International- East Aurora, NY November 2008- Present

Assistant to IT Department / Real Estate Property Coordinator;

Current Duties: Listing new online auctions, updating website post closing, customer service, real estate staking and cataloguing (tax books)

Education

Warsaw High School June 2006

-Tech. Major, Skills USA

Amy Wick

Auctions International- East Aurora, NY 2012 -Present

Auction Clerk / Accounts Receivable/Payable Customer Servoice
Processes and accounts for funds received by the Company.
-Schedules and disburses payments from the Company to consignors, creditors and suppliers.

-Works closely with government staff to provide proof of payments by bidders, and assists bidders in coordinating pickup dates for removal of purchased items.

-Provides additional registration, clerking and cashier duties at live auctions. Administrates office duties and tasks as necessary to maximize efficiency and cost effectiveness of office procedures and staffing.

-Provides customer service, technical support to sellers, plus copy editing and proof-reading duties for auctioneers and staff. Provides additional registration, clerking and cashier duties at live auctions.

-Available 9am-5pm EST for customer service as well as during auction closings (until 9pm or later)

Education
Edgewood High School, Ashtabula, OH, Graduated

Lynn Czaja

Auctions International- East Aurora, NY 2012-Present

Accounts Receivable; Processes and accounts for all funds received by the Company. Schedules and disburses payments from the Company to consignors, creditors and suppliers.

-Works closely with government staff to provide proof of payments by bidders, and assists bidders in coordinating pickup dates for removal of purchased items. Provides additional registration, clerking and cashier duties at live auctions. Processes and accounts for all funds received by the Company.

-Schedules and disburses payments from the Company to consignors, creditors and suppliers. Works closely with government staff to provide proof of payments by bidders, and assists bidders in coordinating pickup dates for removal of purchased items.

Education
Iroquois High School Graduate

Jessica Ruestow

Auctions International- East Aurora, NY 2013-Present

Listings Department; Uploading online auctions to our website, contacting consignors and salespeople to verify accuracy of online listings. Providing consignor assistance by phone and email.
Education
Iroquois High School, Graduate

Nicole Gremmel

Auctions International- East Aurora, NY 2013-Present

Accounts Receivable/Payable; Reviewing all accounting information, compile financial statements, process consignor payments and assisting H/R.

-Research and implement multi-state tax regulations for invoicing buyers.

-Assemble, compose and file required tax quarterly and/or monthly reports, while creating and maintaining a Teamwork atmosphere - develop procedures for accounting department efficiency.

-Responsible for payment of all business taxes, auction licensing fees, title transfers and duplicates.

Education:

UB School of Management;

-Certifications involving, financing, accounting, business strategies

Remodelers Advantage Roundtables 2001-2011

Genesee Community College 1989

-AS in Business Management

Miranda L. Dischner

EDUCATION

University at Buffalo; **Bachelors Degree** in Arts & Science, Psychology and Sociology (Fall 2013)

Erie Community College; Summer 2013 (18 transfer credits)

SUNY at Alfred: Human Services; Fall 2009-Fall 2011 (59 transfer credits)

Springville-Griffith Institute: Regents Diploma- Spring 2009

EMPLOYMENT EXPERIENCE

Auctions International, Inc;

PA Sales Representative/Data Entry/Accounting (May 2014-pres.)

-Directly responsible for generating and maintaining business in the State of Pennsylvania including; market analysis, cold calls, direct mailers, contract formulation, account maintenance

-Imputing of auction listings; organizing incoming documents, generating efficient systems of entry operations

-Assists in accounting transactions; accounts receivables.

Seven years of customer service experience.

6.) RELATED PROJECTS

Experience- Government Client List (Confidential Information)

Over 750 government agencies listed below are currently under contract with Auctions International, Inc. to sell surplus vehicles, equipment and merchandise through our auction program:

States of: Georgia, Alabama, Vermont, Massachusetts, Georgia, and New Hampshire

New York Power Authority, New York State DOT, Waterfront Commission of NY Harbor

Counties (NY):

Albany,
Cattaraugus,
Cayuga,
Chautauqua,
Chemung,
Columbia,
Erie,
Essex,
Greene,
Hamilton,
Jefferson,
Livingston,
Madison,
Nassau,
Niagara,
Onondaga,
Orange,
Ontario,
Orleans,
Putnam,
Rockland,
Schoharie,
Schuyler,
Seneca,
Steuben,
Suffolk,
Tioga,
Tompkins,
Ulster,
Warren,
Wayne,
Westchester,
Wyoming

Cities:

Auburn,
Cortland,
Fulton,
Geneva,
Glens Falls,
Kingston,
Lockport,
Long Beach,
New Rochelle,
Niagara Falls,
Oswego,
Poughkeepsie,
Rensselaer,
Rye,
Schenectady,
Sherrill,
Stamford, CT
Syracuse,
Tonawanda,
Waterbury,
Watertown,
Winter Park,
Yonkers

Towns (NY):

Alabama,
Albion,
Alma,
Amherst,
Ancram,
Angelica,
Arcade,
Athens,
Aurelius,
Aurora,
Barker,
Batavia,
Bedford,
Belfast,
Bellmont,
Benton,
Berne,
Bethel,
Bethlehem,
Binghamton,
Birdsall,
Boston,
Bradford,
Brookhaven,
Cairo,
Cambridge,
Camillus,
Canajoharie,
Caneadea,
Cape Vincent,
Carmel,
Cazenovia,
Charlton,
Chatham,
Cheektowaga,
Clarkstown,
Clay,
Cobleskill,
Coeymans,
Colden,
Colonie,
Colton,
Concord,
Conesville,
Conquest,
Copake,
Corning,
Cortlandt,
Cortlandville,
Coxsackie,
Cuyler,
Danby,
Dansville,
Darien,
Deer Park,
DeRuyter,
DeWitt,
Dix,
Dover MA,
Dresden,
East Greenbush,
East Hampton,
Eastchester,
Eaton,

Eden,
Edwards,
Elba,
Elma,
Essex,
Evans,
Fair Haven, VT,
Fairhaven,
Farmersville,
Fayette,
Fenner,
Fishkill,
Fleming,
Franklin MA,
Freedom,
Friendship,
Gainesville,
Geneva,
Gilboa,
Granby,
Grand Island,
Greenburgh,
Greenfield,
Greenport,
Greenville,
Greenwich,
Grove,
Guilderland,
Harrison,
Halcott,
Halfmoon,
Hamilton,
Hannibal,
Harpersfield,
Haverstraw,
Hector,
Hillsdale,
Hinsdale,
Hopkinton,
Hume,
Independence,
Inlet,
Ira,
Ischua,
Jackson,
Jefferson,
Jerusalem,
Kinderhook,
Kingsbury,
Kirkland,
Knox,
LaFayette,
Lancaster,
Lawrence,
Lee,
Lenox,
LeRay,
LeRoy,
Lewisboro,
Lincoln,
Long Lake,
Louisville,
Lysander,
Madrid,
Maine,
Malta,
Mamaroneck,
Manlius,
Marcellus,
Marcy,
Masonville,
Massena,
Mayfield,
Mexico ,
Mina,
Minden,
Minerva,
Minetto,
Minisink,
Mohawk,
Moira,
Monroe,
Monroe, CT,
Montour,
Moreau,
Mount Hope,
Nanticoke ,
Nelson,
New Castle,
New Hartford,
New Haven,
New Scotland,
Newark Valley,
Newfane,
Newstead,
Niskayuna,
Norfolk,
North Dansville,
North Hempstead,
North Salem,
Northampton,
Orange,
Orangetown ,
Orwell,
Osceola,
Ossining,
Owasco,
Oxford,
Patterson,
Pendleton,
Perry,
Persia,
Pierrepont,
Pinckney,
Pitcairn,
Pitcher,
Pomfret,
Porter,
Potsdam,
Pound Ridge,
Prattsburg,
Providence,
Queensbury,
Ramapo,
Reading,
Richford,
Richmond,
Rockingham,
Romulus,
Rosendale,
Salina,
Sardinia,
Schodack,
Schroeppel,
Schuyler,
Scriba,
Scribal,
Sennett,
Sherman,
Smithtown,
Southeast,
Southport,
Spafford,
Springwater,
Stafford,
Stockbridge,
Stockholm,
Stockport,
Stockton,
Stony Point,
Stratford,
Stuyvesant,
Sullivan,
Sweden,
Theresa,
Thurston,
Tonawanda,
Torrey,
Truxton,
Turin,
Tyre,
Tyrone,
Ulster,
Unadilla,
Union,
Verona,
Victory,
Vienna,
Virgil,
Wallkill,
Walton,
Warsaw,
Waterford,
Watertown,
Wayland MA,
Webb,
Wellsville,
West Sparta,
Westerlo,
Western,
Wheatfield,
Whitehall,
Whitestown,
Willet,
Willing,
Wilson

Villages (NY):

Alden,
Alexander,
Angola,
Antwerp,
Arcade,
Attica,
Baldwinsville,
Bellport,
Brewster,
Brockport,
Bronxville,
Brownville,
Cambridge,
Canastota,
Canton,
Catskill,
Cattaraugus,
Cazenovia,
Chatham,
Clinton,
Copenhagen,
Croton, Depew,
Dobbs Ferry,
East Aurora,
East Hampton,
East Syracuse,
Evans Mills,
Fayetteville,
Fishkill,
Freeville,
Garden City,
Hamburg,
Hamilton,
Hannibal,
Harriman,
Hastings-on-Hudson,
Homer,
Hudson Falls,
Kenmore,
Lloyd Harbor,
Mamaroneck,
Marcellus,
Massena,
McGraw,
Minoa,
Monroe,
Montour Falls,
Morrisville,
Nelliston,
New York Mills,
North Hills,
North Syracuse,
Northville,
Nyack,
Nyack ,
Oakfield,
Oriskany Falls,
Oxford,
Painted Post,
Perry,
Piermont,
Pleasantville,
Red Creek,
Round Lake,
Saltaire,
Scarsdale,
Sea Cliff,
Silver Springs,
Sinclairville,
Solvay,
South Dayton,
South Nyack,
Springville,
Stewart Manor,
Waterville,
Watkins Glen,
Weedsport,
West Haverstraw,
Whitehall,
Williamsville,
Wilson,
Woodbury

Additional Clients:

Albertson Water District,
ARC of Onondaga,
Auburn Fire Dept.,
Auburn Housing Authority,
Auburn Police Department,
Berkshire Fire Commissioners,
Bethlehem Police Dept.,
Bethpage Fire District,
Bloomington Fire Dept.,
Bridgeport Fire Dept.,
Buffalo Niagara International Airport,
Buffalo Sewer Authority,
Camillus Police Department,
Candor Fire District,
Cayuga Seneca Community Action Agency,
Chautauqua-Cattaraugus Library System,
Chemung County-City of Elmira Surplus,
Chenango Fire Company,
Chester Fire District,
Cicero Police Department,
Amherst-Compost Facility,
Amherst-Engineering,
Amherst-Highway,
Amherst-Highway/Parks,
Amherst-Information Technology Dept.,
Amherst-Senior Center,
Amherst-Sewer/Engineering,
Amherst-Wastewater Treatment,
Amherst-Youth/Recreation,
Bethlehem Hwy/Wtr/Sewer,
Bethlehem MIS,
Bethlehem Parks & Rec,
Brookhaven Fleet Maintenance,
Brookhaven-Waste Management,
Catskill Highway Dept.,
Cheektowaga Vehicles,
Clarkstown DPW,
Clarkstown Police,
Clarkstown Transit,
Coeymans Police,
Copake PD,
Hannibal Fire Co.,
Haverstraw-Police,
Manlius Police Department,
Marathon Highway Dept.,
Tonawanda Water & Sewer,
Vestal Highway Dept.,
Watson Highway,
Wayne Highway,
Clay Fire Department,

Columbia County Community Healthcare Consortium,
Columbia County Surplus,
Columbia Opportunities,
Congers Fire District,
Cortland County District Attorney,
Croton Engine & Hose Co.,
Crouse Hospital,
Darien Center Chemical Fire Co. Inc.,
Durhamville Fire District,
Eagle Fire Commissioners,
East Syracuse-Minoa CSD,
Endwell Fire District,
Erie 1 BOCES,
Erie County Soil & Water Conservation,
Erie County Soil & Water Conservation District,
Erie County Surplus,
Erie County Water Authority,
Erie County Waterfront,
Falmouth Police Department,
Four Town First Aid,
Fulton Community Development Agency,
Fulton Housing Authority,
Greater Glens Falls Transit,
Greene County EMS,
Greenport Police Dept.,
Halfmoon Fire District #1,
Hamilton Fulton Montgomery BOCES,
Heritage Centers,
Inc. Village of Hempstead,
Inlet Volunteer Emergency Services,
Inwood Fire District,
Jamesville-Dewitt Central Schools,
King Ferry Fire Department,
Kingston Water Dept.,
Lackawanna Police Department,
Little Valley Fire District,
Liverpool Fire Department Inc.,
Liverpool Public Library,
Lower Allen Township PA,
Metropolitan Water Board,
Minerva Volunteer Fire Dept.,
Monroe 2-Orleans BOCES,
Monroe Joint Fire District,
Monroe Lakeside Fire & Rescue,
Morrisville Fire District,
Mortons Corners Volunteer Fire Dept.,
Nassau Co. Bay Park,
Nassau Co. Bellmore,
Nassau Co. Bethpage,
Nassau Co. Cedar Creek,
Nassau Co. Eisenhower Park,
Nassau Co. Glen Cove,
Nassau Co. Grumman Facility (Bethpage),
Nassau Co. Hempstead,
Nassau Co. Hicksville,
Nassau Co. Sherborn MA,
Inwood,
Nassau Co. Manhasset,
Nassau Co. Mineola (Police HQ),
Nassau County DPW,
Nassau County PD Fleet Service,
Nassau County Warehouse,
Nassau County-Cedar Creek,
Nassau County-Information Technology Dept.,
Nassau DA Forfeitures,
National Fuel,
National Grid Albany,
National Grid Batavia,
National Grid Buffalo,
National Grid Liverpool,,
National Grid Long Island,
National Grid Massachusetts,,
National Grid New Hampshire,
National Grid New Hartford,
National Grid Rhode Island,
National Grid Surplus,
National Grid Syracuse,
National Grid Watertown,
New Castle Fire District #1,
Newfane Central School District,
NFTA Abandoned Vehicles,
NFTA Surplus Vehicles,
Niagara County Surplus,
Niagara County Treasurer,
Niagara County Vehicles,
Niagara County Water District,
North Tonawanda Police Department,
NY Power Authority Holtsville,
NY Power Authority Marcy,
NY Power Authority Poletti,
NY Power Authority Surplus,
NY Power Authority White Plains,
NYC Dept. Consumer Affairs,
OCRRA,
Onondaga Community College,
Onondaga County Parks,

Onondaga County Surplus,
Onondaga County Trucks,
Onondaga County Vehicles,
Onondaga County Vehicles & Equipment,
Onondaga County Water Treatment,
Onondaga Metro Water Board,
Onondaga Vehicles,
Onondaga-Cortland-Madison BOCES,
Ontario ARC,
Ontario County Surplus,
Orangetown Police Dept.,
Pekin Fire Co.,
Plainview Fire Dept.,
Plattsburgh International Airport,
Port St. Lucie Surplus,
Port St. Lucie PD,
Private Consignor CNC Machine Parts,
Private Consignor CNC Machine Tooling,
Pulteney Fire District #2,
Putnam County DA,
Questar I BOCES,
City of Rensselaer,
Richland Fire Department,
Richmond Fire District,
Rockland Community College,
Rockland County Buses,
Rockville Centre Auxiliary Police,
Romulus Volunteer Fire Dept.,
Roswell Park Cancer Institute,
Rural Transit Service,
Salamanca Board of Public Utilities,
Saratoga County Soil & Water Conservation District,
Schuyler County Cornell Cooperative Extension,
Schuyler County Surplus,
Scriba Volunteer Fire Dept.,
Seneca Cayuga ARC,
Seneca County District Attorney,
Sennett Fire District,
Sentinel Hights Fire Department,
Sheridan,
Silver Lake Township PA,
Slingerlands Fire District,
Solvay Fire Dept.,
Solvay Union Free School District,
South Farmingdale Fire District,
South Hempstead Fire District,
South Nyack Police Dept.,
South Salem Fire District,
Sparkill-Palisades Fire District,
Speigletown Fire District,
St. Lawrence County,
Stafford Fire Dept. Inc.,
Stockport Fire Company,
Syracuse City School District,
Syracuse Housing Authority,
Syracuse Utilities,
Three G Volunteer Fire,
Tioga Fire District,
Tioga Opportunities Inc.,
Wheatfield Parks & Recreation,
Wheatfield Water/Sewer,
West Turin Highway Dept.,
Malta Highway,
Johnston Hwy Dept,
Enfield Highway,
Constantia-Highway,
Dayton Hwy Dept,
Antwerp Fire Dept.,
Dresden Hwy Dept,
South Nyack Police Dept.,
Syracuse Dept of Aviation,
Syracuse DPW,
Syracuse Fire Department,
Syracuse Police,
Syracuse Water Department,
New Rochelle Police,
Troupsburg Volunteer Fire Dept. Inc.,
Ulster Fire District #5,
Ulster-Sheshequin Fire Assn.,
Valhalla Fire District,
Virgil Fire District,
Volney Volunteer Fire Corporation,
Warren County Highway,
Warren County Sheriff,
Warren County Surplus,
Washington County DPW,
Washington County Surplus,
Washington County Vehicles,
Waterfront Comm. of NY Harbor,
Wellsboro Borough,
West Corners Fire District,
West Endicott Fire District,
Westchester County Surplus,
Western Regional Off-Track Betting,
Western Suffolk BOCES,
Whitestone,
Wilson Fire Co.,
Wyoming County Highway,
Yates County Highway,
Yates County Highway Dept.,
Yates County Sherif

Educational Entities:

Madison BOCES,
Questarl BOCES,
Erie 1 BOCES,
Montgomery BOCES,
Wester Suffolk BOCES,
Eastern Suffolk BOCES
Orleans Niagara BOCES,
Wayne Finger-Lakes BOCES,
Nassau BOCES,
OCM BOCES,
Ulster BOCES,
Monroe 1 BOCES,
Cattaraugus-Allegany BOCES,
Quester III BOCES,
Cayuga Onodaga BOCES,
Elmira City S.D.,
Jamesville DeWitt Schools,
Queensbury Union Free S.D.,
Watkins Glen S.D.,
Liverpool Schools,
Lakeshore C.S.D.,
North Syracuse Schools,
Warsaw Central School,
Hannibal Schools,
Batavia City S.D.,
Brockport C.S.D.,
Riverhead C.S.D.,
Fayetteville Manlius Schools,
Watertown Schools,
Wappingers C.S.D.,
Brighton Central Schools,
Cortland S.D.,
Tonawanda S.D.,
Wilson Central Schools
Syracuse City School,
Newfane Central School,
Canandaigua City S. D., Baldwinsville Central School District,
Phoenix C.S.D,
Vernon Verona Sherrill Central School,
Lockport City School District,
Depew Union Free S.D.,
Marcellus Central School,
Brighton Central School,
Letchworth C.S.D,
Hauppauge Public Schools,
Tully Schools,
Maine-Endwell S.D.,
Perry C.S.D.,
Washingtonville C.S.D.,
Oneida City S.D.,
Auburn Enlarged S.D.,
Auburn City Schools,
Westhill C.S.D.,
South Lewis C.S.,
Cambridge C.S.,
Belfast Central School,
Sweethome Central School,
Marcellus Central School,
Lake Shore C.S.D.,

Past Clients included:
State Governments of Delaware, Maryland and Pennsylvania, Peace Bridge Authority, Internal Revenue Service, M&T Bank, Fleet Bank, Key Bank, GE Capital Corp., The Ground Round Corp., American Allsafe Inc., Storage Pros, Inc, US Marshal Service, Federal Deposit Insurance Corporation.

List of clients who have contracted with Auctions International for LIVE Auctions in the amount of $250,000 or more within the past (5) Years.

Massachusetts OSD, State of Vermont, Washington County, Cayuga County, Ontario County, Otsego County, Niagara County, Chautauqua County, Onondaga County, City of North Tonawanda, City of Niagara Falls, City of Tonawanda, City of Lockport, New York Power Authority, NYS OGS.

Auction Sales 2006-2015 - Online Auction Totals in Red (Confidential Information)

2015 LIVE & ONLINE AUCTIONS TO DATE		
Date	Description	Gross Sales
1/31/2015	Online Auctions	$1,708,015.00
2/28/2015	Online Auctions	$1,581,517.50
3/31/2014	Online Auctions	$1,328,312.50
4/30/2015	Online Auctions	$1,536,657.00
5/9/2015	Live Auction- State of Vermont Surplus Vehicles	$899,165.00
5/13/2015	Live Auction- Ontario County Tax Foreclosed Real Estate	$533,900.00
5/29/2015	Live Auction- Massachusetts OSD -DCR	$40,257.00
5/30/2015	Live Auction- Massachusetts OSD- Westborough	$67,925.00
5/31/2015	Online Auctions	$2,385,195.40
6/6/2015	Live Auction- City of North Tonawanda Tax Foreclosed RE	$309,575.00
6/13/2015	Live Auction- Washington County Tax Foreclosed Real Estate	$607,075.00
6/20/2015	Live Auction- New York Power Authority	$362,055.00
6/25/2015	Live Auction- Cayuga County Tax Foreclosed RE	$540,410.00
6/26/2015	Live Auction- Massachusetts OSD- Ayer State Police	$36,250.00
6/27/2015	Live Auction- Massachusetts OSD- DCR	$20,230.00
6/30/2015	Online Auctions	$1,981,948.00
7/31/2015	Online Auctions	$2,175,925.00
8/7/2015	Live Auction- Massachusetts OSD- Ayer State Police	$67,925.00
8/8/2015	Live Auction- Massachusetts OSD- Westborough	$65,400.00
8/26/2015	Live Auction- Otsego County Tax Foreclosed Real Estate	$363,075.00
8/31/2015	Online Auctions	$2,338,567.00
9/30/2015	Online Auctions	$2,236,539.00
10/2/2015	Live Auction- Massachusetts OSD- Ayer State Police	$94,950.00
10/3/2015	Live Auction- Massachusetts OSD- DCR	$47,915.00
10/21/2015	Live Auction- Former New Buffalo Shirt Factory	$202,340.00
10/31/2015	Online Auctions	$2,888,114.00
11/30/2015	Online Auctions	$2,816,023.00
	2015 AUCTIONS TOTAL TO DATE	$27,235,260.40

2014 LIVE & ONLINE AUCTIONS TO DATE		
Date	Description	Gross Sales
1/31/2014	Online Auctions	$1,404,277.50
2/28/2014	Online Auctions	$950,357.00
3/25/2014	Live Auction - New York State DOT Industrial Liquidation	$53,539.00
3/31/2014	Online Auctions	$895,207.50
4/26/2014	Live Auction - State of Massachusetts OSD Surplus Equipment	$899,984.00
4/30/2014	Online Auctions	$1,241,921.00
5/10/2014	Live Auction - State of Vermont Surplus Equipment	$959,490.00
5/21/2014	Live Auction - Ontario County Tax Foreclosed Real Estate	$834,110.00
5/31/2014	Live Auction - New York Power Authority Surplus Equipment	$326,945.00
5/31/2014	Online Auctions	$2,278,472.00
6/10/2014	Live Auction – City of Niagara Falls Tax Foreclosed Real Estate	$2,004,575.00
6/14/2014	Live Auction - Washington County Tax Foreclosed Real Estate	$770,375.00
6/20/2014	Live Auction - State of Massachusetts OSD Surplus Equipment	$57,975.00
6/30/2014	Online Auctions	$1,807,469.00
7/28/2014	Live Auction - Cayuga County Tax Foreclosed Real Estate	$259,000.00
7/28/2014	Live Auction - Niagara County Tax Foreclosed Real Estate	$651,550.00
7/31/2014	Online Auctions	$1,745,827.00
9/9/2014	Live Auction – City of Lockport, NY- Tax Foreclosed Real Estate	$537,300.00
8/31/2014	Online Auctions	$1,764,263.00
9/20/2014	Live Auction - State of Massachusetts OSD Surplus Equipment	$95,090.00
9/30/2014	Online Auctions	$1,975,852.00
10/10/2014	Live Auction - State of Massachusetts OSD Surplus Equipment	$86,250.00
10/18/2014	Live Auction – City of Tonawanda, NY- Tax Foreclosed Real Estate	$428,673.00
10/25/2014	Live Auction - State of Massachusetts OSD Surplus Equipment	$46,025.00
10/31/2014	Online Auctions	$2,747,533.00
11/15/2014	Live Auction- New York Power Authority	$152,325.00
11/30/2014	Online Auctions	$1,699,566.00
12/3/2104	Live Auction- City of Niagara Falls Tax Foreclosed Real Estate	$394,150.00
12/5/2014	Live Auction- State of Massachusetts OSD Surplus	$60,225.00
12/6/2014	Live Auction- State of Massachusetts OSD Surplus	$107,600.00
12/31/2014	Online Auctions	$2,322,796.00
	2014 AUCTIONS TOTAL TO DATE	$29,558,722.00

2013 LIVE & ONLINE AUCTIONS		
Date	Description	Gross Sales
1/31/2013	Online Auctions	$1,228,814.50
2/28/2013	Online Auctions	$915,526.00
3/31/2013	Online Auctions	$1,313,355.50
4/30/2013	Online Auctions	$1,589,301.00
5/31/2013	Online Auctions	$1,539,628.50
6/30/2013	Online Auctions	$1,434,793.50
7/31/2013	Online Auctions	$1,449,582.00
6/1/2013	Live Auction - New York Power Authority Surplus Equipment	$198,410.00
6/8/2013	Live Auction - State of Vermont Surplus Equipment	$783,883.00
6/15/2013	Live Auction - Washington County Real Estate	$723,300.00
6/22/2013	Live Auction - Chautauqua County Real Estate	$1,269,625.00
8/31/2013	Online Auctions	$1,300,429.00
8/17/2013	Live Auction - Niagara County Real Estate	$1,140,675.00
8/28/2013	Live Auction - Cayuga County Real Estate	$723,350.00
8/29/2013	Live Auction - City of North Tonawanda Real Estate	$318,575.00
9/30/2013	Online Auctions	$2,100,052.00
10/8/2013	Live Auction - City of Lockport Real Estate	$346,500.00
10/12/2013	Live Auction - Town of Brookhaven Surplus Equipment	$114,233.00
10/26/2013	Live Auction - New York Power Authority Surplus Equipment	$416,105
10/31/2013	Online Auctions	$2,371,613
11/8/2013	Live Auction - State of Massachusetts OSD Surplus Equipment	$97,825.00
11/9/2013	Live Auction - Town of Brookhaven Surplus Equipment	$72,355.00
11/16/2013	Live Auction - State of Massachusetts OSD Surplus Equipment	$120,261.00
11/30/2013	Online Auctions	$2,044,575.00
12/7/2013	Live Auction - State of Massachusetts OSD Surplus Equipment	$72,680.00
12/31/2013	Online Auctions	$2,103,608.50
	2013 AUCTIONS TOTAL	$25,005,172.50

2012 LIVE & ONLINE AUCTIONS		
Date	Description	Gross Sales
1/21/2012	Live Auction - City of Tonawanda, Tax Foreclosed Real Estate	$234,685.00
1/31/2012	Online Auctions	$894,519.59
2/29/2012	Online Auctions	$989,403.93
3/22/2012	Live Auction - City of No. Tonawanda, Tax Foreclosed Real Estate	$454,900.00
3/31/2012	Online Auctions	$1,586,050.96
4/18/2012	Live Auction – Nassau County, Vehicle	$198,100.00
4/26/2012	Online Auctions	$1,609,244.08
5/12/2012	Live Auction – State of Vermont Surplus Asset Sale	$663,147.50
5/31/2012	Online Auctions	$1,500,598.51
6/16/2012	Live Auction - Chautauqua County Real Estate	$1,442,000.00
6/23/2012	Live Auction - Washington County Real Estate	$500,975.00
6/30/2012	Online Auctions	$1,051,956.93
7/31/2012	Online Auctions	$1,086,860.02
8/18/2012	Live Auction - Niagara County Real Estate	$731,025.00
8/31/2012	Online Auctions	$1,275,785.83
9/5/2012	Live Auction - Cayuga County Real Estate	$389,300.00
9/30/2012	Online Auctions	$913,620.34
10/20/2012	Live Auction - Warren County Real Estate	$702,600.00
10/23/2012	Live Auction - City of Lockport Real Estate	$455,200.00
10/25/2012	Live Auction - City of Niagara Falls Real Estate	$284,000.00
10/30/2012	Live Auction - Onondaga County Real Estate	$1,286,760.00
10/31/2012	Online Auctions	$1,847,037.50
11/30/2012	Online Auctions	$1,319,160.00
12/31/2012	Online Auctions	$1,089,270.50
	2012 AUCTIONS TOTAL	$22,506,200.69

2011 LIVE AND ONLINE AUCTIONS		
Date	Description	Gross Sales
1/31/2011	Online Auctions	$1,049,765.72
2/28/2011	Online Auctions	$731,601.13
3/31/2011	Online Auctions	$536,289.88
4/30/2011	Online Auctions	$1,194,797.77
5/7/2011	Live Auction - State of Vermont, Vehicles & Heavy Equipment	$520,977.50
5/21/2011	Live Auction - Chautauqua County, Tax Foreclosed Real Estate	$2,206,075.00
5/31/2011	Online Auctions	$873,703.68
6/18/2011	Live Auction – Washington County, Tax Foreclosed Real Estate	$489,725.00
6/30/2011	Online Auctions	$1,063,064.33
7/31/2011	Online Auctions	$701,528.87
8/31/2011	Online Auctions	$644,978.19
8/17/2011	Live Auction – Cayuga Co. & City of Auburn Tax Fclsd Real Estate	$564,650.00
8/20/2011	Live Auction – Niagara County, Tax Foreclosed Real Estate	$686,675.00
9/14/2011	Live Auction – Nassau County, Vehicle	$145,650.00
9/30/2011	Online Auctions	$1,117,615.31
10/15/2011	Live Auction – Warren County, Tax Foreclosed Real Estate	$54,850.00
10/25/2011	Live Auction – Onondaga County, Tax Foreclosed Real Estate	$903,950.00
10/31/2011	Online Auctions	$1,172,595.77
11/10/2011	Live Auction - City of Lockport, Tax Foreclosed Real Estate	$303,650.00
11/30/2011	Online Auctions	$1,813,048.12
12/12/2011	Live Auction - City of Niagara Falls, Tax Foreclosed Real Estate	$1,200,980.00
12/31/2011	Online Auctions	$529,957.96
	2011 AUCTIONS TOTAL	$18,506,129.23

2010 LIVE AND ONLINE AUCTIONS		
Date	Description	Gross Sales
1/31/2010	Online Auctions	$678,439.54
2/23/2010	Live Auction - US Marshals, Forfeited Assets	$89,045.00
2/28/2010	Online Auctions	$404,328.68
3/31/2010	Online Auctions	$626,445.34
4/30/2010	Online Auctions	$622,239.00
5/8/2010	Live Auction - State of Vermont, Vehicles & Heavy Equipment	$612,835.00
5/19/2010	Live Auction - OGS Middletown, NY State Police Vehicles	$107,925.00
5/20/2010	Live Auction - OGS Poughkeepsie, Surplus Vehicles & Equipment	$188,987.00
5/21/2010	Live Auction - OGS Millbrook, Surplus Vehicles	$85,523.00
5/26/2010	Live Auction - Nassau County DA's Office, Forfeited Vehicles	$116,025.00
5/27/2010	Live Auction - City of Hartford, CT, Real Estate	$67,700.00
5/31/2010	Online Auctions	$944,162.03
6/2/2010	Live Auction - Town of Rye, Real Estate	$787,000.00
6/12/2010	Live Auction - Washington County, Tax Foreclosed Real Estate	$624,575.00
6/30/2010	Online Auctions	$620,172.66
7/9/2010	Live Auction - Chautauqua County, Tax Foreclosed Real Estate	$1,700,000.00
7/14/2010	Live Auction - OGS	$10,675.00
7/15/2010	Live Auction - OGS #1	$73,500.00
7/15/2010	Live Auction - OGS #2	$38,385.00
7/16/2010	Live Auction - OGS	$43,570.00
7/31/2010	Online Auctions	$477,021.58
8/17/2010	Live Auction - City of Lockport Tax Foreclosed Real Estate	$215,425.00
8/25/2010	Live Auction - Cayuga County Tax Foreclosed Real Estate	$626,860.00
8/28/2010	Live Auction - Niagara County Tax Foreclosed Real Estate	$715,160.00
8/31/2010	Online Auctions	$690,684.06
9/18/2010	Live Auction - Chautauqua County, Cleanup	$422,560.00
9/30/2010	Online Auctions	$936,571.08
10/16/2010	Live Auction - Warren County - Tax Foreclosed Real Estate	$231,650.00
10/26/2010	Live Auction - Onondaga County Tax Foreclosed Real Estate	$893,910.00
10/28/2010	Live Auction - Nassau County DA's Office, Forfeited Vehicles	$104,400.00
10/31/2010	Online Auctions	$674,250.94
	2010 AUCTIONS TOTALS	$14,430,024.91

2009 LIVE AUCTIONS			
Date	Client	Description	Gross Sales
1/22/2009	City of Tonawanda	Tax Foreclosed Real Estate	$176,800.00
4/25/2009	City of North Tonawanda	City-Owned Property Auction	$386,150.00
5/6/2009	NY Thruway Authority	Vehicles & Heavy Equipment	$115,697.00
5/9/2009	State of Vermont	Vehicles & Heavy Equipment	$384,685.00
5/13/2009	OGS Poughkeepsie	Surplus Vehicles & Equipment	$99,117.00
5/14/2009	OGS Millbrook	Surplus Vehicles	$46,609.00
5/16/2009	Town of Brookhaven	Vehicles & Equipment	$223,210.00
5/18/2009	City of North Tonawanda	City-Owned Marina	$270,000.00
5/20/2009	Nassau County DA's Office	Forfeited Vehicles Auction	$108,825.00
6/11/2009	OGS Middletown	NY State Police Vehicles	$83,325.00
6/11/2009	OGS Bear Mountain	Parks & Recreation Surplus	$31,975.00
6/17/2009	NY Thruway Authority	Surplus Vehicles & Equipment	$143,005.00
6/17/2009	OGS DEC Ridge NY	Surplus Vehicles & Equipment	$59,425.00
6/17/2009	OGS Farmingdale	NY State Police Vehicles	$34,225.00
6/18/2009	OGS Central Islip	Surplus Vehicles & Equipment	$76,350.00
6/19/2009	OGS Stony Brook	State University Surplus	$16,800.00
6/20/2009	Washington County	Tax Foreclosed Real Estate	$545,750.00
8/22/2009	Niagara County	Tax Foreclosed Real Estate	$650,000.00
8/26/2009	City of Lockport	City-Owned Real Estate	$218,000.00
8/26/2009	City of North Tonawanda	Tax Foreclosed Real Estate	$16,000.00
8/29/2009	Erie County Purchasing Dept.	Erie County Medical Center Surplus	$9,750.00
9/9/2009	NY Thruway Authority	Surplus Vehicles & Equipment	$120,156.00
9/10/2009	OGS Auction State Police	NY State Police Vehicles	$54,250.00
9/10/2009	OGS Mental Retardation Office	Surplus Vehicles & Equipment	$26,250.00
9/14/2009	Cayuga County	Tax Foreclosed Real Estate	$290,150.00
9/16/2009	OGS Dept. of Transportation	Surplus Vehicles	$189,420.00
9/17/2009	OGS Office of Mental Health	Surplus Vehicles & Equipment	$66,053.00
9/30/2009	OGS Auction State Police	NY State Police Vehicles	$83,450.00
9/30/2009	OGS Office of Mental Health	Surplus Vehicles & Equipment	$19,325.00
10/1/2009	OGS Office of Mental Health	Surplus Vehicles & Equipment	$15,800.00
10/1/2009	OGS Mental Retardation Office	Surplus Vehicles & Equipment	$34,125.00
10/14/2009	NY Thruway Authority	Surplus Vehicles & Equipment	$100,022.00
10/17/2009	Warren County	Tax Foreclosed Real Estate	$204,235.00
10/24/2009	Town of Brookhaven	Vehicles & Equipment	$165,621.00

10/28/2009	Nassau County DA's Office	Forfeited Vehicles Auction	$148,175.00
10/31/2009	Albany County	Surplus Vehicles & Equipment	$39,150.00
11/5/2009	Cortland County	Tax Foreclosed Real Estate	$185,500.00
12/9/2009	OGS Auction State Police	Surplus Vehicles & Equipment	$92,625.00
12/10/2009	OGS Mental Retardation Office	Surplus Vehicles & Equipment	$54,500.00
12/11/2009	OGS Office of Mental Health	Surplus Vehicles & Equipment	$35,250.00
12/15/2009	City of Niagara Falls, NY	Tax Foreclosed Real Estate	$635,700.00
2009 ONLINE AUCTIONS			
Total Online Auction Lots Sold			9,289
Number of Bids Placed			217,090
Total Number of Registered Bidders			13,854
		2009 ONLINE AUCTION TOTAL	$7,703,935.00

2008 LIVE AUCTIONS			
Date	Client	Description	Gross Sales
2/26/2008	Nassau County District Attny	Forfeited Assets Auction	$280,401.59
4/16/2008	NYS Thruway Authority	Surplus Vehicles & Equipment	$20,345.00
5/19/2008	Suffolk County Purchasing	Surplus Vehicles & Equipment	$356,067.00
5/21/2008	NYS Thruway Authority	Surplus Vehicles & Equipment	$167,865.00
6/14/2008	Washington County	Tax Foreclosed Real Estate	$497,550.00
6/18/2008	Nassau County D.A.'s Office	Seized Vehicle Auction	$117,200.00
6/25/2008	NYS Thruway Authority	Surplus Vehicles & Equipment	$164,065.00
7/13/2008	Mayville, NY Home & Land	Real Estate Auction	$51,000.00
7/31/2008	City of Lockport NY	Tax Foreclosed Real Estate	$187,850.00
9/9/2008	Cayuga County / Auburn City	Tax Foreclosed Real Estate	$217,276.00
9/10/2008	NYS Thruway Authority	Surplus Vehicles & Equipment	$674,250.00
10/4/2008	Chemung County	Surplus Vehicles & Equipment	$21,276.00
10/11/2008	Niagara County	Tax Foreclosed Real Estate	$674,250.00
10/25/2008	Albany County	Surplus Vehicles & Equipment	$33,712.00
11/19/2008	NUS Thruway Authority	Surplus Vehicles & Equipment	$96,386.50
12/3/2008	Nassau County D.A.'s Office	Seized Vehicle Auction	$73,125.00
12/9/2008	City of Lockport NY	Tax Foreclosed Real Estate	$19,250.00
		2008 LIVE AUCTION TOTAL	$3,651,869.09

2008 ONLINE AUCTIONS	
Total Online Auction Lots Sold	10774
17,965 Average Bids Placed Each Month	17965

2007 LIVE AUCTIONS			
Date	Client	Description	Gross Sales
3/27/2007	East Aurora P.T.O.	Charity Auction	$12,050.00
3/29/2007	City of Tonawanda	Tax Foreclosed Real Estate	$203,500.00
4/29/2007	Twin City Quilters' Guild	Charity Auction	$7,250.00
5/2/2007	NY State Thruway	Surplus Vehicles & Equipment	$203,129.50
5/12/2007	State of Vermont	Surplus Vehicles & Equipment	$651,981.00
5/16/2007	Nassau County D.A.'s Office	Seized Vehicle Auction	$117,200.00
5/19/2007	City of Elmira	Surplus Vehicles & Equipment	$25,139.50
6/13/2007	NY State Thruway	Surplus Vehicles & Equipment	$148,280.00
6/16/2007	Washington County	Tax Foreclosed Real Estate	$267,225.00
6/23/2007	Suffolk County Purchasing	Surplus Vehicles & Equipment	$283,705.00
6/27/2007	City of Niagara Falls USA	Tax Foreclosed Real Estate	$1,184,550.00
7/8/2007	Town Clarkston	Police and Highway Dept. Surplus	$81,850.00
8/14/2007	City of Lockport	Tax Foreclosed Real Estate	$252,950.00
8/18/2007	Warren County	Tax Foreclosed Real Estate	$386,125.00
8/25/2007	Niagara County	Tax Foreclosed Real Estate	$865,350.00
9/12/2007	Cayuga County / Auburn	Tax Foreclosed Real Estate	$393,200.00
9/15/2007	Chautauqua County	Surplus Vehicles & Equipment	$123,672.00
9/22/2007	City of Buffalo	Surplus Vehicles & Equipment	$176,950.00
9/29/2007	Albany County	Surplus Vehicles & Equipment	$57,210.00
10/5/2007	Chemung County	Surplus Vehicles & Equipment	$12,076.00
10/6/2007	City of Elmira	Police and Highway Dept. Surplus	$24,450.00
10/10/2007	City of Tonawanda	Tax Foreclosed Real Estate	$77,800.00
10/13/2007	Ulster County	Surplus Vehicles & Equipment	$31,792.00
10/17/2007	NY State Thruway	Surplus Vehicles & Equipment	$121,249.00
10/31/2007	Nassau County D.A.'s Office	Seized Vehicle Auction	$88,525.00
11/28/2007	NY State Thruway	Surplus Vehicles & Equipment	$13,005.00
		2007 LIVE AUCTION TOTAL	$5,810,214.00

2007 ONLINE AUCTIONS	
Total Online Auction Lots Sold	1289
Average monthly Bids Placed	3856
Average Monthly Online Sales Amount	$184,418.00
2007 ONLINE AUCTION TOTAL	$2,213,025.00

2006 LIVE AUCTIONS			
Date	Client	Description	Gross Sales
2/4/2006	State of Maryland	Abandoned Safe Deposit Boxes	$86,525.00
4/29/2006	City of Elmira	Surplus Vehicles & Property	$14,173.00
5/3/2006	NY State Thruway Authority	Surplus Vehicles & Equipment	$145,451.00
5/24/2006	Nassau County D.A. Office	Surplus Vehicles	$142,975.00
6/3/2006	State of Vermont	Surplus Vehicles & Equipment	$438,800.00
6/14/2006	NY State Thruway Authority	Surplus Vehicles & Equipment	$257,285.00
6/17/2006	Washington County	Tax Foreclosed Real Estate	$605,770.00
6/24/2006	Columbia County	Surplus Vehicles & Equipment	$98,782.00
6/26/2006	Greg Wrobel	2 West Avenue - Vacant Land	$465,000.00
7/27/2006	Chautauqua County	Surplus Vehicles & Equipment	$28,635.00
7/29/2006	Washington/Warren County	Surplus Vehicles & Equipment	$140,010.00
9/26/2006	City of Lockport	Tax Foreclosed Real Estate	$170,400.00
10/20/2006	Chemung County	Surplus Vehicles & Equipment	$15,355.00
10/21/2006	City of Elmira	Surplus Vehicles & Equipment	$21,621.00
10/25/2006	Nassau County D.A. Office	Seized Vehicles	$121,640.00
10/28/2006	Westchester County	Surplus Vehicles & Equipment	$218,940.00
11/18/2006	Niagara County	Tax Foreclosed Real Estate	$1,004,830.00
12/7/2006	City of North Tonawanda	Tax Foreclosed Real Estate	$319,900.00
		2006 LIVE AUCTION TOTAL	$4,296,092.00

2006 ONLINE AUCTIONS	
Total Online Auction Lots Sold	2475
Average monthly Bids Placed	4393
Average Monthly Online Sales Amount	$138,310.98
2006 ONLINE AUCTION TOTAL	$1,659,731.86

7.) BACKGROUND EXPERIENCE

Corporate Office and Future Growth
Our Premises

Our Corporate Office is located in East Aurora, Erie County, NY, 16 miles Southeast of Buffalo. This is where our staff of 27 conducts all IT work, uploading of online auctions, storage of vehicles for certain consignors, invoicing and payment collections, customer service and phone support, and marketing and advertising are carried out. Our headquarters below:

Auctions International has been conducting online surplus auctions for over a decade. Our company has helped government agencies achieve 25%-40% higher returns, totaling over $100 Million.

Auctions International corporate office is highly secure. Gates and barricades prevent after hour traffic through-out our facility. Our office is equipment with immediate response alarm systems and over 50 high definition cameras. Camera footage is downloaded on to an offsite server and backed-up nightly.

Future Growth

We anticipate the growth of our organization to be tied to several factors such as the replacement of traditional live auctions with more efficient and higher-grossing online auctions, the resulting consolidation of local auctioneers doing business in a small geographic area into large auction houses doing large volumes of business across many state lines, and other factors, such as the performance of the economy as a whole and the rise and fall of revenues from municipal/county tax bases. When we began to really push our online sales model in 2006-2007, it was a relatively new concept for government consignors to sell their surplus in place, online with no transportation considerations. Thus the rapid expansion seen over the next few years as government consignors began to embrace this easier method. Around 2011 we began to see the market for this service become saturated and growth began to slow, while volume remained constant, and our traditional live auction business remained strong.

Our growth over the past 5-6 years can be seen on the following page:

Year	Sale Total	Increase	Percent Increase
2008	4,163,091		
2009	7,703,935	3,540,844	85%
2010	14,430,025	6,726,090	87%
2011	18,506,129	4,076,104	28%
2012	22,506,201	4,000,072	22%
2013	25,005,842	2,499,641	11%
2014	29,558,722	4,552,880	16%

Based on our sales thus far, we anticipate our growth to hover around 10-12% in the coming year. We have no plans to either acquire or be acquired by any other auctioning firm, but we do intend to continue our unending pursuit to expand our bidder base, resulting in higher auction sales for our consignors and continued exposure for us. We also intend to expand our client base by continuous submission of proposals to government agencies seeking auctioneer services through the RFP and ITB processes, as seen here, which we hope will result in the City joining our client list. **(Please Note the above sales are confidential information)**

Government Surplus Auction References – (Confidential Information)

Teresa Lamos & Bill Beard- State of VT, Surplus Prop. Director Tel: 802-828-1006
1078 US Rte 2, Montpelier VT 05633-7601

Paul Guerino-Massachusetts State Surplus Property Coordinator Tel: 617-720-3300
1 Ashburton Place, Boston, MA 02108

Jim Burpoe – Orange County, NY, County Commissioner Tel: 845-291-2792
15 Matthews Street, Goshen, NY 10924

Sean Carroll – Onondaga County, NY, Purchasing Director Tel: 315-345-3458
John H. Mulroy Civic Center, 13th floor, 421 Montgomery St.
Syracuse, NY 13202

Paul Brennan – County of Rockland, Purchasing Director Tel: 914-364-3819
52 Sanatorium Road, Pomona, NY 10970

Debbie Gierman – County of Ontario, Purchasing Agent Tel: 585-396-4446
20 Ontario Street Canandaigua, NY 14424

Mark Zulli – New Rochelle - Deputy Finance Director Tel: 914-654-2353
515 North Ave., New Rochelle, NY 10801

Karen Storm – County of Albany, Purchasing Director Tel: 518-447-7140
112 State Street, Room 940, Albany, NY 12207

James Ferarra - County of Westchester, Purchasing Agent Tel: 914-231-1185
375 Executive Blvd. Elmsford, NY 10523

Maureen Stahlman – County of Niagara, Purchasing Director Tel: 716-439-7201
59 Park Ave., Lockport, NY 14094

Jeff Heinson – Waterfront Commission New York Harbor Tel: 718-852-2434
39 Broadway 4th FL, New York, NY 10006

Advertising Practices and Capabilities

The auctions will be conducted on www.AuctionsInternational.com, which receives a substantial amount of traffic. Here is a breakdown of our site traffic statistics:

New Bidders- 2014:	5163
Average New Bidders per Month:	430.25
Pageviews - 2014:	27,498,003
Average views per Month:	2,291,502
Unique Visitors- 2014:	488,551
Average Pages/Visit- 2014:	14.96
Total Online Sales - Past 12 Months:	$24,183,152.40
Average Monthly Sales:	$2,015,262.70

Auctionzip – Auctions International uses Auctionzip, a national and international online service that posts all auctions worldwide. Auctionzip has 850,000 registered users. Their auction user base is purged every three months which means that active, current auction seekers will be given access to your auction. Auctions International currently has 25,000 registered bidders that will receive an E-blast email notice of your auction with a direct link to your auction catalogue and info. This ensures that a minimum of 900,000 buyers plus the readership of print publications will give a wide range of potential buyers. From May 15, 2013 to the end of June this service generated over 1 Million hits to our website through the ad appearing on their site linking users to ours.

Email Newsletters - Send E-mail newsletters to all registrants of our website (currently over 45,000), notifying them of sale dates and inventory. The newsletters will contain links that take interested bidders directly to the 'Storefront' that we create for your agency.

Direct Mail Postcards & Brochures – For online auctions consisting of large, or especially high value, lots, we will mail out postcards highlighting the merchandise and containing information about the online auction to prospective bidders in our database who have expressed an interest in receiving notification of your agency's surplus auctions.

We will gladly include any addresses provided to us by your agency in our direct mail campaigns, including past attendees of your agency's live auctions or sealed bid process.

For auctions that we feel will achieve a value of at least $50,000 in bids, color brochures may be printed and mailed to other potential buyers of certain types of merchandise, including specialty equipment, large pieces of equipment, or auctions that will contain very large quantities of similar items.

Advertising/ Marketing Proposal Specific for the City of Rochester

Each City auction will be given brand identity while posted on our website. Each City auction will have their own auction block on our website.

Every auction posted to our website will be posted to AuctionGuy.com, GlobalAuctionGuide.com and can be posted to AuctionZip.com and InternetAuctionListings.com (reaching over 900,000 auction enthusiasts)

Auction may be highlighted in our weekly/bi-weekly newsletters to all 45,000 of our registered bidders

Classified Ads, announcing your online auction can be posted in one or a combination of local news papers and/or equivalent online media including but not limited to the Rochester Democrat & Chronincle.

If desired, post cards may be sent to an existing list of potential/ previous bidders, furnished by the City.

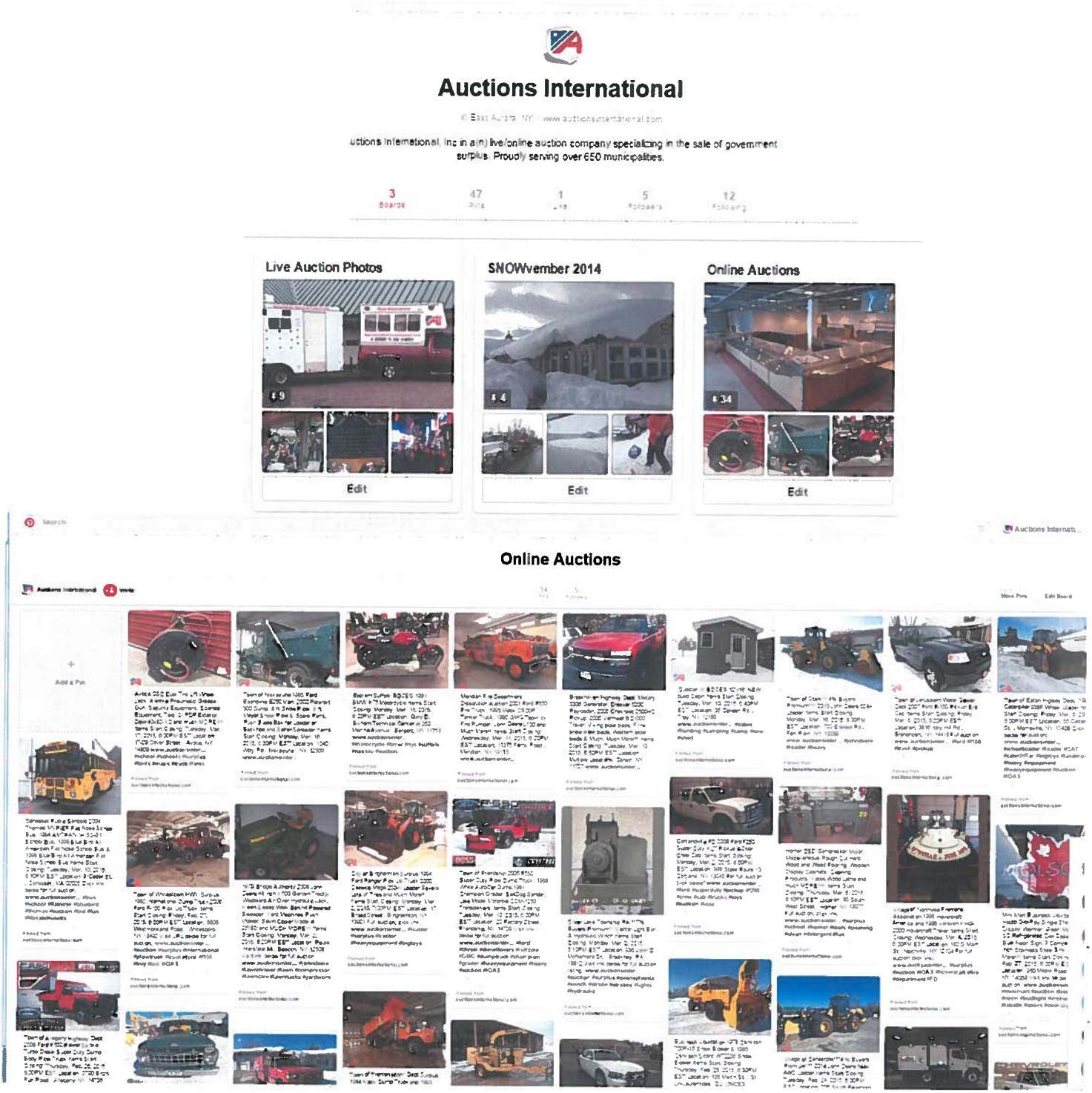
Press Releases – We have experience in attracting the eyes of the media to your merchandise! Our marketing department will provide your information director with a sample press release to send out on your letterhead. Your staff can edit and add to the sample release until it meets your standards, and then release the information to the appropriate media outlets. This will generate interest and excitement among the public, and get local buyers involved in the auctions.

Social Media- We have social media accounts of which we highlight specialty auctions and events. With less than 6 months on the social media grid, we are continually growing and gaining followers.

Twitter: @Auctions_Intl

Pinterest: Auctions International (https://www.pinterest.com/auctions_intl/online-auctions/)

This social media network has just be recently create by our firm



InstaGram @auctionsinternational

Instagram

AUCTIONSINTERNATIONAL

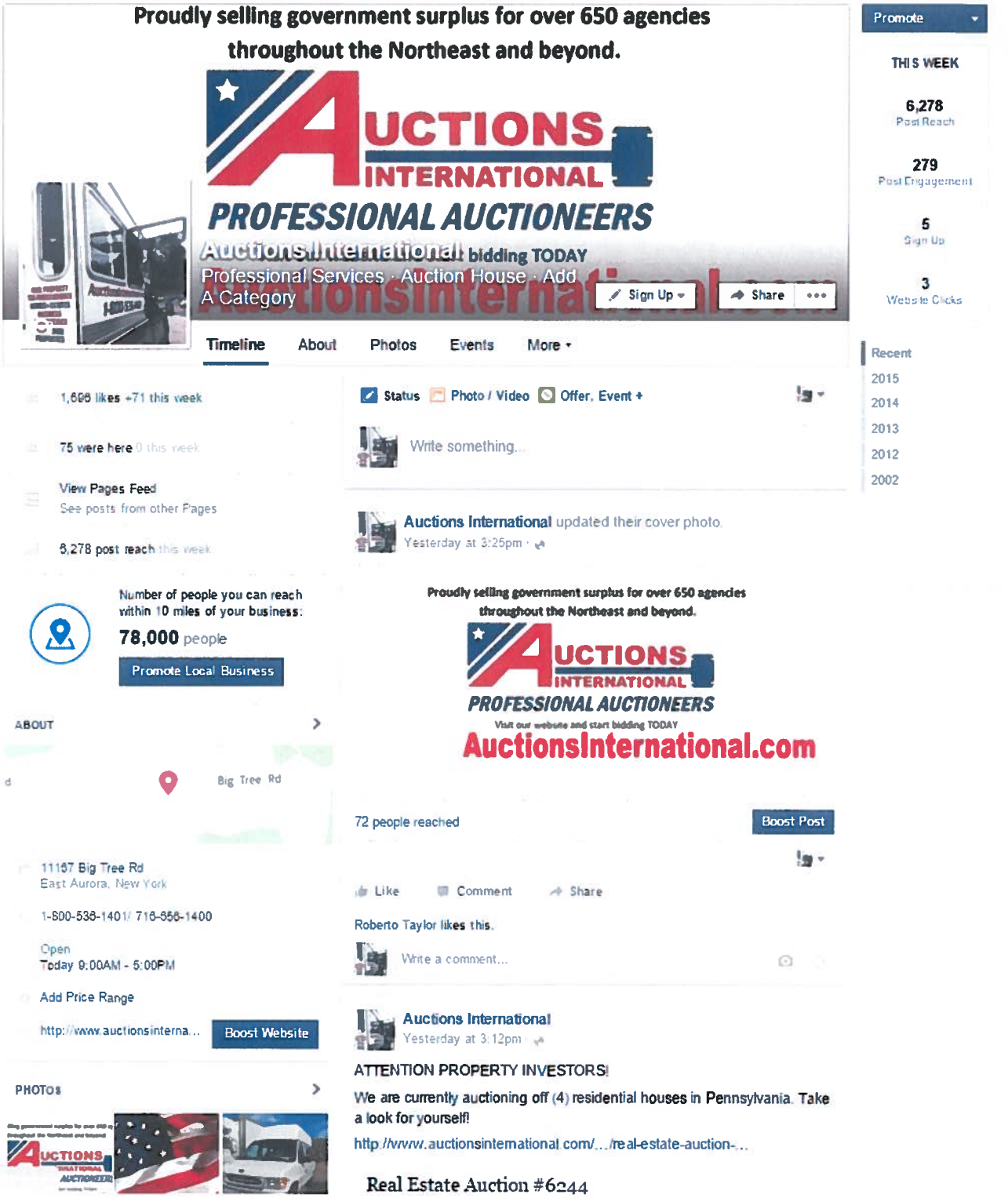
61 posts **46** followers **36** following

Edit Your Profile

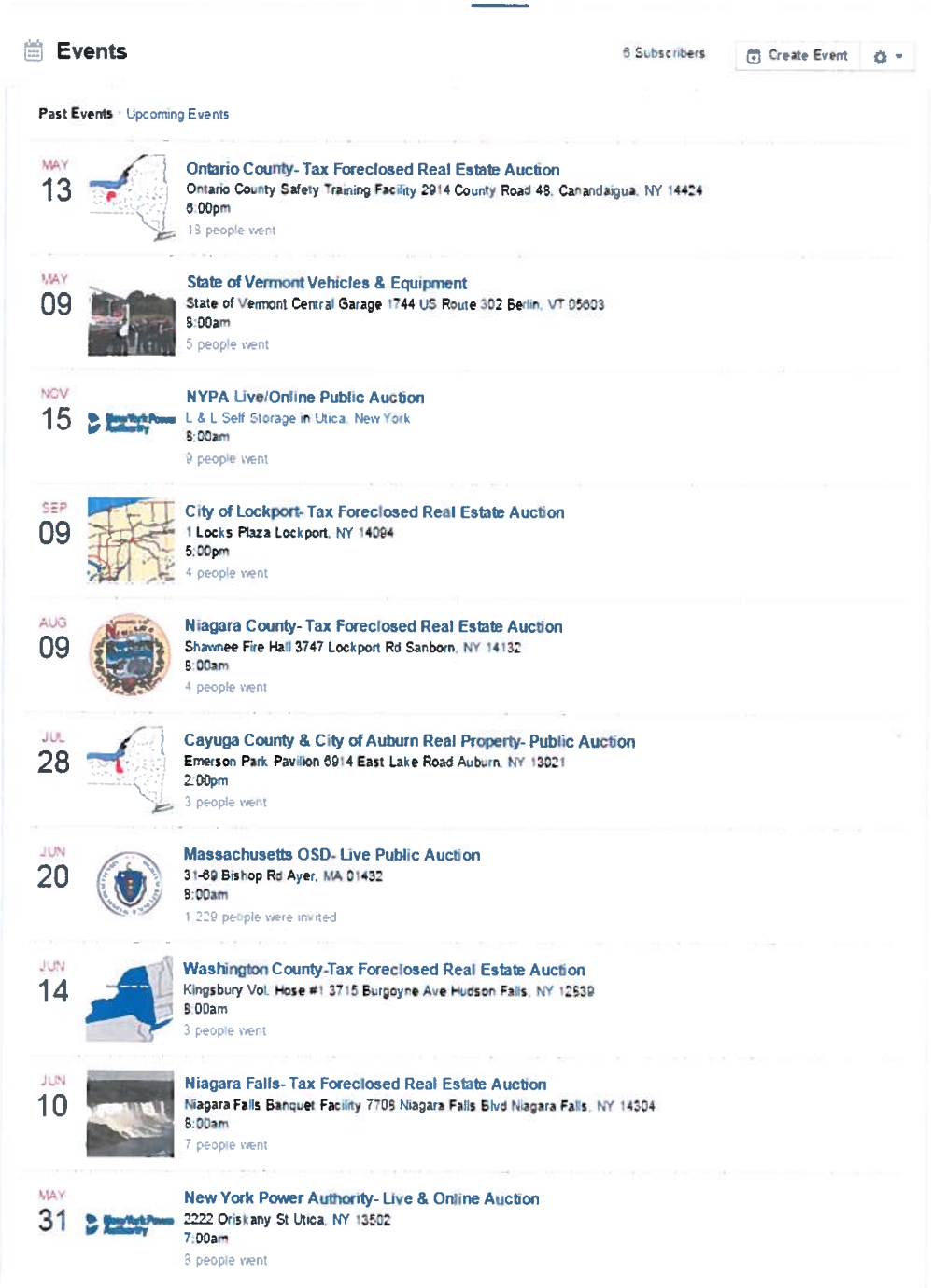
RJ Klisiewicz- Operations Mngr
AI is an online auction site, specializing in government municipal and educational institution surplus sales!!
www.auctionsinternational.com

Facebook: Auctions International

Our Facebook page is averaging between 3-15 new page likes daily: Currently 1,696 total likes. This week: 57 new page likes, 6,278 post reach and 5 website registrants.



Auction Events are generated for each Live sale and can be generate easily for Online Auction Sales,

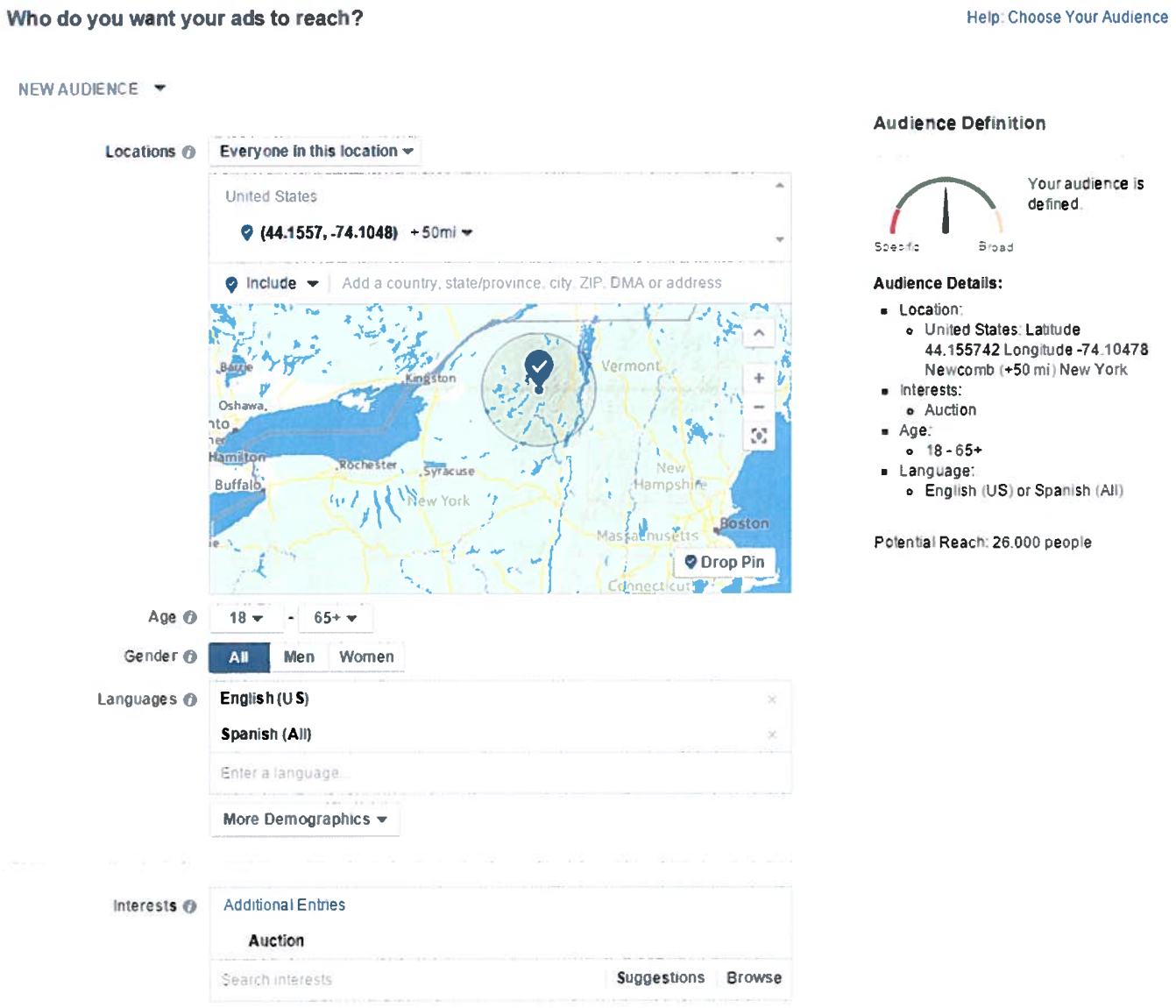


Auctions International has also recently began running ad campaigns through Facebook which can be set to specific demographic criteria.

Geographic Specific Advertising:

Auctions International can generate Auction specific ads through Facebook the will direct traffic directly to a specific webpage. We are able to select; geographic location, age groups, interests, behaviors and gender. Once this ad set is generated it will appear in that target region on everyone's Facebook newsfeed within the selected target market.

Social media is a GREAT tool if utilized correctly. Auctions International has became a pioneer of Facebook advertising amongst our competitors. You will not find another agency that can offer this extensive of an advertising plan. There are over 3 Billion users on Facebook.



Sample Advertising – Below and over the next few pages you will see some of our advertising that has been carried in trade publications, newspapers, appeared on our own and other websites, and has been made into postcards which have been mailed to groups of recipients chosen by either past participation in our sales, or by market research which gave us reason to believe the recipients would have an interest in the goods being sold. For instance, our company was asked to conduct an online auction for a historic jet fighter aircraft. We initiated a nationwide mailing as seen at right, reaching collectors, museums, and numerous other interested parties whose identities were made known to us through the subscription lists of various magazines catering to this interest and Federal Aviation Administration registries. By these means we reached a large percentage of likely buyers and brought a high price for this specialty item for the consignor. We can use similar methods and tactics to do the same for you.

AUCTIONS INTERNATIONAL

TRADITIONAL & ONLINE AUCTIONEERS
11167 BIG TREE ROAD (RT-20A)
EAST AURORA, NY 14052
1-800-536-1401

CLOSING MARCH 14th
7:00 pm EST

Orange County Airport Surplus
Hispano Aviacion Turbo-Jet
Fixed Wing Aircraft HA-200

www.AuctionsInternational.com

EMERGENCY!
ONLINE AUCTION

Thursday Jan. 31, 2013 6PM EST

1992 Oshkosh T-3000 Aircraft Rescue and Fire Fighting Vehicle

OVERALL GOOD CONDITION! PLEASE CONTACT CHRIS PUTNEY AT 716-630-6012.
ITEM LOCATED 251 CAYUGA ROAD, CHEEKTOWAGA, NY 14225. (BUFFALO AIRPORT)

PLACE BIDS ONLINE AT: AuctionsInternational.com

ONLINE AUCTION
FIRE APPARATUS
'90 PIERCE LANCE LADDER

1990 Pierce Manufacturing Lance Aerial 4-Door Fire Truck
City of Long Beach NY - Online Auction Ends Tuesday March 31, 2009 at 6:00 PM

VIEW ITEMS - PLACE BIDS - TRACK ITEMS ONLINE

www.AuctionsInternational.com

Professional Auctioneers - Online & Traditional Auctions - Licensed, Bonded & Insured

Call 1-800-536-1401 to find out more about our online surplus assets disposal program
Perfect for all types of emergency vehicles pumpers, ladders & fire fighting equipment

www.AuctionsInternational.com

Want it sold? Give us a call!

AUCTIONS INTERNATIONAL

PROFESSIONAL AUCTIONEERS

VILLAGE OF GARDEN CITY VEHICLES

ONLINE AUCTION ENDS 4/13 STARTING AT 6:00 pm

16 ITEMS AT AUCTION

2009 Live Auction Schedule

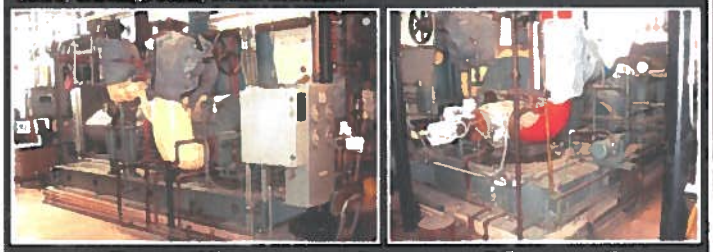
5/9/09 - State of Vermont - Trucks, Heavy Equip. & Fleet Vehicles
5/16/09 - Town of Brookhaven - Fleet Vehicles & ATV Auction
5/20/09 - Nassau County D.A. - Forfeited Vehicles Auction

CALL FOR SALE INFO 1-800-536-1401

DRESSER-RAND
1984 TURBODYNE STEAM TURBINE
540kW GENERATOR & REDUCTION GEAR

ONLINE AUCTION BIDS CLOSING THURSDAY 6/18 Between 6 and 9 PM E.S.T.

Sold by Onondaga County In New York State



www.AuctionsInternational.com

PIPELINE EQUIPMENT
ONLINE AUCTION *Bids Closing June 25th*

View items online

Call for auction info: 1-800-536-1401

MOOG
MACHINE TOOLS SURPLUS SALE

Lots of Carbide Inserts & Tool Bits - CNC Cutting Heads
Tap Holders & Misc. End Mills - High Speed Saws
Lots of Valenite, Ericson & Metric Collets
Tool Extension Holders & MUCH MORE!

ONLINE AUCTION ENDS 1/20
STARTING AT 7:00 PM - 18 LOTS

Visit our website to view items, place bids, and bid on hundreds of online auctions:

www.AuctionsInternational.com

AUCTIONS INTERNATIONAL
PROFESSIONAL AUCTIONEERS
AuctionsInternational.com

PIPELINE EQUIPMENT
ONLINE AUCTION
Bids Closing June 25th
view items online

Inspect the items in person
June 23-24 from 9AM-3PM
Call 1-800-536-1401

ITEMS LOCATED IN ANDOVER, NY
32 Lots of Pipeline Equipment
CALL FOR MORE INFO:
1-800-536-1401

View items & place bids online!
Trucks, Tools, Heavy Equipment
AuctionsInternational.com

Want it sold? Call us today!
AUCTIONS INTERNATIONAL
- NAA Auctioneers
- Bonded & Insured
- Heavy Equipment
- Asset Management
- Vehicles & Machinery
- Professional Services

100's of Online Auctions - Gov't. Trucks & Equipment

2000 VOLVO Side-Dump Truck

1999 INTL Paystar 5011 Dump

GENERAC 230kW Diesel Gen-Set

Call 1-800-536-1401 for more info about our online auction services. Find out how you can sell your merchandise online!
The Best in the Business!
www.AuctionsInternational.com

GOVERNMENT AUCTIONS
AUCTIONS INTERNATIONAL

Heavy Duty Dump Trucks
Loaders & Excavators
Emergency Vehicles
Fleet Autos & Vans
Shop Tools & Supplies
All Other Surplus Assets!!!

CALL TODAY TO FIND OUT MORE: 1-800-536-1401
Visit us online to view over 500 items, place bids and track auctions!
www.AuctionsInternational.com

Sample Newspaper Ad

LIVE GOV'T AUCTION
Saturday 5/15 at 10:00 AM
Mississippi State University Campus
Mississippi State, MS 39762. Incl: Vehicles, Farm Equipment, Tractors, Balers + More!
FULL LIST Online Now:
AuctionsInternational.com
More info: 800-536-1401
Full payment due by end of auction. Items not removed on auction day will be forfeited with no refund. MSU personnel and/or relatives are prohibited from making purchases at the auction, Section 25-4-1 05(3)(b) MS Code of 1972.

Sample Postcard

AuctionZip

By utilizing banner ads we have the ability to place your auctions in front of AuctionZips 850,000 registered members.

On the following page you can see how Auctionzip monitors the page view counts of the pages that Auctionzip users are directed to on our site.

Auctions International

AuctionZip Auctioneer ID # **4612**

PROFESSIONAL AUCTIONEERS

Russ Scherrer
11167 Big Tree Road
Buffalo, NY 14052

Phone: 800-536-1401
Email: amy@auctionsinternational.com
Web: www.auctionsinternational.com

TRADITIONAL & ONLINE AUCTION SERVICES

We specialize in selling government surplus real estate, trucks, heavy equipment, fleet vehicles, machine shops, business assets, plant liquidations, and asset management services.

Auctions International, Inc. has been conducting public auctions since 1989, and our experienced auction specialists know how to get more for our selling clients. **WANT IT SOLD?** Call today for a free consultation with our auction professionals.

Current Auction Listings

Liquidation Assets of Johnny Rockets

View Photo Gallery

Auctions International **Buffalo, NY** **Mon Jan 19 - 06:00PM**

Business Liquidation Former Assets of Johnny Rockets45 LOT(S) in NY Closing Monday 1/19 at 6:00PM KolPac Walk-in Cooler Freezer with Floor, Hoshizaki Ice Machine, Stainless Steel Hood Vent, Gas Grille, Deep Fryers and Much More!!! For more Information or to Bid, please visit our website: http://www.auctionsinternational.com/index.htm Please see Photo Galley above for [View Full Listing]

Forward | Edit Gallery | Edit Auction | Delete Auction | Upgrade this Auction

Auction Views: 4311

Lyons CSD

View Photo Gallery

Auctions International **Lyons, NY** **Mon Jan 19 - 06:40PM**

Lyons CSD1 LOT(S) in NY Closing Monday 1/19 at 6:40PM 1999 Blue Bird TC2000 Transit Bus For more Information or to Bid, please visit our website: http://www.auctionsinternational.com/index.htm Please see Photo Galley above for additional [View Full Listing]

Forward | Edit Gallery | Edit Auction | Delete Auction | Upgrade this Auction

Auction Views: 2910

Ravena-Coeymans-Selkirk CSD

View Photo Gallery

Auctions International **Ravena, NY** **Mon Jan 19 - 06:50PM**

Ravena-Coeymans-Selkirk CSD3 LOT(S) in NY Closing Monday 1/19 at 6:50PM Used Signs and Used Sign, Old Drive-In Theater For more Information or to Bid, please visit our website: http://www.auctionsinternational.com/index.htm Please see Photo Galley above for additional pictures ***This auction is for Online Bidding Only****Dates/Times are Subject to Change* [View Full Listing]

Forward | Edit Gallery | Edit Auction | Delete Auction | Upgrade this Auction

Auction Views: 3842

Town of Bedford Recreation

View Photo Gallery

Auctions International **Bedford Hills, NY** **Mon Jan 19 - 07:00PM**

Town of Bedford Recreation1 LOT(S) in NY Closing Monday 1/19 at 7:00PM 1996 Toro Groundmaster 30795 Front Mower with Attachments! For more Information or to Bid, please visit our website: http://www.auctionsinternational.com/index.htm Please see [View Full Listing]

Forward | Edit Gallery | Edit Auction | Delete Auction | Upgrade this Auction

Auction Views: 2772

Central Square Schools

View Photo Gallery

Auctions International **Central Square, NY** **Mon Jan 19 - 07:10PM**

Central Square Schools7 LOT(S) in NY Closing Monday 1/19 at 7:10PM Chevrolet 3500 Bus (2), Ricoh Aficio Copier, Alltell Phone Booth, Chalk Boards, Floor Machine and Folding Chairs For more Information or to Bid, please visit our website: http://www.auctionsinternational.com/index.htm Please see Photo Galley above for additional pictures ***This auction is for [View Full Listing]

Forward | Edit Gallery | Edit Auction | Delete Auction | Upgrade this Auction

Auction Views: 3858

Town of Pitcairn HWY

View Photo Gallery

Auctions International **Harrisville, NY** **Mon Jan 19 - 07:20PM**

Town of Pitcairn HWY1 LOT(S) in NY Closing Monday 1/19 at 7:20PM 1996 International Plow Truck For more Information or to Bid, please visit our website: http://www.auctionsinternational.com/index.htm Please see Photo Galley above for additional pictures ***This auction is for Online Bidding Only****Dates/Times are Subject to Change* [View Full Listing]

Forward | Edit Gallery | Edit Auction | Delete Auction | Upgrade this Auction

Auction Views: 2847

St. Lawrence County

View Photo Gallery

Auctions International **Canton, NY** **Mon Jan 19 - 07:30PM**

St. Lawrence County9 LOT(S) in NY Closing Monday 1/19 at 7:30PM 1992 International 4900, John Deere Mower GT245, (2) Dell Optiplex 755 Desktop Computers w/Cables, (8) Dell Optiplex 745 Minitower computers and More!! For

Forward | Edit Gallery | Edit Auction | Delete Auction | Upgrade this Auction

Sample Print Ads and Postcards

Onsite & Online Public Auction - NYPA SURPLUS

Sat. June 1, 2013 @ 10AM - NYS Fairgrounds, Syracuse NY

(3) 2008 FORD F250 Pickup Trucks
2007 FORD F350 Pickup Truck
2004 FORD F550 Tow Truck
2004 FORD F550 Stake Truck With Crane
2002 FORD F350 Pickup Truck
2002 FORD F250 Pickup Truck
2007 CHEVY TAHOE
2005 CHEVY SUBURBAN
2005 CHEVY K250 Pickup Truck
COATS 9024E TIRE CHANGER
UNITED CARGO TRAILER
3L UTILITY TRAILER
2001 TRAILKING LOWBOY (with 3rd detached axle)
2000 FONTAINE TRAILER
1999 EZGO 800E Electric Cart
1994 YALE 6000 lb. FORKLIFT
FISHER PLOW + Much More!!!

CONSIGN YOUR ITEMS - CALL OUR OFFICE AT 1-800-536-1401 FOR MORE INFO

TERMS & CONDITIONS ONLINE
AuctionsInternational.com

Flip this postcard over for Auction Terms & Conditions!

LIVE PUBLIC AUCTION

State of Vermont Surplus
Saturday May 12th, 2012
1744 US Route 302,
Montpelier, VT 05603
(Across from the Wayside Restaurant)

Live auction bidding begins at 10:00 AM
Bidder registration & inspection begin at 8:30 AM

MASSIVE Inventory Of Trucks, Buses, Autos, Highway / Grounds Equipment, Boats, & Much More!

Visit us online for complete sale info including maps, inventory & terms:

www.AuctionsInternational.com

1-800-536-1401

Partial Inventory List*

(5) Ford Crown Vic's
(2) 2000 Chevrolet S10's
(3) 2002 International 7400's
(14) Chevrolet Silverado 2500's
(2) 2006 Chevrolet Silverado 3500's
(3) 2007 Chevrolet Malibu's
(3) Chevrolet Impalla's
(5) International 2554's
(1) 2007 Chevrolet Uplander
(2) Chevrolet Express's
(3) International 2574's
(1) 2004 Ford E-350
(5) Ford F-250's
(2) Ford F-150's
(1) 2004 Ford E-450
(2) Ford F-350's
(5) Ski Doo Snowmobile's
(1) 2002 Polaris Snowmobile
(3) Triton Snowmobile Trailer's
(3) E-Z-Go Golf Carts
(1) Lincoln Weldanpower 130
(1) Stewart Warner Grease Gun
(1) 2010 Ranger Tire Balance Machine

(Subject to change without notice)

AUCTION TERMS & CONDITIONS

No Buyer's Premium! Payments must be made by the end of auction in cash, check or guaranteed funds. Items must be removed immediately after the auction has concluded. All items are sold "As-is, Where-is". All sales are final, no refunds will be issued.

AUCTIONS INTERNATIONAL
PROFESSIONAL AUCTIONEERS
AuctionsInternational.com
PIPELINE EQUIPMENT
ONLINE AUCTION
Bids Closing June 25th
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ITEMS LOCATED IN ANDOVER, NY
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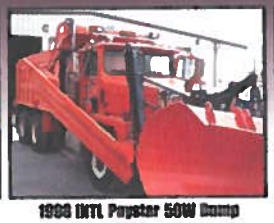
100's of Online Auctions - Gov't. Trucks & Equipment

2000 VOLVO Side-Dump Truck

1998 INTL Paystar 50W Dump

GENERAC 230kW Diesel Gen-Set
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GOVERNMENT AUCTIONS
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Heavy Duty Dump Trucks
Loaders & Excavators
Emergency Vehicles
Fleet Autos & Vans
Shop Tools & Supplies
All Other Surplus Assets!!!

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SERVING 650+ GOVT. AGENCIES

www.AuctionsInternational.com

CHECK OUR WEBSITE FOR UP-TO-THE-MINUTE INFO • REGISTRATION @ 8:00AM / AUCTIONS START @ 10:00AM

SAT. 6/1/2013	SAT. 6/8/2013	SAT. 6/15/2013	SAT. 6/22/2013
Live & Online Public Auction	*Public Auction*	*Public Auction*	*Public Auction*
NY Power Authority Surplus Sale @ NYS Fairgrounds	**State of Vermont Vehicles & Equip. Sale @ Vermont Central Garage**	**Washington County Tax Auction @ Kingsbury Vol. Hose #1**	**Chautauqua County Tax Auction @ Chautauqua Lake Central School**
581 State Fair Blvd. Syracuse, NY 13209	*1744 US Route 302 Berlin, VT 05603*	*3715 Buroyne Ave. Hudson Falls, NY 12839*	*100 N. Erie St. Mayville, NY 14757.*

*22,500 Registered Bidders Online 11167 Big Tree Road East Aurora, NY 14052 Tel: 800.536.1402

AUCTIONS INTERNATIONAL

TRADITIONAL & ONLINE AUCTIONEERS
11167 BIG TREE ROAD (RT-20A)
EAST AURORA, NY 14052
1-800-536-1401

CLOSING MARCH 14th
7:00 pm EST

Orange County Airport Surplus
Hispano Aviacion Turbo-Jet
Fixed Wing Aircraft HA-200

www.AuctionsInternational.com

EMERGENCY!

ONLINE AUCTION

Thursday Jan. 31, 2013 6PM EST

1992 Oshkosh T-3000 **Aircraft Rescue and Fire Fighting Vehicle**

OVERALL GOOD CONDITION! PLEASE CONTACT CHRIS PUTNEY AT 716-630-6012.
ITEM LOCATED 251 CAYUGA ROAD, CHEEKTOWAGA, NY 14225. (BUFFALO AIRPORT)

PLACE BIDS ONLINE AT: AuctionsInternational.com

ONLINE AUCTION
FIRE APPARATUS
'90 PIERCE LANCE LADDER

1990 Pierce Manufacturing Lance Aerial 4-Door Fire Truck
City of Long Beach NY - Online Auction Ends Tuesday March 31, 2009 at 6:00 PM

VIEW ITEMS - PLACE BIDS - TRACK ITEMS ONLINE

www.AuctionsInternational.com

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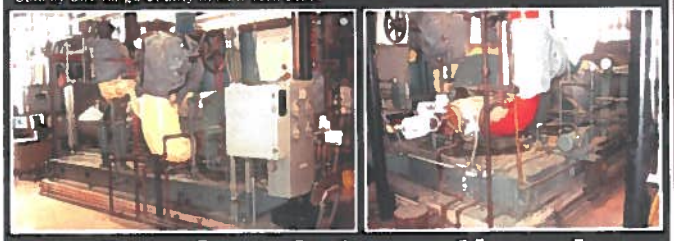
CALL FOR SALE INFO 1-800-536-1401

DRESSER-RAND
1984 TURBODYNE STEAM TURBINE
540kW GENERATOR & REDUCTION GEAR

ONLINE AUCTION BIDS CLOSING THURSDAY 6/18 Between 6 and 9 PM E.S.T.
Sold by Onondaga County in New York State



www.AuctionsInternational.com

PIPELINE EQUIPMENT
ONLINE AUCTION *Bids Closing June 25th* view items online

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MOOG
MACHINE TOOLS SURPLUS SALE

Lots of Carbide Inserts & Tool Bits - CNC Cutting Heads
Tap Holders & Misc. End Mills - High Speed Saws
Lots of Valenite, Ericson & Metric Collets
Tool Extension Holders & MUCH MORE!

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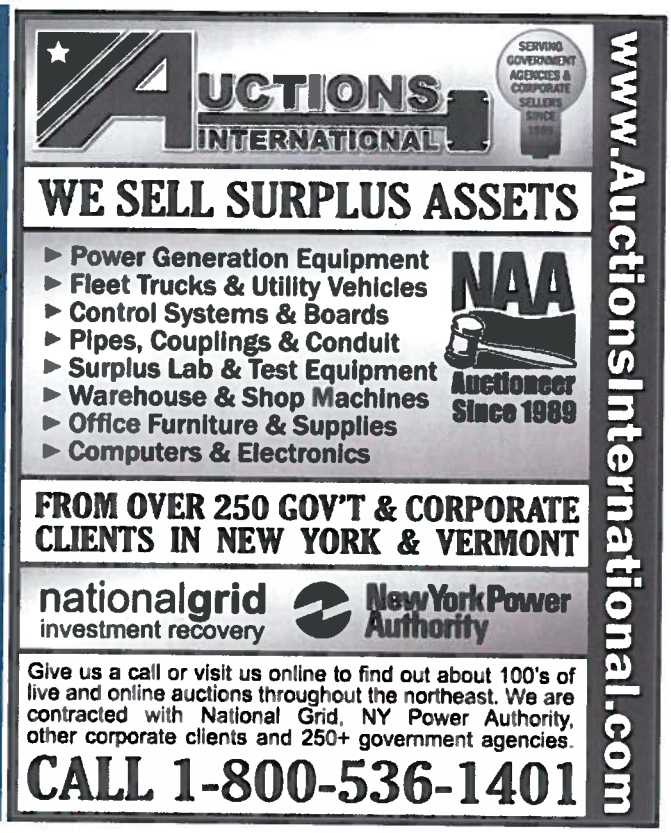

Sample Newspaper Ad

LIVE GOV'T AUCTION
Saturday 5/15 at 10:00 AM
Mississippi State University Campus
Mississippi State, MS 39762. Incl: Vehicles, Farm Equipment, Tractors, Balers + More!
FULL LIST Online Now:
AuctionsInternational.com
More info: 800-536-1401
Full payment due by end of auction. Items not removed on auction day will be forfeited with no refund. MSU personnel and/or relatives are prohibited from making purchases at the auction, Section 25-4-1 05(3)(b) MS Code of 1972.

Sample Postcard

OPEN PUBLIC AUCTION

Saturday June 3rd, 2006 at 10:00 AM

ALL ITEMS SOLD AS-IS, WHERE-IS

Vermont Central Garage
1756 US Rte 302, Berlin/Montpelier, VT

NO BUYER PREMIUM!

Heavy Trucks, Highway Vehicles, Equipment, Autos, Pickups, Suburbans, Vans, Boats & More!

Photo Gallery, Complete Terms of Sale, and TONS of Other Auctions At:

www.AuctionsInternational.com

Russ Scherrer, Auctioneer Toll Free: 1-800-536-1401

SURPLUS AUCTION
Chautauqua County

Municipal Highway Departments

SAT. JULY 22ND 2006

Sale Starts at 10:00 AM
Registration & Inspection 8:30-10 AM

HELD AT:

5807 Sinclair Drive Extension
Gerry / Sinclairville, NY 14782

PARTIAL LIST ONLY - MORE ITEMS ONLINE!

2003 Chevy Impalas (2)	1994 Ford F-150 1/2-ton (2)
2002 Ford Crown Vic	1993 GMC Sierra 4x4
2000 Ford Crown Vic	1992 Chevy 1/2-ton Van
1997 Chevy 3/4-ton Pickup	1990 Dodge 4x4 w/ Plow (2)
1996 Ford F-350 1-ton (3)	1989 Ford 4630 Tractor
1995 Ford Buses (2)	1988 Ford E-350 Pass. Van
1995 Chevy Lumina	***Much More Listed Online!***

Visit Us Online - Full Inventory & Directions To This Auction, plus Hundreds of Online Auctions

www.AuctionsInternational.com

Russ Scherrer, Auctioneer 1-800-536-1401

★ AUCTION ★

NASSAU COUNTY DISTRICT ATTORNEY
Forfeited Vehicle Auction

Wed. May 24, 2006 at 10 AM

6th Precinct, Nassau County Police Dept.
286 Wantagh Ave, Levittown, NY

OVER 60
MOTOR VEHICLES!

To be sold by Order of Nassau County District Attorney, as Claiming Authority, and the Nassau County Police Dept., under CPLR Article 13-A.

Incl: '02 BMW 330, '01 ME/BE, '01 Ford Expl. P/U, '01 Toyota Corolla, '00 Mercury Sable, '00 Nissan Sentra, '99 Lexus GS3, '94 BMW 530, plus a number of vans and Suburbans.
SPECIAL INTEREST: 1995 Ford E-150 handicap equipped van with lift.

Inspection: 8:30 A.M. until sale. **Terms:** Cash or good check day of sale up to $10,000; Plus 10% Buyers Prem. & Tax. **Removal:** By Thurs., May 25, 2006 10am to 12 Noon. Everything is sold As Is - Where Is

Sale Info, Photos & Full Terms Online:
www.AuctionsInternational.com
Russ Scherrer, Auctioneer 1-800-536-1401

LIVE PUBLIC AUCTION

STATE OF VERMONT - SURPLUS VEHICLES

Saturday June 3rd 2006
Register at 8:30am - Auction at 10:00am

Vermont Central Garage
1756 US Rte 302, Berlin/Montpelier, VT 05603
Across From the Wayside Restaurant

INSPECTION: Registration & Pre-Inspection Friday June 2nd, from 11 am to 3 pm, & Saturday June 3rd from 8-10 am.

TERMS: Full payment due in cash, check or credit card by the end of sale. All items sold "As-is, Where-is" Buyers should rely on their own inspection.

NO BUYER PREMIUM!

Heavy Trucks, Road Grader, Police Cars, Pickups, SUV's, Vans, Tractors & More!

Photo Gallery, Complete Terms of Sale, and TONS of Other Auctions At:

www.AuctionsInternational.com

Russ Scherrer, Auctioneer Toll Free: 1-800-536-1401

Register Online for Free Email Notification Of Upcoming Onsite & Online Auctions...

★★★ AUCTION ★★★

Washington & Warren Counties
Saturday July 29TH 2006 at 10:00 AM
BOCES Center, 1051 Dix Avenue - Hudson Falls, NY 12839

HIGHWAY DEPARTMENTS AND MUNICIPALITIES GOVERNMENT SURPLUS SALE

Featured Item: 2001 Dodge 3500 Pick Up Truck w/ 31,200 Miles

Sale Inventory Includes:

2004 Chevrolet Cavalier	1995 Ford F150 Pickup
2003 Chevrolet Impala	1995 Ford F150 Pickup
2002 Chevrolet Impala	1994 Ford Tempo (Mail Car)
2001 Ford Crown Vic	1993 Ford Taurus
2001 Ford Crown Vic	1993 Chevy Lumina
2001 Ford Crown Vic	1993 Chevrolet Utility 3500
2001 Chevrolet Impala	1991 Ford L8000 Truck
2000 Ford Crown Vic	1991 Chevrolet Utility3/4 Ton
1997 Olds Achieva	1990 International Sander
1996 Chevy Caprice	1990 Eager Beaver Trailer
1995 Ford F150 Pickup	1989 Ford Cargo Van 7000
1995 Chevy Caprice (2)	1988 International Dump 2500
1995 Pontiac Grand AM	1987 Ford F7000
1995 Pontiac Grand AM	1987 Eager Beaver Trailer (2)

TERMS: Purchaser pay 10% Buyer Prem. Pay w/ cash, check or credit card. Items sold as is, where is. Buyer responsible for item removal. Inspection and Registration starts at 8:30 AM

Partial List Only - Too Much To List Here!

www.AuctionsInternational.com

PUBLIC SURPLUS AUCTION

Washington & Warren Counties

Highway Departments and Municipalities

Saturday July 29th at 10:00 AM

Auction Held At:

1051 Dix Avenue, BOCES Center
Hudson Falls, NY 12839

INVENTORY INCLUDES: Surplus Trucks, Autos, Highway Equipment, Machinery, Office Equipment & More Items from County Municipalities.

TERMS OF SALE: Payment due by end of sale in cash, good check or credit card. Purchasers pay 10% Buyer Premium over high bids. All items Sold "As-is, Where-is". Purchasers responsible for prompt removal.

COMPLETE INVENTORY LIST & INFO AT:

www.AuctionsInternational.com
Russ Scherrer, Auctioneer 1-800-536-1401

ABSOLUTE AUCTION

City of Elmira - D.P.W.

Sat. April 29, 2006 at 10AM

840 Linden Place Extension
Elmira, NY 14901

Over 60 Autos, SUV's, Pickups, Vans, 130+ Bicycles, Personal Property, Office Equip. & Misc. Surplus

INCLUDING:
'00 Olds Alero, '98 Plymouth Breeze, '97 Dodge Intrepid, '97 Chevy Malibu, '97 Hyundai Accent, '96 Pontiac Sunfire, '95 Buick Regal, '94 Hyundai Elantra, '94 Dodge Intrepid, '94 Ford Tempo, '94 Chevy Cavalier, '93 Buick Park Ave, '93 Chevy Lumina, '93 Dodge Shadow, '93 Crown Vic, '93 Pontiac Grand Prix, '92 Ford Explorer, '92 Dodge Dakota, '92 Ford Taurus, '91 GMC Safari, '91 Ford Ranger, '91 Ford Explorer, '90 Chevy Sport Van, '90 Dodge Van, '88 Nissan Maxima, '88 Jeep Cherokee, '84 Chevy Camaro, & MORE!
PARTIAL LIST ONLY!

TERMS: Registration & Inspection starts at 8:30 AM. Payment in cash, check or credit on day of sale. Items sold "As-Is, Where-Is" No Buyer Premium! NYS tax collected, or provide your re-sale certificate.

FULL AUCTION INVENTORY AT:

www.AuctionsInternational.com
Russ Scherrer, Auctioneer 1-800-536-1401

GOVT AUCTION

COLUMBIA COUNTY

Sat. June 24th @ 10 AM
178 RT-23B Hudson, NY

Heavy Equipment, Trucks, Autos, Pickups, Highway Machines & Much More!

Full Listing Posted Online:

www.AuctionsInternational.com

1-800-536-1401
For Sale Info Terms & Conditions

Russ Scherrer, Auctioneer

★ AUCTION ★

Columbia County, Cities & Villages
Surplus Vehicles & Equipment
Sat. June 24th, 2006 at 10:00 AM

Held At: **178 Route-23B, Hudson, NY 12534**
Take Exit 12, I-90 South, Turn Left on Rt-23B,
(Go past Cemetery & look for auction signs)

TERMS: Payment Due by End of Sale in cash, good check or credit card. Purchaser pays 10% Buyer Premium over high bids. Sales Tax collected unless Re-sale certificate is provided. All items sold 'As-is, Where-is'.
INSPECTION: Bidder Registration & Inspection from 8:30 AM to 10:00 AM

Inventory, Directions and Tons of Other Auctions Online at:
www.AuctionsInternational.com
Russ Scherrer, Auctioneer 1-800-536-1401

Letters of Recommendation

STATE OF DELAWARE
DEPARTMENT OF ADMINISTRATIVE SERVICES
DIVISION OF PURCHASING
P.O. BOX 299
DELAWARE CITY, DELAWARE 19706-0299

CONTRACTING
(302) 834-4550
FOOD DISTRIBUTION
(302) 834-4514
FAX NO. (302) 836-7842

DELAWARE SURPLUS SERVICES
(302) 836-7640
FAX NO. (302) 836-7298

WEB SITE ADDRESS
www.state.de.us/purchase

October 24, 2000

To Whom It May Concern:

Subject: Scherrer Auctions, Inc.

The Division of Purchasing has been using Scherrer Auctions, Inc. to auction the State of Delaware's outdated vehicles and equipment for the past three years.

Mr. Scherrer and his staff have always been professional, honest and efficient when auctioning state property. His firms advertisement on internet and specialized mailing lists have increased public participation, which have doubled our revenue per sale. They have been prompt with payment and their accurate reports of the entire auction proceeds are always complete.

I can highly recommend the use of this firm to any municipality. Please feel free to contact Normajane Davall on 302.836.7640 ext. 226 if you have any questions.

Sincerely yours,

Normajane Davall
Surplus Property Program Administrator

"Building Partnerships for the Future"

GEORGE E. PATAKI
GOVERNOR

STATE OF NEW YORK
EXECUTIVE DEPARTMENT
OFFICE OF GENERAL SERVICES
MAYOR ERASTUS CORNING 2ND TOWER
THE GOVERNOR NELSON A. ROCKEFELLER EMPIRE STATE PLAZA
ALBANY, N.Y. 12242

PETER W. DELANEY
COMMISSIONER

April 20, 1995

Mr. Russ Scherrer
Scherrer Auctions
162 French Road
Cheektowaga, New York 14227

Dear Russ:

As you know, I am retiring today as Supervisor of the Bureau of Surplus Personal Property Disposition for the State of New York. After 35 years of service, I know what it is like to have to say goodby to the many people who have been a part of what I consider to be a very successful career. It is difficult to move on; and before I do, I want to take this opportunity, personally, to extend to you, your family and staff, my deepest thanks for a job very well done.

Your experience and efforts, on behalf of the State of New York, to auction the surplus vehicles and highway equipment as well as the office equipment and many other items offered for sale generated consistent record attendance and revenue return. All activities, associated with the preparation of items for sale, the conducting of the auction process, and completion of the documentation and other requirements were always handled in a very courteous and professional manner. The professionalism demonstrated by you and your staff is greatly appreciated, not only by our staff but also by the public participating in the process. The comments I received were always positive and sincere and I thank you for all you did to make my job just that much easier during these past two years.

My very best wishes to you and your family for continued success.

Sincerely,

Vera A. Bordi

Vera A. Bordi, Bureau Chief
Surplus Personal Property Dispositionr

recycled paper

"OGS ... COMMITTED TO TOTAL CUSTOMER SATISFACTION"

OPERATIONAL SERVICES DIVISION

Gary J. Lambert
Assistant Secretary for Operational Services

THE COMMONWEALTH OF MASSACHUSETTS
Executive Office for Administration and Finance
OPERATIONAL SERVICES DIVISION
One Ashburton Place, Suite 1017
Boston, MA 02108-1552

Deval L. Patrick
Governor

Timothy P. Murray
Lieutenant Governor

Glen Shor
Secretary

February 28, 2014

To Whom it May Concern,

The Massachusetts State Surplus Property Office (SSPO) has Auctions International Inc. currently under state contract to perform all auctioneer services for the sale of State owned vehicles and related equipment. I have found this company to be professional and efficient. SSPO has used Auctions International Inc. for both on-site as well as on-line vehicle auctions and I'm extremely pleased with their performance.

I would highly recommend Auctions International Inc. If you have any questions on this matter, please contact me at 617-720-3146.

Sincerely,

Paul Guerino
Massachusetts State Surplus Property Coordinator

Tel: (617) 720-3300 TDD: (617) 727-2716 Fax: (617) 727-4527
www.mass.gov/osd Follow us on Twitter: @Mass_OSD

VERMONT

Department of Buildings & General Services
Surplus Property
50 Packard Road Suite 2
East Montpelier
Vermont 05651

[phone] 802-828-3394
[fax] 802-828-3396

Agency of Administration

August 21, 2006

To whom it may concern:

The State of Vermont, Surplus Property, has been using Auctions International as our auctioneer for more that two years and I am very pleased with their results. We have recently started doing most of our auction work on-line with them and I have found them to be very cooperative and professional performing their services for us. I would highly recommend them to anyone.

If you have any questions, please feel free to contact me.

Sincerely,

William S. Beard
Surplus Property Supervisor

COMMONWEALTH OF PENNSYLVANIA
DEPARTMENT OF TRANSPORTATION
www.dot.state.pa.us

February 10, 2000

EQUIPMENT DIVISION
17TH ST & ARSENAL BLVD
HARRISBURG PA 17120

MR RUSS SCHERRER
AUCTIONEER
SCHERRER AUCTIONS
808 BORDEN ROAD
CHEEKTOWAGA NY 14227

Dear Mr. Scherrer:

This letter is to express my sincere appreciation for the services that you have provided to the Pennsylvania Department of Transportation. Since the beginning of your involvement in our auctions the organization, professionalism and productivity have improved.

You and your staff's attention to detail, timeliness and flexible approach to conducting auctions have generated very positive comments from our customers. I feel the public and my Department have benefited from working with Scherrer Auctions.

Sincerely,

James B. Bretz
Highway Equipment Managers 3
Equipment Division

Niagara Frontier Transportation Authority
Serving Buffalo Niagara

181 Ellicott Street
Buffalo, New York 14203
716-855-7300
Fax: 716-855-7657
TDD: 855-7650
www.nfta.com

January 11,2010

Auctions International, Inc.
808 Borden Road
Cheektowaga, NY 14227

To Whom It May Concern

The NFTA has contracted with Auctions International (formerly Scherrer Auctions) for over 20 years. During this time,the Authority has sold all surplus vehicles,equipment and other assets through our surplus asset disposal program. Since 2003 most of the auction work has been conducted with the online auctions.

Our proceeds have steadily increased during this time, and the NFTA has saved considerable labor,towing and storage costs by selling the assets online.

Auctions International's staff has always been very cooperative and professional in performing their services. We also received valuable consultation and advice from the company,helping us to maximize the returns on our surplus assets

I hope you utilize their expertise and should you have any questions ,please contact me at (716) 855-7299.

Very truly yours,

Zdzislaw Kania
Property Accountant

MICHAEL G. BRESLIN
COUNTY EXECUTIVE

COUNTY OF ALBANY
DEPARTMENT OF GENERAL SERVICES
PURCHASING DIVISION
112 STATE STREET – ROOM 940
ALBANY, NEW YORK 12207-2021
(518) 447-7140 - FAX (518) 447-5588
WWW.ALBANYCOUNTY.COM

EDWARD J. LYNCH
COMMISSIONER OF GENERAL SERVICES

KAREN A. STORM
PURCHASING AGENT

July 7, 2008

Re: Auctions International

To whom it may concern:

Albany County has utilized the auctioneer services from Auctions International since 2005 from a County issued proposal. Auctions International was selected as the highest rated proposer and met all the qualifications as requested by the County. During this time Auctions International has supplied professional and courteous service to the County.

The County would have no hesitation in recommending Auctions International to anyone seeking professional auctioneer services.

Sincerely

Karen A. Storm

Karen A. Storm
Albany County Purchasing Agent

TOWN OF GREENBURGH
DEPARTMENT OF PUBLIC WORKS
177 Hillside Avenue, White Plains, NY 10607
Office: **(914) 993-1573** ***Fax:*** **(914) 993-1639**
Web Site: **http://www.greenburghny.com**

Greenburgh Recycles

ALBERT S. REGULA
Commissioner
ANGELO M.NANNA
Deputy Commissioner

KENNETH V. CIOCE, P.E.
Deputy Town Engineer

July 3, 2008

RE: **Auctions International, Inc.**

To Whom It May Concern:

Please consider this correspondence a Letter of Recommendation for the above referenced company.

The Town of Greenburgh used Auctions International in 2004 to conduct its first-ever on-line auction for the purpose of disposing of surplus vehicles and equipment. Since that time we have conducted auctions in 2005, 2006 and 2007 using the services of Auctions International, and each sale was both successful and profitable.

The sales and were conducted in a professional and timely manner, and we plan to use Auctions International for any future on-line sales.

Very truly yours,

ALBERT S. REGULA
Commissioner
Department of Public Works

ASR:md

CITY OF RYE
CITY HALL • RYE, NEW YORK 10580
TELEPHONE (914) 967-5400
Dept. of Public Works
141 Oakland Beach Ave.
Rye, New York 10580
(914-967-7464)
(914-967-4107) FAX

July 2, 2008

To Whom It May Concern:

Auctions International has requested a recommendation from the City of Rye and it is my pleasure to do so. The City has used their services many times over the years, both for on-line and regular auctions and have been very satisfied. Their staff is invariably prompt, courteous and accurate.

If you would like to speak with me personally with regard to this matter, I am available at your convenience.

Sincerely,

Peter Anfuso
General Foreman

PA/pf

COUNTY OF ROCKLAND
DEPARTMENT OF GENERAL SERVICES
DIVISION OF PURCHASING
Building A, Second Floor
50 Sanatorium Road
Pomona, New York 10970
Telephone: 845-364-3820
Telefax: 845-364-3809

C. SCOTT VANDERHOEF
County Executive

JOYCE T. ALTIERI
Commissioner

PAUL J. BRENNAN, CPPB, C.P.M.
Deputy Commissioner
Director of Purchasing

WILLIAM J. DOHERTY, C.P.M., CPPB
Assistant Director of Purchasing

March 6, 2007

To Whom It May Concern

Auctions International has been providing excellent services for Rockland County for approximately 8 years. The County in conjunction with Auctions International has been selling surplus vehicles and construction equipment on the Internet. The first on-line auction was very successful with the proceeds exceeding all estimates. The County and the towns and villages included in this auction were all pleasantly surprised by the revenue from this auction in relation to the traditional live auction. With the use of the on-line auction, the county will no longer have to have vehicles sitting around throughout the winter to be sold at an annual on-site auctions. In addition, Auctions International has been responsible for collecting all funds and providing payment to the County in a timely manner.

Winning bids ranged from $211 to $23,250 for various vehicles and construction equipment. The on-line auction received over 25,000 hits over the auction period with 1830 bids being placed. Once again the County was able to dispose of all our surplus property and realized our largest gain in auction proceeds.

Based on our experience the County is looking forward to expanding the use of on-line auctions as opposed to conducting live on-site auctions. We have determined through this program that on-site auctions limit the number of bidders available and requires a significant amount of manpower and overtime. The on-line auction provides access to hundreds of thousands of potential bidders.

This has been a very pleasant and profitable experience for Rockland County. Please feel free to contact me if you have any questions at 845-364-3819.

Sincerely,

Charles Bond, CPPB
Purchaser I

"Money is of no value; it cannot spend itself. All depends on the skill of the spender."
-Ralph Waldo Emerson

TOTAL P.01

CHAUTAUQUA COUNTY REAL PROPERTY TAX SERVICES

GREGORY J. EDWARDS
County Executive

JAMES E. CAFLISCH
Director of Real Property Tax

February 8, 2013

To Whom It May Concern:

Chautauqua County has contracted with Russ Sherrer of Auctions International for the past 3 years to conduct its In Rem Foreclosure Auctions.

Russ and his team of professionals have conducted these auctions in a very professional manner with outstanding auction results. He and his team worked hand in hand with our Office which reached new highs for properties auctioned. Russ brings a strong sales background to market the auction with his well-built business and skilled staff.

It is a pleasure to work with Russ and his team of professionals for these property auctions. I would highly recommend Auctions International for their auction work.

Sincerely,

James E. Caflisch
Tax Enforcement Officer
Director, Real Property Services Office

GERACE OFFICE BUILDING, 3 NO.ERIE ST., MAYVILLE, NY 14757-1007, (716) 753-4221, FAX (716) 753-4394, E-MAIL: cctax@co.chautauqua.ny.us

Telephone: 716-439-7200

Fax: 716-439-7205

NIAGARA COUNTY
DEPARTMENT OF PURCHASING
Philo J. Brooks County Office Building
First Floor - Park Avenue Entrance
59 Park Avenue
Lockport, New York 14094-2740

April 27, 2012

To Whom It May Concern:

Niagara County has utilized the services of Auctions International for many years with seven years experience with their on-line auction services, during which time they have provided excellent support and marketing experience in their field. Niagara County has listed various types of equipment from vehicles to scrap materials with great success. Their client base spans across a large area with potential bidders from various bordering states.

As the Purchasing Assistant for Niagara County, I would not hesitate to recommend Auctions International to any organization in need of their services.

Sincerely,

Pamela J. Kneeppel
Purchasing Assistant
Niagara County Purchasing Dept.

ONONDAGA
COMMUNITY COLLEGE

A College of the State University of New York
4585 West Seneca Turnpike Syracuse, New York 13215-4585
(315) 498-2622 www.sunyocc.edu

APRIL 27, 2012

To Whom It May Concern:

I have been dealing with Auctions International of 11167 Big Tree Road, East Aurora, NY 14052 for almost 5 years. As the Inventory Control Supervisor at Onondaga Community College in Syracuse, NY, I am in charge of keeping track of the college's assets and disposing of surplus. Auctions International has made it easy for me to accomplish the latter. Their staff is easy to work with; they are pleasant, capable, and efficient. They handle the listing of items, billing, collecting of monies, and any problems that may arise. The staff photographer that handles my geographical area comes when needed and always does his best to get items listed quickly and correctly. We sell all kinds of items, from small things such as toner cartridges and chairs, to large items such as vehicles and granite curbing with the usual assortment of furniture and computer items in between. I sincerely appreciate the amount of work they do on my behalf and will continue to use the services of Auctions International in the future.

Sincerely,

Linda McSherry

Linda McSherry
Inventory Control Supervisor
Onondaga Community College
4585 West Seneca Turnpike
Syracuse NY 13215-4585

EXPLORE. DISCOVER. *TRANSFORM.*

Mexico Academy and Central School
Steve Roux – Director of Technology &
District Data Administration
3338 Main Street
Mexico, New York 13114
(315) 963-8400 ext. 5419

April 30, 2012

To whom it may concern:

I have worked with Auctions International since 2007, during which time they have provided the Mexico Academy and Central School District with excellent support in the areas of sales of our older, obsolete computer and office equipment, furniture, and maintenance vehicles. The account representatives at Auctions International have always been personable, knowledgeable, and professional in managing our accounts and funds. This type of teamwork and professionalism has made the sale of our surplus equipment a painless and productive endeavor.

I can confidently recommend Auctions International as a solid and reliable auction company, and experts in their field.

Sincerely

Steven A. Roux – Director of Instructional Technology

James J. Miccio, Mayor
Peter Phillips, Deputy Mayor
Rafael Delgado, Trustee
Stephen LaDue, Trustee
Angelo Ferrara, Trustee

Village of Fishkill

Angela Arasim, Village Clerk
Jennifer Ryan, Village Treasurer

April 26, 2012

The Village of Fishkill has called upon Auctions International to assist with the sale of many of our vehicles. We would highly recommend them to anyone looking to sell a vehicle. The process was simple and the end results were very satisfying.

Sincerely,

Angela Arasim, RMC, CMC
Village Clerk

Van Wyck Hall
1095 Main Street
Fishkill, New York 12524
Phone: 845-897-4430; Fax: 845-897-5301
Email: info@vofishkill.com
Website: www.vofishkill.us

Town of Binghamton Highway Dept.
865 Hawleyton Rd.
Binghamton, NY 13903

Auctions International, Inc.
11167 Big Tree Road
East Aurora, NY 14052

April 27, 2012

Mr. Russ Scherrer,

The Town of Binghamton Highway Dept. has been using Auction International for the past three (3) years for the selling of various equipments from Trucks, steel beams, and backup cameras to miscellaneous items. I am happy to let you know that we have had a positive experience with your company. It is nice to just down load our pictures with descriptions and not have to worry about anything else. Auction International handles everything from that point on we just sit back, watch the auction and wait for our money to come in. If there is ever a question or problem the people at Auction International have always been very helpful and speedy in their responses to us.

Thank you,

Mike Donahue
Superintendent of Highways
865 Hawleyton Road
Binghamton, NY 13903
Phone: 607.669.4323
email: tob1@frontiernet.net

Greater Woodlawn
FEDERAL CREDIT UNION

S-3811 Lakeshore Road
Blasdell, NY 14219
Phone: (716) 826-6427
Fax: (716) 824-2281

351 E. Fairmount Avenue
Lakewood, NY 14750
Phone: (716) 763-7283
Fax: (716) 763-7286

3995 Vineyard Drive
Dunkirk, NY 14048
Phone: (716) 363-7412
Fax: (716) 363-7416

www.grwfcu.com

April 26, 2012

To Whom It May Concern:

It is my pleasure to recommend the services of Auctions International, Inc. to you. They are located in East Aurora, New York. During the past four years or so, I have worked directly with Russ Scherrer, Senior Auctioneer, and Rosemarie, on numerous foreclosure properties and repossessed vehicles. These projects involved properties we acquired through foreclosure and autos through repo and required immediate attention. They were both extremely helpful and qualified to enable us to sell our items in a timely and expedited fashion. Their top-notch quality and service showed in their marketing and contract negotiations. They were able to get us the most money for our properties and autos and their fee is generously discounted, as compared to other companies of the like and realtors.

I used to cringe at the thought of having to sell a foreclosure or repo until I started dealing with Auctions International.

I highly recommend Auctions International and look forward to working with them again.

If you require any further information, you can reach me at 716-826-6427.

Sincerely,

Connie DuMond, Manager
Greater Woodlawn Federal Credit Union

Town of Malta

Roger Crandall, Highway Superintendent
Highway Department
2540 Route 9
Malta, NY 12020

Saratoga County
e-mail: highway@malta-town.org

(518) 899-2818
fax: (518) 899-9038

April 30, 2012

RE: Auctions International

This is my third year working in the Highway Department for the Town of Malta. I have used Auctions International for a number of items during that time and have always been VERY satisfied with the service provided!

We have sold thru Auctions International plow trucks, paving equipment, pick-up trucks, radio equipment, fencing, and pipes. We have purchased thru Auctions International fire hose and a sign machine.

They make it VERY easy to use and access. Karen is quick and efficient, returns your e-mails promptly and answers questions thoroughly.

I would highly recommend using Auctions International!

Sincerely,

Nancy Lee Fodera
Administrative Assistant
Town of Malta Highway

Village of Mamaroneck

Office of
Tony Iacovelli
Dept. of Public Works

Village Hall At The Regatta
P.O. Box 369
313 Fayette Avenue
Mamaroneck, N.Y. 10543
http://www.Village.Mamaroneck.ny.us

Tel (914) 777-7745
Fax (914) 777-7757

April 27, 2012

To Whom It May Concern:

My name is Tony Iacovelli and I am the General Foreman of the Village of Mamaroneck Department of Public Works.

During the course of the year our Village auctions off vehicles that we no longer use. They include police cars, staff cars, boats, trucks of all sizes, office and parks equipment.

For the past 10 years we have used the services of Auctions International and are extremely pleased with their service. They are professional and thorough in the handling the selling of our equipment and have always been receptive to the needs of the Village and payments are always prompt.

I would highly recommend Auctions International to anyone. If you need further information please do not hesitate to call me at the number above.

Very Truly Yours,

Tony Iacovelli
General Foreman

TI:dfc

VILLAGE OF MASSENA

Town Hall Building
Massena, New York 13662-1975

FAX# 769-0257

AREA CODE (315)
www.massena.ny.us

ADMINISTRATOR
TOWN HALL - RM 9
60 MAIN STREET
769-8625

ASSESSOR
TOWN HALL - RM 8A
60 MAIN STREET
769-8924

BLOCK GRANT PROGRAM
TOWN HALL - RM 8C
60 MAIN STREET
769-6803

BUILDING DEPARTMENT
TOWN HALL - RM 8B
60 MAIN STREET
769-6803

CLERK'S OFFICE
TOWN HALL - RM 12
60 MAIN STREET
769-8625

FIRE DEPARTMENT
34 ANDREWS STREET
769-2380

MAYOR'S OFFICE
TOWN HALL - RM 11
60 MAIN STREET
769-8625

POLICE DEPARTMENT
TOWN HALL
60 MAIN STREET
769-3577

PUBLIC WORKS DEPT.
85 ROBINSON ROAD
769-6823

RECREATION DEPT.
MASSENA ARENA
180 HARTE HAVEN

TREASURER'S OFFICE
TOWN HALL - RM 10B
60 MAIN STREET
769-7052

WATER DEPARTMENT
TOWN HALL - RM 10
60 MAIN STREET
769-7052

April 27, 2012

Russ Scherrer
Senior Auctioneer
Auctions International, Inc.
11167 Big Tree Road
East Aurora, NY 14052

To Whom It May Concern...

The Village of Massena has used Auctions International, Inc. since 2009 to liquidate many pieces of "surplus equipment" such as graders, mowers, refuse vehicles, police vehicles etc.

The format is easy and simple to use. Once we compiled the information and sent to Auctions International, our account representative walked us through the process. We were kept informed of the progress and were able to request information at any time.
One of the nicest reasons to use Auctions International is the bid amount reflects the actual amount received for that item. What I mean is the buyer pays all associated fees.

When the Village of Massena has future surplus sales, it will involve Auctions International, Inc.!

Best Regards,

Hassan A. Fayad, P.E.
Superintendent of Public Works

Royalton-Hartland Central School District
54 State Street
Middleport, New York 14105-1199
Phone: 716-735-3031 Fax: 716-735-3660

April 30, 2012

Russ Scherrer
Auctions International, Inc.
Senior Auctioneer
11167 Big Tree Road
East Aurora, NY 14052

Dear Russ

On behalf of the Royalton Hartland Central School District please allow me to extend our appreciation for the service you have provided us over the years. Prior to our relationship with you we handled surplus materials in one of two ways, onsite auctions or sealed bids. Both of these methods were time consuming, costly and disruptive. We expended countless man hours moving items to prepare for the auction or showing them prior to bid opening. The advertising costs combined with the overtime costs often exceeded the revenue gained from the sale.

We have been using your service since 2007 and it has always benefited the District. We have sold items to people in Maine and Pennsylvania that would not have known we have had items for sale under our previous method of sale. The actual selling price has always been better than the prices we received from onsite sales, and with no advertising costs to the District, we make money from each item we sell. We usually receive a check for the sale within two weeks.

Thank you for the service you provide to us and we look forward to a long and continuous relationship with Auctions International.

Sincerely,

Michael D. Fisher
Director of Facilities and Operations.

Royalton-Hartland High School
54 State Street
Middleport, NY 14105
Phone: 716-735-2000
Fax: 716-735-6128

Royalton-Hartland Middle School
78 State Street
Middleport, NY 14105
Phone: 716-735-2000
Fax: 716-735-0047

Royalton-Hartland Elementary School
4500 Orchard Place
Gasport, NY 14067
Phone: 716-735-2000
Fax: 716-772-2227

SCHUYLER COUNTY HIGHWAY DEPARTMENT
910 SOUTH DECATUR STREET
WATKINS GLEN, NY 14891

Phone: 607-535-2531
Fax: 607-535-2768

Greg Mathews
Superintendent

Phil Biever
Deputy Superintendent

May 24, 2011

To Whom It May Concern,

My name is Kim Teemley. I serve as the Information Processing Specialist for Schuyler County Highway Department in Watkins Glen, New York and am in charge of listing surplus items for auction for the Highway Department as well as other departments within Schuyler County as part of our "Shared Services" program.

Since early 2008, Schuyler County Highway has chosen to use Auctions International for listing all of their surplus items. Since that time, we have auctioned over seventy (70) cars, trucks, large equipment and small items, all with very good success through Auction International. Schuyler County Highway has also helped the Schuyler County Sheriff's Department, Soil & Water Department, Emergency Management Department, District Attorney's Office, Mental/Public Health Departments, Cornell Cooperative Extension, Schuyler County Head Start, Village of Watkins Glen, Village of Montour Falls, and Town of Montour Falls to list with Auctions International since we first started using the service.

Schuyler County Highway has found Auctions International to be an outstanding company to work with. Their personnel are always courteous and helpful. Their Listing Agent (Karen) has always been most helpful in incorporating extra details in auction listings that further help us sell our items successfully. She almost always has our listings up and running on the auction website quickly, sometimes within only hours of our request. I think the world of Karen. Her thoughtfulness and her friendly attitude are a real plus within Auction International. She is the front line person that I deal with and the voice of Auctions International. Their Accountant (Linda) has also always been quick and accurate with our needs as well. We always receive our auction proceeds in a timely manner from her.

We recommend Auctions International to everyone wanting to list items for sale. Their attention to accuracy and detail are outstanding beyond any other auction service. They are quick, efficient, courteous, and friendly.

Regards,

Kim Teemley
Information Processing Specialist
Schuyler County Highway Dept.
Watkins Glen, New York

SKANEATELES CENTRAL SCHOOLS
Maintenance and Operations

25 April 2012

To whom it may concern,

The Skaneateles School District has relied on Auctions International to dispose of our surplus and unwanted equipment for the past 2 or more years.

I have to say that working with this organization has been the most helpful and stress free experience we have had when trying to dispose of materials of this nature.

In the past we contracted with different "private auctioneers" that did a nice job, but the real work was gathering, arranging and then standing by for the auction until the goods were all gone. And that real work fell on our shoulders.

Auctions International came to our campus to take pictures and posted them on their site, sold the items, and arranged for pick-up at our convenience, after the items were fully paid for. They also gave us an option to bring the materials to their site if there was no place on campus to store the materials.

In all cases we received at least what we thought we would get and in most cases were pleasantly surprised to exceed our expectations.

I can't make a strong enough recommendation to any School Districts or Municipalities that need to follow the proper procedures for getting rid of unwanted property. It's fast, easy and best of all, LEGAL.

Thank you Auctions International for this service.

Sincerely,

Vincent Sicignano CDF
Superintendent of Buildings and Grounds
Skaneateles Central School District

MAYOR
Michael A. Pavia
DIRECTOR OF OPERATIONS
Ernie Orgera

Vehicle Maintenance
Michael A. Scacco
Fleet Maintenance Foreman
Stephen Frycz

CITY OF STAMFORD
OFFICE OF OPERATIONS
Vehicle Maintenance

To Whom It May Concern:

I have known ***Auctions International Inc***. for approximately 5 years. During that time I have seen their company grow, mature and become a leader in the industry who is well respected from his customers, vendors and their competition.

They posses an unassuming character that is steady and consistent, even in pressured environments, coupled with energy to adapt to a wide variety of challenging circumstances.

I know ***Auctions International Inc.*** on a professional level and have always seen them act responsibly, courteous and professional. Their warmth, kindness and professionalism separate them from others. You will be hard pressed to find a more passionate, positive and professional company who posses respect, integrity as part of their main characteristic.

The ***City Of Stamford*** has sold in excess of 500 pieces of equipment, including trucks, cars, lawn equipment, office equipment, motorcycles, office equipment and even a Zamboni in the last 5 years. We are completely satisfied with the results, and with their service. The ***City Of Stamford's*** revenue from sales of old, unused or surplus vehicles, etc.etc.etc... have increased tremendously. Auctions International customer base has been a tremendous source for sales for our city.
I highly recommend then as a vendor. They have set the bar in integrity, professionalism, trust and knowledge.

Please feel to contact me;
Michael A. Scacco
City Of Stamford
Fleet Maintenance Manager
(203) 977-5520

Columbia County Department of Public Works

David S. Robinson, PE - Commissioner of Public Works

401 State Street - Hudson, New York 12534

May 1, 2012

To whom it may concern:

The Columbia County Department of Public Works has a long and valued relationship with Russ Scherrer and Auctions International. When we first met, our County was having annual in house, live auctions of surplus equipment and items at our main garage in Hudson, NY. Russ was our auctioneer for these live auctions and evolved us into the on-line auction we now use.

These live events were labor intensive as it took days to collect the items, get cars and trucks running after they sat for a long period, get them positioned and then have personnel on overtime for a Saturday auction. Although our audience was good at the live auctions, it in no way compares with the amount of exposure our auctions now receive on the internet. Typically items bring 20% to 50% more on line than they do at a live auction. We have been enticed to look at other internet auction sites, but none have the easy to follow and clear listings of Auctions International. Our sales on Auctions International have been as far away as California, North Dakota, Florida as well as international sales to Canada and Panama. For sales of municipal surplus equipment Auctions International is the premier internet site for sales of municipal equipment. As we are the foremost user of this service in our County, we have encouraged other municipalities within the County structure to use their service and all have had good results.

We would recommend Auctions International highly as a reliable and honest business partner.

Sincerely,

Bernard J. Kelleher, Director of Highways

Dave Chapman, Surplus Coordinator

Highway Division
Bernard Kelleher – Director of Highways
PO Box 324
Hudson, NY 12534
(518) 828-1114
(518) 828-8740 FAX

Facilities Division
Robert Pinto – Director of Facilities
401 State Street
Hudson, NY 12534
(518) 828-0871
(518) 828-2245 FAX

Solid Waste Division
Jolene Race – Director of Solid Waste
401 State Street
Hudson, NY 12534
(518) 828-2737
(518) 828-2245 FAX

Engineering Division
Dean Knox – Director of Engineering
PO Box 324
Hudson, NY 12534
(518) 828-7011
(518) 828-8401 FAX

Edward McCarty, Superintendent of Buildings and Grounds

Mexico Central School District
40 Academy Street
Mexico, New York 13114
(315) 963-8400 Ext. 4630

May 2, 2012

Auctions International, Inc.
11167 Big Tree Road
East Aurora, NY 14052

To Whom It May Concern:

On behalf of Mexico Academy & Central School District, I am pleased to have had the opportunity to do business with your company. We have been using your online auction services since 2010 and have sold many items including vehicles, furniture, AV, grounds, and sports equipment, appliances, and much more.

We have always received prompt, courteous service and all auctions have run smoothly. I would highly recommend Auctions International to anyone and look forward to doing business in the future.

Yours truly,

Eddie McCarty

Edward McCarty
Superintendent of Buildings & Grounds

COLUMBIA COUNTY
DEPARTMENT OF CENTRAL SERVICES
401 State Street
Hudson, New York 12534
518-828-2031
FAX 518-828-1717

Central Printing
518-828-4302

Central Garage
518-828-8954

DAVID AMES
Purchasing Agent

To Whom It May Concern:

Columbia County has utilized Auctions International since 1999 and have found them to be quite fair and cooperative in helping us attain our surplus auction goals. I would recommend using their services.

Sincerely,

David Ames
Purchasing Agent

NIAGARA COUNTY COMMUNITY COLLEGE

3111 SAUNDERS SETTLEMENT ROAD, SANBORN NY 14132-9460
PHONE 716-614-6222 · FAX 716-614-6700
WWW.NIAGARACC.SUNY.EDU

April 27, 2012

Russ Scherrer
Auctions International
11167 Big Tree Rd
East Aurora, NY 14052

To Whom It May Concern:

Please be advised that Auctions International has been providing auction services for Niagara County Community College for the past four (4) years.

We have been very pleased with the services provided by Auctions International. Mr. Scherrer and his staff have been very professional in preparing, marketing and selling our assets. Their work was very thorough and as a result our sales were highly successful.

I would not hesitate to recommend Auctions International to anyone looking for a professional auctioneer.

If you have any questions, please call me at (716)614-6439.

Sincerely,

Lynn McIntosh
Asset Manager
Niagara County Community College

Thurston Highway Dept.

4525 County Rt. 24

Cameron Mills NY 14820

Hi Russ,

My name is Richard Gauss Jr. and I have been the Town of Thurston's highway superintendent since January 2010. I have used your online auction site off and on every since I took office. I sold surplus equipment my first year in,a backhoe,rock crusher, trailers,generators, and many other small items, for close to $50,000.00. It was an easy and quick process to list the items and received the money within the time quoted.I have also purchased from this site and was very please with how everything went. I will not hesitate to use this aution site again. It was a pleasure working with the employees of your company and they were very helpful on getting me set up to sell on your site. Your auction site is greatly appreciated, thanks again.

Richard Gauss Jr. Thurston Highway Supt.

Richard J Gauss Jr.

May 1, 2012

Village of Bronxville
New York

Tel. 337-6500
Office of Superintendent of Public Works

July 2, 2008

To whom it may concern:

As Superintendent of Public Works for the Village of Bronxville and as the former Director of Operations for the Village of Ossining, I have had the opportunity to work with Russ Scherer and Auctions International on many occasions.

Russ and his staff are nothing short of "Professionals". From listing to sale, his staff provides the assistance and support throughout the process and in my opinion secures the highest potential sale price. Sale receipts are promptly forwarded and equipment is promptly removed.

As a Public Works official for over 29 years, I have been involved in many types of auctions and involved with many auctioneers. Auctions International has been by far my best experience.

Sincerely yours,

Rocco V. Circosta

THE TOWN OF
CHEEKTOWAGA

MARK WEGNER
Superintendent of Highways

Highway Department
3145 Union Road
Cheektowaga, NY 14227-1083
Phone: 716-686-3450

The Town of Cheektowaga Highway Department has been using Auctions International to handle our disposal of surplus equipment for over three years now.

We've interviewed several other Auctioneers and at this point in time decided to select Auctions International as our partner for many reasons. First and foremost, the professional staff with their many years of experience and courteous service makes the whole process from listing equipment to receiving final payment simple and painless.

The on-line auction model that AI offers is easy to use and foolproof. Once we select vehicles to send to auction, fill out a simple 1 page fact sheet about the vehicle, take a few pictures, email them to AI and that's it, you are done. They handle the rest.

We are very pleased with the professional quality of the on-line auction and the financial results have exceeded our expectations in every case.

Mark D. Wegner
Superintendent of Highways

TOWN of FRIENDSHIP

4 EAST MAIN STREET, PO BOX 177
FRIENDSHIP, NEW YORK 14739-0177

OFFICE OF SUPERVISOR
PHONE: 585-973-7580
FAX: 585-973-2125
TTY NUMBER 1-800-662-1220
EMAIL: townoffriendship@yahoo.com

To Whom It May Concern

Re: Auctions International, Inc.

I would like to share our experience with Auctions International with you.

A couple of years ago, this company was referred to us after a discussion of surplus, old and some obsolete, merchandise/machinery that we had on hand.

We were anxious to start our relationship with them and proceeded to contact them. We found they were very accommodating in assisting us with easy step by step instructions.

We were able to sell many items including a 1991 Dump Truck, 1998 Ford Ambulance , 1000 Gallon Gas Storage Tank, Air Flo Spreader plus many more and received a fair and equitable price in return.

The only problem we encountered was that we were not aware of this company years ago..... so much lost revenue!

We highly praise their business ethics and plan to continue our relationship with them. We are proud to recommend Auctions International.

Sincerely,

Claire Granger

Claire Granger
Secty/Clerk

cc: Michael Bidwell
Town of Friendship Highway Supt.

This is an Equal Opportunity Program. Discrimination is prohibited by Federal law. Complaints of discrimination may be filed with USDA, Director, Office of Civil Rights, Room 326-W, Whitten Building, 1400 Independence Ave. 8W. Washington, 20250-9410

Town of Kinderhook

Established 1788, State of New York

4 Church Street, Niverville, NY 12130

April 30, 2012

Russ Scherrer
Auctions International, Inc.
11167 Big Tree Road
East Aurora, NY 14052

Dear Russ:

Please consider this letter to be an appreciation of the fine service that your firm has provided the Town of Kinderhook since 2010.

In these times, every municipality must find creative ways of enhancing revenue. In 2010, the Town of Kinderhook began identifying surplus equipment for disposal. The Town also began a program replacing vehicles that had reached the end of their useful life.

The result is that the Town has received over sixty thousand dollars ($60,000.00) in revenue from these sales. This program would not have been successful had it not been for the able assistance of Auctions International, Inc. In addition, since the buyer pays the sales premium there is no cost to the Town.

Your company has paid the Town promptly so that we receive our revenues in a timely manner.

Lockport City School District

Board of Education
130 Beattie Avenue, Lockport, New York 14094-5099

(716) 478-4828
Fax: (716) 478-4832

Deborah A. Coder
Assistant Superintendent for Finance and Management Services

July 3, 2008

To Whom It May Concern:

This is a letter of recommendation regarding Auctions International. While the Lockport City School District has only been using Auctions International for a short period of time, I have been very pleased with their service. The task of getting rid of surplus equipment in the district has been a very undesirable job that no one wants to undertake. However, with the use of Auctions International, the task is now almost enjoyable. It takes very little work on our end. I am currently gearing up to list several more items with them in the near future. If you have any questions, feel free to contact me at 716-439-6496.

Timothy W. Parker
Director of Facilities

"Pride in Our Past; Faith in Our Future"

We believe: All people can learn. Schools create conditions for success: academically, socially, emotionally, physically, and aesthetically. Teaching and learning are the shared responsibilities of home, school, and community. Our mission is to assure comprehensive learning for all so that each person will be a lifelong learner.

TOWN OF SCRIBA

MUNICIPAL BUILDING
42 CREAMERY ROAD
OSWEGO, NEW YORK 13126

April 30, 2012

OFFICES:
(315) AREA CODE

FAX
343-9087

SUPERVISOR
343-3019

TOWN CLERK
343-3375
FAX 343-9664

BOARD OF ASSESSORS
343-3894

BUILDING INSPECTOR
343-4568

DOG CONTROL OFFICER
342-4016

HISTORIAN
342-6420

HIGHWAY DEPARTMENT
343-3036

JUSTICE COURT
343-3250, 343-1503

PLANNING BOARD
343-0854

RECREATION DIRECTOR
343-1853

S.A.C.C.
342-6919

TAX COLLECTOR
343-8038

WATER & FACILITIES
342-6894

Russ Scherrer
Senior Auctioneer
Auctions International, Inc.
11167 Big Tree Road
East Aurora, NY 14052

Re: Letter of Recommendation

Dear Mr. Scherrer:

The Town of Scriba Highway Department has been using Auctions International's services for several years. We have sold numerous vehicles, tools and heavy equipment, with great success and getting maximum dollar. The process is easy, the representatives are knowledgeable and courteous and the service is efficient. I have recommended your company to several other companies and towns with confidence that their experience will be a positive one.

Should you have any questions do not hesitate to call me. Thank you.

Sincerely,

Roger S. Myers
Highway Superintendent
Town of Scriba

RSM/kn

8.) Project Cost Proposal

Online Silent Auction Service for sale or SURPLUS ASSETS (Group D)

10% Buyer's Premium; to be paid by the successful high bidder in addition to the high bid price to constitute as auctioneers compensation. Seller will retain 100% of the high bid price. As always Auctions International, Inc. will always collect any local, county or state sales taxes.

Auctions International offers **reduced buyer's premiums** on vehicles and heavy equipment that are within 2 and 3 years of the manufacture date.

2 years from manufacture date; **4%**
3 years from manufacture date; **5%**

Example: Lot #1 closes at $1000
Buyer pays Auctions International; $1000 (high bid price) + $100 (10% buyer's premium) + applicable sales taxes
Seller is remitted $1000 (high bid price)
Auctions International retains $100 (buyer's premium)
Applicable sales taxes are remitted to the appropriate agencies by Auctions International

For ALL credit/debit card payments an additional 4% processing fee will be added to the high bid price.

ALL bank transfers/ wire transfers will include a $15 charge, per First Niagara. Payees utilizing the wire transfer payment method, may be subject to their banks transfer fees.

(OPTIONAL SERVICE)
$5 Item (General Merchandise) Check-in Fee:
Assessed against auction proceeds, charged per 'lot' place into the auction that is not considered a motor vehicle or equipment asset. Includes photography and condition report by auction staff.

$30 Vehicle Check-in Fee:
Assessed against auction proceeds, charged per vehicle or motorized equipment item that requires a test and condition report evaluation. Includes photography, road test, condition report by auction staff.

As per the RFP this Cost Proposal is valid for the one year contract term with the option to extend the contract for two additional one year terms.

Project Cost Proposal

Online Silent Auction Service for sale or REAL PROPERTY

6% Buyer's Premium; to be paid by the successful high bidder in addition to the high bid price to constitute as auctioneers compensation. Seller will retain 100% of the high bid price.
As always Auctions International, Inc. will always collect any local, county or state sales taxes.

Example: Lot #1 closes at $1000
Buyer pays Auctions International; $1000 (high bid price) + $60 (6% buyer's premium) + applicable sales taxes
Seller is remitted $1000 (high bid price)
Auctions International retains $60 (buyer's premium)
Applicable sales taxes are remitted to the appropriate agencies by Auctions International

For ALL credit/debit card payments an additional 4% processing fee will be added to the high bid price.

ALL bank transfers/ wire transfers will include a $15 charge, per First Niagara. Payees utilizing the wire transfer payment method, may be subject to their banks transfer fees.

CONFIDENTIALITY

This proposal in its totality contains numerous aspects of Auctions International, Inc's business practices. All information in relation but not limited to; clientelle, sales figures, references, business practices and systematic approaches is deemed as confidential.

This information is not to be shared with any other proposing company as it would be deemed detremental to Auctions Internaitonal.

Required Proposal Forms- (to follow)